

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED  
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2013

TOTAL LIFE BUSINESS .....	1
TOTAL ANNUITIES BUSINESS .....	2
DEPOSIT - TYPE CONTRACT FUNDS .....	3
OTHER CONSIDERATIONS .....	4
COLL. RENEWABLE A&H BUSINESS .....	5
NON CAN, A&H BUSINESS .....	6
GUAR. REN. A&H BUSINESS .....	7
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS .....	8
OTHER ACCIDENT ONLY BUSINESS .....	9
TOTAL OTHER INDIVIDUAL CERTIFICATES .....	10
TOTALS A&H BUSINESS .....	11
TOTAL .....	12

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 23 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	81,149,473	49.19
Knights of Columbus	33,094,866	20.06
Independent Order of Foresters	12,809,152	7.76
Modern Woodmen of America	11,153,168	6.76
Catholic Holy Family Society	6,098,827	3.70
Polish National Alliance of U.S. of N.A.	2,493,352	1.51
Woodmen of the World Life Insurance Soc	2,225,641	1.35
Royal Neighbors of America	2,036,036	1.23
Catholic Financial Life	1,726,702	1.05
KSKJ Life, American Slovenian Cath Union	1,681,636	1.02
Catholic Order of Foresters	1,526,509	.93
Western Catholic Union	1,428,512	.87
Western Fraternal Life Association	1,234,119	.75
GBU Financial Life	1,092,206	.66
CSA Fraternal Life	758,808	.46
Polish Roman Catholic Union of America	631,199	.38
National Mutual Benefit       The	536,019	.32
Gleaner Life Insurance Society	403,606	.24
National Catholic Society of Foresters	364,876	.22
Degree of Honor Protective Association	322,375	.20
Firemens Mutual Aid & Benefit Assn   The	316,690	.19
First Catholic Slovak Ladies Assn U S A	296,186	.18
Croatian Fraternal Union of America	191,235	.12
Womans Life Insurance Society	166,925	.10
Sons of Norway	148,466	.09
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	163,886,584	99.34
<b>Totals - All Companies</b>	164,974,671	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 23 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	204,787,015	57.33
Modern Woodmen of America	56,268,554	15.75
KSKJ Life, American Slovenian Cath Union	28,801,656	8.06
GBU Financial Life	9,172,798	2.57
Polish National Alliance of U.S. of N.A.	8,567,077	2.40
Greek Catholic Union of The U S A	5,083,680	1.42
Gleaner Life Insurance Society	4,132,611	1.16
National Slovak Society of The USA	3,936,224	1.10
Polish Roman Catholic Union of America	3,878,214	1.09
National Catholic Society of Foresters	3,706,647	1.04
Western Catholic Union	2,898,170	.81
Royal Neighbors of America	2,654,598	.74
Catholic Holy Family Society	2,314,444	.65
Catholic Order of Foresters	2,122,868	.59
CSA Fraternal Life	2,106,827	.59
Mutual Beneficial Association Inc The	1,880,241	.53
Womans Life Insurance Society	1,635,441	.46
First Catholic Slovak of USA and Canada	1,524,285	.43
Catholic Financial Life	1,246,606	.35
Everence Association, Inc.	1,183,493	.33
First Catholic Slovak Ladies Assn U S A	1,120,453	.31
Serb National Federation	1,067,187	.30
Woodmen of the World Life Insurance Soc	1,013,881	.28
Croatian Fraternal Union of America	1,001,644	.28
Ukrainian National Association Inc	947,279	.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	353,051,893	98.84
<b>Totals - All Companies</b>	357,220,938	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 23 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Knights of Columbus	21,191,175	74.51
KSKJ Life, American Slovenian Cath Union	3,483,680	12.25
Thrivent Financial For Lutherans	1,332,788	4.69
Gleaner Life Insurance Society	952,259	3.35
Woodmen of the World Life Insurance Soc	402,186	1.41
Polish National Alliance of U.S. of N.A.	321,756	1.13
National Mutual Benefit           The	200,309	.70
GBU Financial Life	175,721	.62
Western Catholic Union	161,666	.57
CSA Fraternal Life	88,533	.31
William Penn Association	33,518	.12
Womans Life Insurance Society	28,946	.10
Assured Life Association	25,777	.09
First Catholic Slovak Ladies Assn U S A	13,832	.05
Independent Order of Foresters	8,583	.03
Sons of Norway	8,000	.03
Loyal Christian Benefit Association	4,483	.02
Modern Woodmen of America	4,436	.02
Western Fraternal Life Association	2,484	.01
Croatian Fraternal Union of America	1,842	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 20		
<b>Totals - Top 25 Companies</b>	28,441,974	100.00
<b>Totals - All Companies</b>	28,441,974	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 23 LINE 4 COL 1](#)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Gleaner Life Insurance Society	171,346	76.49
CSA Fraternal Life	52,651	23.51
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
<b>Totals - Top 25 Companies</b>	223,997	100.00
<b>Totals - All Companies</b>	223,997	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS COLLECTIVELY RENEWABLE & OTHER INDIVIDUAL A&H BUSINESS PG 23 LINE 24 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Ukrainian National Association Inc	510	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	510	100.00
<b>Totals - All Companies</b>	510	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 23 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	1,332,884	81.67
KSKJ Life, American Slovenian Cath Union	254,329	15.58
Independent Order of Foresters	35,287	2.16
CSA Fraternal Life	4,273	.26
Woodmen of the World Life Insurance Soc	2,129	.13
Knights of Columbus	1,927	.12
Slovene National Benefit Society	831	.05
Modern Woodmen of America	329	.02
TOTAL NUMBER OF COMPANIES THIS LINE: 8		
<b>Totals - Top 25 Companies</b>	1,631,989	99.99
<b>Totals - All Companies</b>	1,631,989	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 23 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	21,002,770	56.55
Order of United Commercial Travelers Am	4,230,196	11.39
Royal Neighbors of America	4,009,280	10.80
Assured Life Association	3,192,178	8.60
Knights of Columbus	2,367,805	6.38
Everence Association, Inc.	2,131,706	5.74
Catholic Order of Foresters	104,253	.28
Woodmen of the World Life Insurance Soc	79,862	.22
Croatian Fraternal Union of America	5,373	.01
National Mutual Benefit       The	3,833	.01
Modern Woodmen of America	2,749	.01
Sons of Norway	1,777	.00
Gleaner Life Insurance Society	1,747	.00
Workmens Benefit Fund of the U S A	1,601	.00
Slovene National Benefit Society	1,528	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	228	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 17		
<b>Totals - Top 25 Companies</b>	37,137,157	99.99
<b>Totals - All Companies</b>	37,137,157	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	126,640	99.95
Woodmen of the World Life Insurance Soc	59	.05
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
<b>Totals - Top 25 Companies</b>	126,699	100.00
<b>Totals - All Companies</b>	126,699	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 23 LINE 25.4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Order of United Commercial Travelers Am	59,141	91.48
Travelers Protective Association of Am	5,407	8.36
Knights of Columbus	102	.16
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	64,650	100.00
<b>Totals - All Companies</b>	64,650	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS PG 23 LINE 25.6 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Everence Association, Inc.	526,942	95.86
Knights of Columbus	16,569	3.01
Independent Order of Foresters	6,023	1.10
Catholic United Financial	150	.03
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
<b>Totals - Top 25 Companies</b>	549,684	100.00
<b>Totals - All Companies</b>	549,684	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.7) PG 23 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	22,462,295	56.85
Order of United Commercial Travelers Am	4,289,338	10.86
Royal Neighbors of America	4,009,280	10.15
Assured Life Association	3,192,178	8.08
Everence Association, Inc.	2,658,648	6.73
Knights of Columbus	2,386,403	6.04
KSKJ Life, American Slovenian Cath Union	254,329	.64
Catholic Order of Foresters	104,253	.26
Woodmen of the World Life Insurance Soc	82,050	.21
Independent Order of Foresters	41,310	.10
Travelers Protective Association of Am	5,407	.01
Croatian Fraternal Union of America	5,373	.01
CSA Fraternal Life	4,273	.01
National Mutual Benefit           The	3,833	.01
Modern Woodmen of America	3,079	.01
Slovene National Benefit Society	2,359	.01
Sons of Norway	1,777	.00
Gleaner Life Insurance Society	1,747	.00
Workmens Benefit Fund of the U S A	1,601	.00
Ukrainian National Association Inc	510	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	228	.00
Catholic United Financial	150	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 23		
<b>Totals - Top 25 Companies</b>	39,510,692	99.98
<b>Totals - All Companies</b>	39,510,692	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2013 FRATERNAL ORDERS ONLY, TOP 25

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TOTAL (LIFE + ANNUITIES + DEPOSIT TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	309,731,571	52.46
Modern Woodmen of America	67,429,236	11.42
Knights of Columbus	56,672,444	9.60
KSKJ Life, American Slovenian Cath Union	34,221,301	5.80
Independent Order of Foresters	12,947,641	2.19
Polish National Alliance of U.S. of N.A.	11,382,185	1.93
GBU Financial Life	10,440,725	1.77
Royal Neighbors of America	8,699,914	1.47
Catholic Holy Family Society	8,413,499	1.43
Gleaner Life Insurance Society	5,661,569	.96
Greek Catholic Union of The U S A	5,095,355	.86
Polish Roman Catholic Union of America	4,509,413	.76
Western Catholic Union	4,488,348	.76
Order of United Commercial Travelers Am	4,354,764	.74
National Slovak Society of The USA	4,084,093	.69
National Catholic Society of Foresters	4,071,522	.69
Everence Association, Inc.	3,922,705	.66
Catholic Order of Foresters	3,753,630	.64
Woodmen of the World Life Insurance Soc	3,723,758	.63
Assured Life Association	3,273,893	.55
CSA Fraternal Life	3,011,092	.51
Catholic Financial Life	2,973,579	.50
Mutual Beneficial Association Inc The	1,931,071	.33
Womans Life Insurance Society	1,831,312	.31
First Catholic Slovak of USA and Canada	1,586,201	.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	578,210,821	97.93
<b>Totals - All Companies</b>	590,372,269	100.00

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