

DIRECT PREMIUMS OF ILLINOIS LICENSED
LIFE ACCIDENT AND HEALTH COMPANIES

In Illinois, by insurance category - Year 2002

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Life Accident and Health Companies

DIRECT PREMIUMS [ORDINARY LIFE BUSINESS](#) PAGE 29 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	4,754	0.00
AAA LIFE INSURANCE COMPANY	71854	21	627,029	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	2,881,914	0.07
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	808,296	0.02
ACADEMY LIFE INSURANCE COMPANY	60046	21	354,990	0.01
AETNA LIFE INSURANCE COMPANY	60054	21	3,001,696	0.07
AGL LIFE ASSURANCE COMPANY	60232	21	1,440	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	58,702	0.00
AIG LIFE INSURANCE COMPANY	66842	21	5,863,621	0.13
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,588,796	0.06
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	8,510	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	4,738,214	0.11
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	12,119,707	0.28
ALLSTATE LIFE INSURANCE COMPANY	60186	11	48,932,811	1.12
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	78,710	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	23,529	0.00
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	6,633	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,558,811	0.06
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	290,115	0.01
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	92,706	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	330,890	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	3,000	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	25,360	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	2,059,393	0.05
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	33,656,684	0.77
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,089,676	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	432,354	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	23,067	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	14,374,597	0.33
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	69,535,640	1.60
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	39,364	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	928,427	0.02
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	85,534	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	13,992,188	0.32
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	2,581	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	108,727	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	40,165	0.00

All Companies with a 0 premium are excluded from this report.

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	13,778	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	153,718	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	120,261	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	530,479	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	74,876,591	1.72
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	141,722	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	705	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,597	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,718,240	0.04
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	814,340	0.02
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,724,876	0.11
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	18,059	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	7,128,482	0.16
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,726,453	0.06
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	24,714	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,073,822	0.07
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	1,878,799	0.04
AMERUS LIFE INSURANCE COMPANY	61689	21	25,106,309	0.58
AMICA LIFE INSURANCE COMPANY	72222	21	821,729	0.02
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	386,482	0.01
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	756	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	45,333	0.00
APPALACHIAN LIFE INSURANCE COMPANY	72591	21	5,240	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	25,181	0.00
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,561,487	0.06
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	4,598,752	0.11
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	47,362	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,167,396	0.05
AVIVA LIFE INSURANCE COMPANY	62898	21	1,025,246	0.02
BALBOA LIFE INSURANCE COMPANY	68160	21	8,754	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	416,372	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	774,703	0.02
BANKERS LIFE & CASUALTY COMPANY	61263	11	8,091,354	0.19
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	19,948	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	176,301	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,302,760	0.03
BANNER LIFE INSURANCE COMPANY	94250	21	11,604,541	0.27

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BCS LIFE INSURANCE COMPANY	80985	11	2,793	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	213,587	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	5,292	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	2,364,390	0.05
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,806	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	2,017,742	0.05
C M LIFE INSURANCE COMPANY	93432	21	19,409,673	0.45
CANADA LIFE ASSURANCE COMPANY THE	80659	31	6,801,163	0.16
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	268,469	0.01
CELTIC INSURANCE COMPANY	80799	11	23,436	0.00
CENTRAL INVESTORS LIFE INSURANCE CO IL	61670	11	28,971	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	2,092	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	773	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	150,330	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	110,208	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	240,133	0.01
CHASE LIFE & ANNUITY COMPANY	67164	21	3,605	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,150	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	201	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	10,540,321	0.24
CITICORP LIFE INSURANCE COMPANY	80322	21	26,381	0.00
CLARICA LIFE INSURANCE COMPANY US	70491	21	22,820,624	0.52
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,403,454	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,074,303	0.02
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,278,130	0.05
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	265,507	0.01
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	1,641,634	0.04
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	94,151	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	2,620,181	0.06
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	5,094,937	0.12
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,123	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	90	0.00
COMPBENEFITS INSURANCE COMPANY	60984	21	8,389	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	43,113,992	0.99
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	681,601	0.02
CONSECO HEALTH INSURANCE COMPANY	78174	21	217,764	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	13,149,293	0.30

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	400,266	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	293,504	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	2,338,390	0.05
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	514,535	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	52,609	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	14,253,840	0.33
COUNTRY LIFE INSURANCE COMPANY	62553	11	155,133,586	3.56
CROWN LIFE INSURANCE COMPANY	80675	31	1,459,723	0.03
CUNA MUTUAL INSURANCE SOCIETY	62626	22	536,326	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	6,317,176	0.14
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	109,291	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	46,896	0.00
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	9,458,238	0.22
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	423,761	0.01
EMPLOYERS MODERN LIFE COMPANY	62928	21	698,820	0.02
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	10,623	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	104,925,212	2.41
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	3,692,653	0.08
EQUITABLE OF COLORADO INC THE	62880	21	4,017,325	0.09
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,524,556	0.03
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	735,374	0.02
EXCALIBUR INSURANCE CORPORATION	60132	11	33,677	0.00
FAMILY FINANCIAL LIFE INSURANCE COMPANY	76570	21	1,373	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	1,229,977	0.03
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	34,266	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,243,589	0.03
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	25,669,740	0.59
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	731,737	0.02
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	25,041,756	0.57
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	4,920,700	0.11
FEDERATED LIFE INSURANCE COMPANY	63258	21	3,506,470	0.08
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	7,819,321	0.18
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	517,275	0.01
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,811,390	0.09
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	186,859	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,975	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,524,369	0.03

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	40,572,883	0.93
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,985	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,294,942	0.08
FIRST LIFE AMERICA CORPORATION	60227	21	51,164	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	18,474,079	0.42
FIRST VARIABLE LIFE INSURANCE COMPANY	77984	21	258,178	0.01
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	101,260	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	3,794,498	0.09
FORTIS BENEFITS INSURANCE COMPANY	70408	21	10,554,886	0.24
FORTIS INSURANCE COMPANY	69477	21	5,252,287	0.12
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	80	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	502,888	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,140,916	0.03
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	7,515,710	0.17
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	29,798,975	0.68
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	2,189,553	0.05
GERBER LIFE INSURANCE COMPANY	70939	21	6,146,849	0.14
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	2,291,820	0.05
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	12,691,943	0.29
GOLDEN RULE INSURANCE COMPANY	62286	11	10,973,438	0.25
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,129,703	0.03
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	309,444	0.01
GRANGE LIFE INSURANCE COMPANY	71218	21	449,604	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	2,854,738	0.07
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,966,166	0.07
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	77,143,804	1.77
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,666,498	0.04
GREAT WESTERN INSURANCE COMPANY	71480	21	50,495	0.00
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	6,539,173	0.15
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,516,143	0.08
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	213,546	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	3,138,085	0.07
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	49,727,555	1.14
GUIDEONE LIFE INSURANCE COMPANY	68004	21	1,554,774	0.04
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	66,900	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,363,677	0.05
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	43,108,196	0.99

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE INSURANCE COMPANY	88072	21	66,336,688	1.52
HCC LIFE INSURANCE COMPANY	92711	21	1,912	0.00
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	3,197	0.00
HOMESTEADERS LIFE COMPANY	64505	22	83,575	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	5,483,667	0.13
HUMANADENTAL INSURANCE COMPANY	70580	21	421,688	0.01
IDEALIFE INSURANCE COMPANY	97764	21	168,076	0.00
IDS LIFE INSURANCE COMPANY	65005	21	32,082,481	0.74
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,825,858	0.11
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	10,440,802	0.24
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	377,854	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	11,740	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	11,154,963	0.26
INTEGRITY LIFE INSURANCE COMPANY	74780	21	80,150	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	73	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,324	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	1,749	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	132,489	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,865,702	0.04
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	81,308	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	45,450,738	1.04
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	423,891	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	30,001,140	0.69
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	50,680,475	1.16
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	35,889	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	550,849	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	30,813,771	0.71
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	55,981,213	1.28
KANAWHA INSURANCE COMPANY	65110	21	6,014	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,228,995	0.05
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	714,095	0.02
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	56,318	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	14,741,030	0.34
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	81,463	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	5,835,043	0.13
LIBERTY LIFE INSURANCE COMPANY	65323	21	459,958	0.01
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,499,949	0.06

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	915,652	0.02
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	380,243	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	146,811	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	232,058	0.01
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	1,902,759	0.04
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	6,145,054	0.14
LIFE OF MARYLAND INC	93254	21	12,290	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	24,890,568	0.57
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,523,101	0.03
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,429,397	0.10
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	6,271,853	0.14
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	49,467,193	1.13
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	281,228	0.01
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	601,860	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	354,119	0.01
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	646,669	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,762,513	0.04
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	44,943,028	1.03
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	92,335,543	2.12
MEDICAL LIFE INSURANCE COMPANY	86991	21	6,573	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	159,551	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	534,139	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	5,681	0.00
MERIT LIFE INSURANCE CO	65951	21	6,813,561	0.16
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,951,741	0.04
METLIFE INVESTORS INSURANCE COMPANY	93513	21	238,663	0.01
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	422,260	0.01
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,518,955	0.38
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	193,636,232	4.44
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	642,006	0.01
MIC LIFE INSURANCE CORPORATION	85561	21	3,586	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	1,078,231	0.02
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	9,960,594	0.23
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	1,680	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	246,891	0.01
MINNESOTA LIFE INSURANCE COMPANY	66168	21	35,780,816	0.82
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	52,824	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,856,865	0.09
MONARCH LIFE INSURANCE COMPANY	66265	21	137,371	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	20,801	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	38,036,538	0.87
MONY LIFE INSURANCE COMPANY	66370	21	32,793,081	0.75
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	30,062,900	0.69
MTL INSURANCE COMPANY	66427	11	12,329,194	0.28
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	42,057	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	71,582	0.00
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	548	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	48,265	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,417,435	0.03
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	638,277	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,508,939	0.06
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,932,475	0.27
NATIONAL STATES INSURANCE COMPANY	60593	21	838,761	0.02
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	28,437	0.00
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,186,129	0.03
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	791,819	0.02
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	174,158	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	44,640	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	55,535,237	1.27
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,096,399	0.30
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	23,794,133	0.55
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	24,989	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	55,933,238	1.28
NEW YORK LIFE INSURANCE COMPANY	66915	22	101,966,991	2.34
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	756,006	0.02
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	22,688,857	0.52
NORTH AMERICAN INSURANCE COMPANY	68349	21	4,995	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	935,027	0.02
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	450,897,638	10.34
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,504,663	0.03
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	423,608	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	6,407,485	0.15
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	7,588,031	0.17
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	1,091,136	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 29 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OLD AMERICAN INSURANCE COMPANY	67199	21	4,319,022	0.10
OLD RELIANCE INSURANCE COMPANY	67253	21	4,672	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,739,592	0.04
OXFORD LIFE INSURANCE COMPANY	76112	21	82,577	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,804,047	0.11
PACIFIC LIFE INSURANCE COMPANY	67466	21	122,134,548	2.80
PAN AMERICAN ASSURANCE COMPANY	93459	21	3,859,662	0.09
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	419,350	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	104,269	0.00
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	73,795	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	186,352	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	56,250	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	20,767,206	0.48
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	670,543	0.02
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	13,132,120	0.30
PENN TREATY NETWORK AMERICA INS CO	63282	21	75,123	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	650,489	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	2,241,375	0.05
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	84,590	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	234	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	482	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	4,535,400	0.10
PHOENIX LIFE & ANNUITY COMPANY	93734	21	5,217,872	0.12
PHOENIX LIFE INSURANCE COMPANY	67814	21	45,251,966	1.04
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	26,574	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,634,409	0.22
PIONEER AMERICAN INSURANCE COMPANY	67873	21	90,687	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	46,906	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	32,291	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	1,286,369	0.03
PRIMERICA LIFE INSURANCE COMPANY	65919	21	53,742,617	1.23
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	35,177,923	0.81
PROFESSIONAL INSURANCE COMPANY	68047	21	7,680	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	166,967	0.00
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	37,853	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,165	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	15,587,713	0.36

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 29 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	5,871,658	0.13
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	3,585	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	58,985,351	1.35
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	194,780,304	4.47
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	145,651	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	12,938,128	0.30
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	814,068	0.02
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	356,288	0.01
RELIASTAR LIFE INSURANCE COMPANY	67105	21	14,869,074	0.34
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,778,913	0.09
RESERVE NATIONAL INSURANCE COMPANY	68462	21	17,288	0.00
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	16,620	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	5,809	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	4,891,590	0.11
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	26,857	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	29,325	0.00
SECURIAN LIFE INSURANCE COMPANY	93742	21	6,343	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	970,457	0.02
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	14,710,856	0.34
SECURITY EQUITY LIFE INSURANCE COMPANY	99414	21	69,954	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	461,593	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	72,848	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	32,140,986	0.74
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	2,333,316	0.05
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	21,781	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,707,324	0.09
SERVUS LIFE INSURANCE COMPANY	80586	21	106	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,530	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,045,460	0.05
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	1,284,524	0.03
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	41,389	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	28,410,521	0.65
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,714,819	0.04
STANDARD INSURANCE COMPANY	69019	21	681,409	0.02
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	627,149	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	161,163	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	314	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 29 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	699,270	0.02
STATE FARM LIFE INSURANCE COMPANY	69108	11	153,795,309	3.53
STATE LIFE INSURANCE COMPANY THE	69116	22	1,869,612	0.04
STATE MUTUAL INSURANCE COMPANY	69132	22	238,726	0.01
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,381	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	1,983,608	0.05
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	39,057,640	0.90
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	1,890,861	0.04
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	235,281	0.01
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	134,386	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	4,129,643	0.09
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	13,395,323	0.31
TEXAS LIFE INSURANCE COMPANY	69396	21	948,622	0.02
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	375,245	0.01
TRANS WORLD ASSURANCE COMPANY	69566	21	360,800	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	492,812	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	27,495	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	40,865	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	11,147,498	0.26
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	82,008,815	1.88
TRAVELERS INSURANCE COMPANY THE	87726	21	49,052,225	1.13
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	15,185,795	0.35
TRUSTMARK INSURANCE COMPANY	61425	11	3,241,674	0.07
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	6,848,934	0.16
ULLICO LIFE INSURANCE COMPANY	86371	21	179,352	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	66,134	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	41,304	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	105,527	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	4,950,457	0.11
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	863,345	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	43,600	0.00
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	3,203	0.00
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	600	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,695,309	0.04
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	28,091	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	499,244	0.01
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	12,893	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 29 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED HOME LIFE INSURANCE COMPANY	69922	21	224,616	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,863,158	0.39
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	6,984,759	0.16
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	27,187	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	1,447,098	0.03
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	259,813	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	24,434,815	0.56
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	1,480,144	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	1,044,953	0.02
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	15,544	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	16,233	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	345,895	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	418,853	0.01
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	76,302	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,494,232	0.08
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,072,778	0.02
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	452,480	0.01
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	145,081	0.00
USAA LIFE INSURANCE COMPANY	69663	21	10,608,711	0.24
USG ANNUITY & LIFE COMPANY	61247	21	634,313	0.01
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	6,185	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	48,969,615	1.12
VETERANS LIFE INSURANCE COMPANY	81027	11	2,794,392	0.06
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	677,769	0.02
WEST COAST LIFE INSURANCE COMPANY	70335	21	31,717,202	0.73
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	20,072,863	0.46
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	24,827,262	0.57
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	10,591,316	0.24
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	1,674,253	0.04
WORLD INSURANCE COMPANY	70629	22	147,539	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	658	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	8,683,587	0.20

TOTAL PREMIUMS WRITTEN THIS LINE: 4,359,354,256

TOTAL NUMBER OF COMPANIES THIS LINE: 439

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 29 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-155	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	1,040,378	1.86
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	3,663,943	6.55
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	1,604,313	2.87
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	-176	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	701,354	1.25
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	310,137	0.55
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	1,046,011	1.87
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	528,165	0.94
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-320,256	-0.57
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	404,419	0.72
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-407,997	-0.73
BALBOA LIFE INSURANCE COMPANY	68160	21	112,453	0.20
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	441,944	0.79
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	23,093	0.04
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,981,779	3.54
CENTURION LIFE INSURANCE COMPANY	62383	21	-51,482	-0.09
CITICORP LIFE INSURANCE COMPANY	80322	21	120,746	0.22
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	-663	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	9,927,556	17.74
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	499,526	0.89
FAMILY FINANCIAL LIFE INSURANCE COMPANY	76570	21	-37	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-940	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	11	206,498	0.37
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-9	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,729,845	4.88
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	1,724,553	3.08
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,598,994	2.86
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	101	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	145,313	0.26
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	4,605	0.01
JMIC LIFE INSURANCE COMPANY	89958	21	1,262,011	2.26
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,075,307	1.92
LIFE OF MARYLAND INC	93254	21	342,167	0.61
LINCOLN BENEFIT LIFE COMPANY	65595	21	-9,922	-0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	209,780	0.37
MAGNA INSURANCE COMPANY	61018	21	196,610	0.35

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 29 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MERIT LIFE INSURANCE CO	65951	21	2,185,090	3.90
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-1,227	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,414,391	4.31
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	-31	0.00
NATIONSBANC INSURANCE COMPANY INC	69299	21	-715	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	11,473	0.02
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	498,231	0.89
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	355,977	0.64
OLD UNITED LIFE INSURANCE COMPANY	76007	21	88,498	0.16
OXFORD LIFE INSURANCE COMPANY	76112	21	303,564	0.54
PEKIN LIFE INSURANCE COMPANY	67628	11	3,180,871	5.68
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,016,030	5.39
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-39,615	-0.07
RESOURCE LIFE INSURANCE COMPANY	61506	11	3,424,610	6.12
SHELTER LIFE INSURANCE COMPANY	65757	21	8,919	0.02
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	23,457	0.04
STATE FARM LIFE INSURANCE COMPANY	69108	11	3,401,199	6.08
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	736,844	1.32
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-570,514	-1.02
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	3,446,564	6.16
UNITED LIFE INSURANCE COMPANY	69973	21	902,992	1.61
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,170,337	2.09
USAA LIFE INSURANCE COMPANY	69663	21	3,035	0.01
VOYAGER LIFE INSURANCE COMPANY	66699	21	13,730	0.02
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	272,939	0.49

TOTAL PREMIUMS WRITTEN THIS LINE: 55,956,613

TOTAL NUMBER OF COMPANIES THIS LINE: 62

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **GROUP LIFE BUSINESS** PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,336,798	0.10
AAA LIFE INSURANCE COMPANY	71854	21	694,502	0.05
ACADEMY LIFE INSURANCE COMPANY	60046	21	176,625	0.01
ADVANCE INSURANCE COMPANY	83445	21	11,211	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	54,253,911	4.25
AIG LIFE INSURANCE COMPANY	66842	21	2,004,794	0.16
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	6,865	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	444,497	0.03
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	23,689	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	11,587,222	0.91
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	360,931	0.03
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	6,091	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	71,547	0.01
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	218,110	0.02
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	479,947	0.04
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	17,359	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	87,124	0.01
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	40,285	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	416	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	289,583	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	2,177,513	0.17
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	18,713	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	34,266	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	2,719,223	0.21
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	825	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	12,428,216	0.97
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	2,634,377	0.21
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	5,488	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	4,927	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	3,075,464	0.24
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	54,263	0.00
AMICA LIFE INSURANCE COMPANY	72222	21	30,594	0.00
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	9,041	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	396,400	0.03
APPALACHIAN LIFE INSURANCE COMPANY	72591	21	7,407	0.00
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-1,255,001	-0.10
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	417,902	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	7,822	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	14,500	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	309,557	0.02
BALBOA LIFE INSURANCE COMPANY	68160	21	11,809	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	2,260,085	0.18
BANKERS LIFE & CASUALTY COMPANY	61263	11	13,849,151	1.08
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	86,574	0.01
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	6,626	0.00
BCS LIFE INSURANCE COMPANY	80985	11	1,847,875	0.14
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	3,568	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	51,394	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	770,401	0.06
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	2,768,836	0.22
C M LIFE INSURANCE COMPANY	93432	21	510,999	0.04
CANADA LIFE ASSURANCE COMPANY THE	80659	31	8,611,829	0.67
CELTIC INSURANCE COMPANY	80799	11	11,511	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	11,805	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	87,767	0.01
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	18,291	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	5,124	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	4,975	0.00
CLARICA LIFE INSURANCE COMPANY US	70491	21	1,119	0.00
CNA GROUP LIFE ASSURANCE COMPANY	74268	11	245,819	0.02
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	208,392	0.02
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	5,796,813	0.45
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	1	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	547,440	0.04
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	2,380,809	0.19
COMPANION LIFE INSURANCE COMPANY	77828	21	138,675	0.01
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	22,991,104	1.80
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	15,880	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	57,406	0.00
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	523	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	26,699,858	2.09
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	4,863	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	3,793,234	0.30
CROWN LIFE INSURANCE COMPANY	80675	31	435	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	62626	22	9,291,208	0.73
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	100,454	0.01
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	597,143	0.05
EMPLOYERS MODERN LIFE COMPANY	62928	21	33,966	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	38,944	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	-13,043	0.00
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	25,994	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	738	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	170,913	0.01
FEDERATED LIFE INSURANCE COMPANY	63258	21	367,038	0.03
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	5,042,540	0.39
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	99,711	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	175,485	0.01
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	902	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,246,859	1.51
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	41,345,947	3.24
FORTIS BENEFITS INSURANCE COMPANY	70408	21	14,067,229	1.10
FORTIS INSURANCE COMPANY	69477	21	505,174	0.04
GE GROUP LIFE ASSURANCE COMPANY	80926	21	7,830,079	0.61
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	151,310	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	8,768	0.00
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-788	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	684,327	0.05
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	506,496	0.04
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	5,981,178	0.47
GOLDEN RULE INSURANCE COMPANY	62286	11	603,279	0.05
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	167	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	472,285	0.04
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	5,401	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	3,327	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	3,825,926	0.30
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	-196,736	-0.02
GREAT WESTERN INSURANCE COMPANY	71480	21	1,339,824	0.10
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	313,368	0.02
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	114,403	0.01
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	11,853,310	0.93
GUIDEONE LIFE INSURANCE COMPANY	68004	21	4,706	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	77,962	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	23,446,518	1.84
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,529,032	0.12
HARTFORD LIFE INSURANCE COMPANY	88072	21	30,023,738	2.35
HCC LIFE INSURANCE COMPANY	92711	21	13,719	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	543,872	0.04
HOMESTEADERS LIFE COMPANY	64505	22	13,882,421	1.09
HORACE MANN LIFE INSURANCE COMPANY	64513	11	1,194,187	0.09
HUMANA INSURANCE COMPANY	73288	21	10,389,292	0.81
IDS LIFE INSURANCE COMPANY	65005	21	23,950	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,614	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	1,940,822	0.15
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	539,435	0.04
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	164,074	0.01
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	256,902	0.02
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	3,450	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	14,035,629	1.10
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	1,378,113	0.11
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	5,129,511	0.40
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	94,046	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	679,111	0.05
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	2,808,198	0.22
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	3,566,284	0.28
LIBERTY LIFE INSURANCE COMPANY	65323	21	749,819	0.06
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	167	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	5,010	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	68,727,924	5.38
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	558	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	3,458,237	0.27
LINCOLN BENEFIT LIFE COMPANY	65595	21	1,436	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	708	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	383	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	396,208	0.03
MAGNA INSURANCE COMPANY	61018	21	33,007	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	-897	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	37,394,110	2.93
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,913,353	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MEDICAL LIFE INSURANCE COMPANY	86991	21	18,901	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	1,371	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	151,294	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	13,978	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	228,154,736	17.87
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	73,410	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	183	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	562,406	0.04
MINNESOTA LIFE INSURANCE COMPANY	66168	21	73,234,617	5.74
MMA INSURANCE COMPANY	74209	21	8,686	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	4,180	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,828,347	0.22
MONY LIFE INSURANCE COMPANY	66370	21	27,769	0.00
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	1,390,781	0.11
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	4,568	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	277,913	0.02
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	4,778	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	266,440	0.02
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	925,984	0.07
NATIONAL HEALTH INSURANCE COMPANY	82538	21	16,010	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	2,000,282	0.16
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	388,423	0.03
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	549,852	0.04
NEW YORK LIFE INSURANCE COMPANY	66915	22	18,632,551	1.46
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	658,582	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	628,228	0.05
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	55,178	0.00
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	9,258	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	20,009	0.00
OLD RELIANCE INSURANCE COMPANY	67253	21	16,430	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	45,885	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	683,352	0.05
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	20,759	0.00
PARAGON LIFE INSURANCE COMPANY	93564	21	5,580,989	0.44
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	10,269	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	401,412	0.03
PEKIN LIFE INSURANCE COMPANY	67628	11	5,779,497	0.45

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	4,689	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	1,700,328	0.13
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	2,628,283	0.21
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	2,817	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	126,950	0.01
PIONEER AMERICAN INSURANCE COMPANY	67873	21	2,541	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	1,231	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	11,773,465	0.92
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	34,103	0.00
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	69,189	0.01
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	4,957,626	0.39
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	143,539	0.01
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	82,659,180	6.47
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	436,414	0.03
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	11,644,880	0.91
RELIASTAR LIFE INSURANCE COMPANY	67105	21	22,593,241	1.77
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	436,836	0.03
SAFECO LIFE INSURANCE COMPANY	68608	21	1,726,588	0.14
SEARS LIFE INSURANCE COMPANY	69914	11	1,590,714	0.12
SECURIAN LIFE INSURANCE COMPANY	93742	21	46,886	0.00
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	4,694	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	609,217	0.05
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	20,190	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	13,007	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	309,829	0.02
SETTLERS LIFE INSURANCE COMPANY	64220	21	6,642	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	59,837	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	71,852	0.01
STANDARD INSURANCE COMPANY	69019	21	8,599,083	0.67
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	71,873	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	21,533,403	1.69
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	9,151,097	0.72
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	10,974,194	0.86
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	53,961,049	4.23
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	4,008,299	0.31
TRANSAMERICA ASSURANCE COMPANY	80829	21	2,642,847	0.21
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	3,628	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 29 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	1,171	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	283,445	0.02
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	73,985	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	30,016,380	2.35
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	1,216,137	0.10
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	6,545,710	0.51
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,713,309	0.13
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	2,692,671	0.21
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	6,677,866	0.52
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	-92,842	-0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	119,492	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	4,285,397	0.34
UNITED INSURANCE COMPANY OF AMERICA	69930	11	735	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	903,118	0.07
UNITED LIFE INSURANCE COMPANY	69973	21	1,796	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	14,673,159	1.15
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	54,295	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	6,899,956	0.54
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,548,447	0.20
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	4,438	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	60,198,307	4.71
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	163,241	0.01
VETERANS LIFE INSURANCE COMPANY	81027	11	1,744,399	0.14
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	68,416	0.01
WEST COAST LIFE INSURANCE COMPANY	70335	21	388	0.00
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	41	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 1,276,867,736

TOTAL NUMBER OF COMPANIES THIS LINE: 248

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **INDUSTRIAL LIFE BUSINESS** PAGE 29 LINE 1 COL 4

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	7,171	0.35
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	88,074	4.27
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	76	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	5,140	0.25
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	8,666	0.42
ATLANTA LIFE INSURANCE COMPANY	61093	21	389,141	18.89
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	9	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	25	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	442	0.02
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	35	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	2,455	0.12
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	4,225	0.21
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	8,305	0.40
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,478	0.07
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	1,195	0.06
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	396,422	19.24
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	5	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	450,271	21.85
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	378	0.02
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	102,755	4.99
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	486	0.02
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	5,929	0.29
UNITED INSURANCE COMPANY OF AMERICA	69930	11	564,318	27.39
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	2,207	0.11
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	21,185	1.03

TOTAL PREMIUMS WRITTEN THIS LINE: 2,060,393

TOTAL NUMBER OF COMPANIES THIS LINE: 25

All Companies with a 0 premium are excluded from this report.

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Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,341,552	0.02
AAA LIFE INSURANCE COMPANY	71854	21	1,321,531	0.02
ACACIA LIFE INSURANCE COMPANY	60038	21	2,881,914	0.05
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	808,296	0.01
ACADEMY LIFE INSURANCE COMPANY	60046	21	531,615	0.01
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-155	0.00
ADVANCE INSURANCE COMPANY	83445	21	11,211	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	57,255,607	1.01
AGL LIFE ASSURANCE COMPANY	60232	21	1,440	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	58,702	0.00
AIG LIFE INSURANCE COMPANY	66842	21	7,868,415	0.14
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,588,796	0.05
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	15,375	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	5,182,711	0.09
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	12,143,396	0.21
ALLSTATE LIFE INSURANCE COMPANY	60186	11	61,560,412	1.08
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	78,710	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	384,460	0.01
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	12,725	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,630,358	0.05
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	4,172,168	0.07
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	99,877	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	810,837	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	3,000	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	42,719	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	2,146,517	0.04
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	33,656,684	0.59
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,129,961	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	432,354	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	23,483	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	1,893,896	0.03
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	14,462,671	0.25
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	71,712,977	1.26
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	740,794	0.01
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,257,277	0.02
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	85,534	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	14,026,454	0.25

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	2,581	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	2,827,950	0.05
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	40,165	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	13,778	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	158,859	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	121,086	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	12,958,695	0.23
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	1,046,011	0.02
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	78,047,799	1.37
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	147,210	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	705	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,597	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,723,166	0.03
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	814,340	0.01
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-320,256	-0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,724,876	0.08
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	18,059	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	10,608,366	0.19
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,780,716	0.05
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	24,714	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,073,822	0.05
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	1,878,799	0.03
AMERUS LIFE INSURANCE COMPANY	61689	21	25,106,309	0.44
AMICA LIFE INSURANCE COMPANY	72222	21	852,323	0.01
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	386,482	0.01
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	9,797	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	441,733	0.01
APPALACHIAN LIFE INSURANCE COMPANY	72591	21	12,647	0.00
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-1,662,998	-0.03
ASSURITY LIFE INSURANCE COMPANY	71439	21	25,181	0.00
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,950,628	0.05
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	5,016,654	0.09
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	55,184	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,181,896	0.04
AVIVA LIFE INSURANCE COMPANY	62898	21	1,334,803	0.02
BALBOA LIFE INSURANCE COMPANY	68160	21	133,016	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	3,118,409	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	774,703	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	21,940,505	0.39
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	19,948	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	262,875	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,309,386	0.02
BANNER LIFE INSURANCE COMPANY	94250	21	11,604,541	0.20
BCS LIFE INSURANCE COMPANY	80985	11	1,850,668	0.03
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	217,155	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	5,292	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	51,394	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	3,134,815	0.06
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,806	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	4,786,578	0.08
C M LIFE INSURANCE COMPANY	93432	21	19,920,673	0.35
CANADA LIFE ASSURANCE COMPANY THE	80659	31	15,412,992	0.27
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	268,469	0.00
CELTIC INSURANCE COMPANY	80799	11	34,947	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	11,805	0.00
CENTRAL INVESTORS LIFE INSURANCE CO IL	61670	11	28,971	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	25,185	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	88,540	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	150,330	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	2,110,278	0.04
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	245,257	0.00
CENTURION LIFE INSURANCE COMPANY	62383	21	-51,482	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	3,605	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,150	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	201	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	10,540,763	0.19
CITICORP LIFE INSURANCE COMPANY	80322	21	152,102	0.00
CLARICA LIFE INSURANCE COMPANY US	70491	21	22,821,743	0.40
CNA GROUP LIFE ASSURANCE COMPANY	74268	11	245,819	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,611,846	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	6,871,116	0.12
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,278,130	0.04
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	265,508	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,189,074	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	94,186	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	2,620,181	0.05
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	7,475,746	0.13
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,123	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	138,766	0.00
COMPBENEFITS INSURANCE COMPANY	60984	21	8,389	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	66,105,096	1.16
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	697,481	0.01
CONSECO HEALTH INSURANCE COMPANY	78174	21	217,764	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	13,206,699	0.23
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	399,603	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	293,504	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	523	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	29,038,248	0.51
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	519,397	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	52,609	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	14,253,840	0.25
COUNTRY LIFE INSURANCE COMPANY	62553	11	158,926,820	2.79
CROWN LIFE INSURANCE COMPANY	80675	31	1,460,158	0.03
CUNA MUTUAL INSURANCE SOCIETY	62626	22	19,755,090	0.35
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	6,317,176	0.11
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	209,745	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	46,896	0.00
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	9,458,238	0.17
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,020,904	0.02
EMPLOYERS MODERN LIFE COMPANY	62928	21	732,786	0.01
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	499,526	0.01
EPIC LIFE INSURANCE COMPANY THE	64149	21	38,944	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	10,623	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	104,912,169	1.84
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	3,692,653	0.06
EQUITABLE OF COLORADO INC THE	62880	21	4,017,325	0.07
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,524,556	0.03
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	761,367	0.01
EXCALIBUR INSURANCE CORPORATION	60132	11	33,677	0.00
FAMILY FINANCIAL LIFE INSURANCE COMPANY	76570	21	1,336	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	1,230,715	0.02

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	34,266	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,243,589	0.02
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	25,669,740	0.45
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	730,797	0.01
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	25,041,756	0.44
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	5,091,613	0.09
FEDERATED LIFE INSURANCE COMPANY	63258	21	3,873,508	0.07
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	7,819,321	0.14
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	517,275	0.01
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,811,390	0.07
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	5,229,399	0.09
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	11	206,498	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,975	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,524,369	0.03
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	40,672,594	0.71
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,985	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,294,942	0.06
FIRST LIFE AMERICA CORPORATION	60227	21	51,164	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	18,649,564	0.33
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	902	0.00
FIRST VARIABLE LIFE INSURANCE COMPANY	77984	21	258,178	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,348,119	0.34
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	45,140,445	0.79
FORTIS BENEFITS INSURANCE COMPANY	70408	21	24,624,571	0.43
FORTIS INSURANCE COMPANY	69477	21	5,757,461	0.10
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	80	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	502,888	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,140,916	0.02
GE GROUP LIFE ASSURANCE COMPANY	80926	21	7,830,079	0.14
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	7,519,935	0.13
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	29,950,285	0.53
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	2,198,321	0.04
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-797	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	6,831,176	0.12
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	2,798,316	0.05
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	18,673,121	0.33
GOLDEN RULE INSURANCE COMPANY	62286	11	11,576,717	0.20

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,138,175	0.02
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	781,729	0.01
GRANGE LIFE INSURANCE COMPANY	71218	21	449,604	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	2,860,138	0.05
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,969,493	0.05
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	80,969,730	1.42
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,469,762	0.03
GREAT WESTERN INSURANCE COMPANY	71480	21	1,390,319	0.02
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	6,852,541	0.12
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	6,360,391	0.11
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	213,546	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	3,138,085	0.06
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	61,580,865	1.08
GUIDEONE LIFE INSURANCE COMPANY	68004	21	1,559,480	0.03
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	144,862	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	25,810,196	0.45
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	44,637,228	0.78
HARTFORD LIFE INSURANCE COMPANY	88072	21	96,360,426	1.69
HCC LIFE INSURANCE COMPANY	92711	21	15,631	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	543,872	0.01
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	3,197	0.00
HOMESTEADERS LIFE COMPANY	64505	22	13,965,996	0.25
HORACE MANN LIFE INSURANCE COMPANY	64513	11	6,677,854	0.12
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	1,724,553	0.03
HUMANA INSURANCE COMPANY	73288	21	10,389,292	0.18
HUMANADENTAL INSURANCE COMPANY	70580	21	421,688	0.01
IDEALIFE INSURANCE COMPANY	97764	21	168,076	0.00
IDS LIFE INSURANCE COMPANY	65005	21	32,106,432	0.56
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,830,472	0.08
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	12,381,623	0.22
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	2,516,283	0.04
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	11,740	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	11,319,037	0.20
INTEGRITY LIFE INSURANCE COMPANY	74780	21	80,150	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	174	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,324	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	1,749	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	534,704	0.01
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,865,702	0.03
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	81,308	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	45,450,738	0.80
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	427,340	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	44,041,373	0.77
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	50,680,475	0.89
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	35,889	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	1,262,011	0.02
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	1,928,962	0.03
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	35,943,282	0.63
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	55,981,213	0.98
KANAWHA INSURANCE COMPANY	65110	21	6,014	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,323,041	0.04
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	1,393,206	0.02
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	56,318	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	17,549,228	0.31
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	81,463	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	9,401,327	0.17
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,211,255	0.02
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,501,311	0.04
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,317,084	0.02
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	380,243	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	146,816	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	68,959,982	1.21
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	1,903,317	0.03
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	10,678,598	0.19
LIFE OF MARYLAND INC	93254	21	354,456	0.01
LINCOLN BENEFIT LIFE COMPANY	65595	21	24,882,082	0.44
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,523,101	0.03
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,430,105	0.08
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	6,271,853	0.11
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	49,467,575	0.87
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	281,228	0.00
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	601,860	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	960,107	0.02
MAGNA INSURANCE COMPANY	61018	21	229,617	0.00

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Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	646,669	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,762,513	0.03
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	44,942,131	0.79
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	129,729,653	2.28
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,913,353	0.03
MEDICAL LIFE INSURANCE COMPANY	86991	21	25,474	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	1,371	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	159,551	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	685,433	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	19,659	0.00
MERIT LIFE INSURANCE CO	65951	21	8,998,651	0.16
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,951,741	0.03
METLIFE INVESTORS INSURANCE COMPANY	93513	21	238,663	0.00
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	422,260	0.01
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,518,955	0.29
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	421,790,969	7.41
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	642,006	0.01
MIC LIFE INSURANCE CORPORATION	85561	21	3,586	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	1,150,414	0.02
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	9,960,776	0.17
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	564,086	0.01
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	246,891	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	111,429,824	1.96
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	52,824	0.00
MMA INSURANCE COMPANY	74209	21	8,686	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,856,865	0.07
MONARCH LIFE INSURANCE COMPANY	66265	21	137,371	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	24,982	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	41,315,156	0.73
MONY LIFE INSURANCE COMPANY	66370	21	32,820,850	0.58
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	31,453,681	0.55
MTL INSURANCE COMPANY	66427	11	12,329,194	0.22
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	46,594	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	349,495	0.01
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	926	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	53,043	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,683,875	0.03

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Illinois Direct Business Market Share Report for 2002

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	638,277	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	3,434,923	0.06
NATIONAL HEALTH INSURANCE COMPANY	82538	21	16,010	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,932,475	0.21
NATIONAL STATES INSURANCE COMPANY	60593	21	838,761	0.01
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	28,437	0.00
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,186,129	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	791,819	0.01
NATIONSBANC INSURANCE COMPANY INC	69299	21	-715	0.00
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	174,158	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	44,640	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	57,535,519	1.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,484,822	0.24
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	24,343,985	0.43
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	24,989	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	55,933,238	0.98
NEW YORK LIFE INSURANCE COMPANY	66915	22	120,599,542	2.12
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	756,006	0.01
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	658,582	0.01
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	23,317,084	0.41
NORTH AMERICAN INSURANCE COMPANY	68349	21	16,468	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	1,092,960	0.02
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	507,489	0.01
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	450,897,638	7.92
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,504,663	0.03
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	423,608	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	6,407,485	0.11
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	7,608,040	0.13
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	1,091,136	0.02
OLD AMERICAN INSURANCE COMPANY	67199	21	4,319,022	0.08
OLD RELIANCE INSURANCE COMPANY	67253	21	21,102	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	2,095,569	0.04
OLD UNITED LIFE INSURANCE COMPANY	76007	21	88,498	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	432,026	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,804,047	0.08
PACIFIC LIFE & ANNUITY COMPANY	97268	21	683,352	0.01
PACIFIC LIFE INSURANCE COMPANY	67466	21	122,134,548	2.14

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PAN AMERICAN ASSURANCE COMPANY	93459	21	3,859,662	0.07
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	440,109	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	5,685,258	0.10
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	84,064	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	587,764	0.01
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	56,250	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	29,727,574	0.52
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	675,232	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	14,832,448	0.26
PENN TREATY NETWORK AMERICA INS CO	63282	21	75,123	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	650,489	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	4,869,658	0.09
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	84,590	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	3,051	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	482	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	4,535,400	0.08
PHOENIX LIFE & ANNUITY COMPANY	93734	21	5,217,872	0.09
PHOENIX LIFE INSURANCE COMPANY	67814	21	45,378,916	0.80
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	26,574	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,634,409	0.17
PIONEER AMERICAN INSURANCE COMPANY	67873	21	93,228	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	46,906	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	33,522	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	1,286,369	0.02
PRIMERICA LIFE INSURANCE COMPANY	65919	21	53,742,617	0.94
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	46,951,388	0.82
PROFESSIONAL INSURANCE COMPANY	68047	21	7,680	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	166,967	0.00
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	37,853	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,165	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	18,637,846	0.33
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	69,189	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	10,829,283	0.19
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	147,124	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	58,985,351	1.04
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	277,399,870	4.87
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	145,651	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	13,375,028	0.23
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	819,997	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	12,001,168	0.21
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37,462,315	0.66
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	4,215,749	0.07
RESERVE NATIONAL INSURANCE COMPANY	68462	21	17,288	0.00
RESOURCE LIFE INSURANCE COMPANY	61506	11	3,424,610	0.06
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	16,620	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	5,809	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	6,618,178	0.12
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	26,857	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	29,325	0.00
SEARS LIFE INSURANCE COMPANY	69914	11	1,590,714	0.03
SECURIAN LIFE INSURANCE COMPANY	93742	21	53,229	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	970,457	0.02
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	14,715,550	0.26
SECURITY EQUITY LIFE INSURANCE COMPANY	99414	21	69,954	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	1,070,810	0.02
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	93,038	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	32,140,986	0.56
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	2,346,323	0.04
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	21,781	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	4,017,153	0.07
SERVUS LIFE INSURANCE COMPANY	80586	21	106	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	8,172	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,114,216	0.04
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	1,356,376	0.02
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	41,389	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	28,410,521	0.50
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,714,819	0.03
STANDARD INSURANCE COMPANY	69019	21	9,280,492	0.16
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	627,149	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	161,163	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	72,187	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	722,726	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	178,729,912	3.14
STATE LIFE INSURANCE COMPANY THE	69116	22	1,869,612	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STATE MUTUAL INSURANCE COMPANY	69132	22	238,726	0.00
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,381	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	11,871,549	0.21
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	50,031,834	0.88
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	55,851,910	0.98
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	235,281	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	134,386	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	4,129,643	0.07
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	17,403,622	0.31
TEXAS LIFE INSURANCE COMPANY	69396	21	948,622	0.02
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	375,245	0.01
TRANS WORLD ASSURANCE COMPANY	69566	21	360,800	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	3,135,659	0.06
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	31,123	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	42,036	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	11,430,943	0.20
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	82,082,800	1.44
TRAVELERS INSURANCE COMPANY THE	87726	21	49,052,225	0.86
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	15,185,795	0.27
TRUSTMARK INSURANCE COMPANY	61425	11	33,258,054	0.58
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	6,848,934	0.12
ULLICO LIFE INSURANCE COMPANY	86371	21	179,352	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	1,282,271	0.02
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	6,545,710	0.11
UNIFIED LIFE INSURANCE COMPANY	11121	21	41,304	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	105,527	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	6,663,766	0.12
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	2,985,502	0.05
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	6,721,466	0.12
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	3,356,925	0.06
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	600	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,695,309	0.03
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	147,582	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	499,244	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	4,285,397	0.08
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	12,893	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	224,616	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 29 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED INSURANCE COMPANY OF AMERICA	69930	11	17,428,211	0.31
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	7,887,877	0.14
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	27,187	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	2,351,886	0.04
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	259,813	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	39,107,974	0.69
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	1,534,439	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	7,944,909	0.14
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	15,544	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,564,680	0.05
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	350,333	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	418,853	0.01
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	78,509	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,494,232	0.06
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	2,243,115	0.04
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	60,650,787	1.07
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	145,081	0.00
USAA LIFE INSURANCE COMPANY	69663	21	10,611,746	0.19
USG ANNUITY & LIFE COMPANY	61247	21	634,313	0.01
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	6,185	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	49,132,857	0.86
VETERANS LIFE INSURANCE COMPANY	81027	11	4,538,791	0.08
VOYAGER LIFE INSURANCE COMPANY	66699	21	13,730	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	746,185	0.01
WEST COAST LIFE INSURANCE COMPANY	70335	21	31,717,589	0.56
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	20,094,048	0.35
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	24,827,262	0.44
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	10,591,316	0.19
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	1,674,294	0.03
WORLD INSURANCE COMPANY	70629	22	147,539	0.00
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	272,939	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	658	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	8,683,587	0.15

TOTAL PREMIUMS WRITTEN THIS LINE: 5,694,238,995

TOTAL NUMBER OF COMPANIES THIS LINE: 477

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **ORDINARY ANNUITIES BUSINESS** PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	798,082	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	7,171,044	0.11
ACADEMY LIFE INSURANCE COMPANY	60046	21	1,000	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	289,033,229	4.43
AIG LIFE INSURANCE COMPANY	66842	21	38,249,543	0.59
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	105,924,601	1.62
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	378,640,291	5.80
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	115,390,944	1.77
ALLSTATE LIFE INSURANCE COMPANY	60186	11	16,190,067	0.25
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	326,500	0.01
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	25,645	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	14,215	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	11,101	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	68,492,130	1.05
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	171,500,399	2.63
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	3,032,265	0.05
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	96,453	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	28,481	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,612,640	0.02
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	570,642	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	9,002,196	0.14
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	133,618	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	600	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	35,955,477	0.55
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	956,971	0.01
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	34,500	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	11,521,767	0.18
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	4,262,924	0.07
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	6,082,248	0.09
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	137,942	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	20,997,273	0.32
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,053,332	0.03
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	2,465,726	0.04
AMERITAS LIFE INSURANCE CORP	61301	21	1,123,340	0.02
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	19,862,636	0.30

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMICA LIFE INSURANCE COMPANY	72222	21	481,847	0.01
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,827	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	19,681,341	0.30
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,985	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	69,590	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	1,642,582	0.03
AVIVA LIFE INSURANCE COMPANY	62898	21	340,651	0.01
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	295,165	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	11,088,260	0.17
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	3,894	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	4,661	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	27,183	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	23,937,840	0.37
C M LIFE INSURANCE COMPANY	93432	21	62,615,190	0.96
CANADA LIFE ASSURANCE COMPANY THE	80659	31	679,233	0.01
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	37,207,760	0.57
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	4,620	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	8,100	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	69,370	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,942	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	9,077,674	0.14
CITICORP LIFE INSURANCE COMPANY	80322	21	372,556	0.01
CLARICA LIFE INSURANCE COMPANY US	70491	21	14,573,992	0.22
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	4,188	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,157,492	0.02
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	836	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	4,400	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	395,970	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	6,470	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	312,739	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	12,649,805	0.19
CONSECO LIFE INSURANCE COMPANY	65900	21	42,375	0.00
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	600	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	45,338,931	0.69
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	104,821	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	101,058,234	1.55

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COUNTRY LIFE INSURANCE COMPANY	62553	11	98,452	0.00
CROWN LIFE INSURANCE COMPANY	80675	31	-35,257	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	372,054	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	31,896,728	0.49
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,683	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,255,187	0.02
EMPLOYERS MODERN LIFE COMPANY	62928	21	2,240,699	0.03
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	40,548,087	0.62
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	9,367,776	0.14
EQUITRUST LIFE INSURANCE COMPANY	62510	21	3,904,436	0.06
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,640,399	0.03
EXCALIBUR INSURANCE CORPORATION	60132	11	2,393	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	10,005	0.00
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	1,896	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	47,289	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	10,932,899	0.17
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	6,792	0.00
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	1,839,611	0.03
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	5,759,233	0.09
FEDERATED LIFE INSURANCE COMPANY	63258	21	420,529	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	160,135,751	2.45
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	67,410,478	1.03
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	900	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	325,912	0.00
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	20,000	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,841	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	12,190,793	0.19
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,257,345	0.02
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	8,852	0.00
FIRST VARIABLE LIFE INSURANCE COMPANY	77984	21	739,517	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	97,065,043	1.49
FORTIS BENEFITS INSURANCE COMPANY	70408	21	6,505,631	0.10
FORTIS INSURANCE COMPANY	69477	21	56,864	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	293,832	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	113,232,898	1.74
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	269,792	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	128,874,410	1.98

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	2,035,956	0.03
GOLDEN AMERICAN LIFE INSURANCE COMPANY	80942	21	2,584,627	0.04
GOLDEN RULE INSURANCE COMPANY	62286	11	7,906,823	0.12
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	184,974	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	970	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	125,926	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	7,666,249	0.12
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	74,421	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	13,868,579	0.21
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	17,176	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	6,722,007	0.10
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	36,366,455	0.56
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	447,218	0.01
GUIDEONE LIFE INSURANCE COMPANY	68004	21	2,019,117	0.03
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	256,138	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	250	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	3,352,094	0.05
HARTFORD LIFE INSURANCE COMPANY	88072	21	3,841,807	0.06
HOMESTEADERS LIFE COMPANY	64505	22	114,176	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	14,691,053	0.23
HUMANADENTAL INSURANCE COMPANY	70580	21	249,962	0.00
IDEALIFE INSURANCE COMPANY	97764	21	627	0.00
IDS LIFE INSURANCE COMPANY	65005	21	166,075,919	2.55
IL ANNUITY AND INSURANCE COMPANY	71692	21	291,680	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	23,140,174	0.35
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	150,519	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	4,639	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	26	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	11,185,988	0.17
INTEGRITY LIFE INSURANCE COMPANY	74780	21	22,375,064	0.34
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	70,078	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	251,783	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	303,869,382	4.66
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	32,887,622	0.50
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	375,257	0.01
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	34,626,722	0.53
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,853,604	0.07

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	9,378	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	2,984,524	0.05
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	622,725	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	86,910,411	1.33
KEYPORT LIFE INSURANCE COMPANY	65234	21	54,702,339	0.84
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	2,904,292	0.04
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	1,569,972	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	307,903	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	31	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	7,893	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	52,631	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	87	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	5,533,135	0.08
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,699,041	0.12
LIFE OF MARYLAND INC	93254	21	800	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	92,902,950	1.42
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	14,100	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	127,682	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	331,856	0.01
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	226,006,829	3.46
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	1,966,026	0.03
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	3,960,485	0.06
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	262,000	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	32,925	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	107,926,201	1.65
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	20,858,469	0.32
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	624,872	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	25,502	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	31,460,335	0.48
METLIFE INVESTORS INSURANCE COMPANY	93513	21	109,221,657	1.67
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	56,450,852	0.87
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	24,548	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	179,218,647	2.75
MID SOUTH INSURANCE COMPANY	79987	21	300	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	382,523	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	14,721,039	0.23
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	298,871	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,278	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	11,087,679	0.17
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	322,310	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	200	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	113,564,794	1.74
MONY LIFE INSURANCE COMPANY	66370	21	25,000	0.00
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	43,091,716	0.66
MTL INSURANCE COMPANY	66427	11	9,633,120	0.15
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	4,020	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	2,165	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	425	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	1,789,127	0.03
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,938,099	0.05
NATIONAL LIFE INSURANCE COMPANY	66680	21	3,225,289	0.05
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,241,091	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	12,330,628	0.19
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	2,670,311	0.04
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	74,999	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	3,550,785	0.05
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	109,164	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	24,645,346	0.38
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	131,445,247	2.01
NEW YORK LIFE INSURANCE COMPANY	66915	22	1,679,795	0.03
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	22,799	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	7,925,755	0.12
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	8,108	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	63,910,760	0.98
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	36,061	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	5,222,308	0.08
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	95,638,550	1.47
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	600	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	335,090	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,586	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	54,541	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	1,777,040	0.03
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,520,006	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PEKIN LIFE INSURANCE COMPANY	67628	11	21,624,622	0.33
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	57,711	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	15,038	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	546,179	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	39,273,761	0.60
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	1,332	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	93,512,539	1.43
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,383,568	0.02
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	4,413,891	0.07
PIONEER AMERICAN INSURANCE COMPANY	67873	21	5,259	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	55,000	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	25,335,726	0.39
PRIMERICA LIFE INSURANCE COMPANY	65919	21	112,509	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	42,305,464	0.65
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,278,846	0.05
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	898	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	17,849,351	0.27
PRUCO LIFE INSURANCE COMPANY	79227	21	96,807,839	1.48
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	39,346,579	0.60
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	757,319	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	1,860,610	0.03
RELIASTAR LIFE INSURANCE COMPANY	67105	21	18,213,213	0.28
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	6,997	0.00
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	563	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	9,342,992	0.14
SECURIAN LIFE INSURANCE COMPANY	93742	21	13,083	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	24,989,192	0.38
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	12,557	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	426,980	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	7,737	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	213	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	114,372	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	27,110	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	549,022	0.01
SHELTER LIFE INSURANCE COMPANY	65757	21	370,327	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	3,276,311	0.05
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	50	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	1,500	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,084	0.00
STANDARD INSURANCE COMPANY	69019	21	1,644,151	0.03
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,318,604	0.02
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	26,512,245	0.41
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	39,142	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	31,577,448	0.48
STATE LIFE INSURANCE COMPANY THE	69116	22	34,816	0.00
STATE MUTUAL INSURANCE COMPANY	69132	22	1,835	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	545	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	2,422,659	0.04
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	10,001,470	0.15
SURETY LIFE INSURANCE COMPANY	69310	21	42,343	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	256,998,519	3.94
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	38,330,564	0.59
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	9,810	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	10,892	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	97,061,254	1.49
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	363,847,251	5.58
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	7,383,588	0.11
TRAVELERS INSURANCE COMPANY THE	87726	21	32,758,562	0.50
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	219,954,429	3.37
TRUSTMARK INSURANCE COMPANY	61425	11	2,924,310	0.04
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	2,250	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,701	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	11,584,370	0.18
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	10,106	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	315	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	160,163	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	22,573	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	200	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	460,234	0.01
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	142,342	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	9,883,610	0.15
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	4,513	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	3,862,264	0.06
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	535	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 29 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	9,916	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	48,194	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	226,397	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	325	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	60	0.00
USAA LIFE INSURANCE COMPANY	69663	21	7,905,912	0.12
USG ANNUITY & LIFE COMPANY	61247	21	83,404,631	1.28
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,125	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-1,317,429	-0.02
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	111,585,792	1.71
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	143,723	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	940	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	7,972	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	80,647,357	1.24
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	70,327,786	1.08
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	133,045	0.00
WORLD INSURANCE COMPANY	70629	22	14,173	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	74,294	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 6,524,532,072

TOTAL NUMBER OF COMPANIES THIS LINE: 314

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **GROUP ANNUITIES BUSINESS** PAGE 29 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	835,619	0.03
AIG LIFE INSURANCE COMPANY	66842	21	5,609,921	0.19
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	24,700,100	0.86
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	-113	0.00
ALLSTATE ASSURANCE COMPANY	70866	11	2,200	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	47,578,585	1.65
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	528,118	0.02
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	77,570	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	4,000	0.00
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	291,134	0.01
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	5,249	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	70,294	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	3,985,546	0.14
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	123,761,728	4.29
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	64,843,949	2.25
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	840	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	17,469,711	0.61
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	1,897,758	0.07
AVIVA LIFE INSURANCE COMPANY	62898	21	5,327,156	0.18
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	726,604	0.03
CANADA LIFE ASSURANCE COMPANY THE	80659	31	8,723	0.00
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	1,305	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	7,291,136	0.25
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	7,180	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	234	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	2,439,227	0.08
COUNTRY LIFE INSURANCE COMPANY	62553	11	25,885	0.00
CROWN LIFE INSURANCE COMPANY	80675	31	299,169	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	8,115,361	0.28
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	4,443,982	0.15
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	459,197,330	15.93
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	229,125	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	708,028	0.02
FEDERATED LIFE INSURANCE COMPANY	63258	21	1,659,478	0.06
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	104,895	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,159,373	0.04
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	-268	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 29 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FORTIS BENEFITS INSURANCE COMPANY	70408	21	29,069	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	221,965	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	4,300	0.00
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	91,934,004	3.19
GOLDEN AMERICAN LIFE INSURANCE COMPANY	80942	21	346,149,525	12.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	341,334	0.01
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	240	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	137,511,548	4.77
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	63,329,329	2.20
HARTFORD LIFE INSURANCE COMPANY	88072	21	4,214,881	0.15
HORACE MANN LIFE INSURANCE COMPANY	64513	11	18,994,666	0.66
IDS LIFE INSURANCE COMPANY	65005	21	9,246,619	0.32
IL ANNUITY AND INSURANCE COMPANY	71692	21	196,453	0.01
ING INSURANCE COMPANY OF AMERICA	76953	21	306,486	0.01
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	232,517,103	8.06
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	8,725	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	685,415	0.02
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	272,024	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	3,093,337	0.11
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	1,327,831	0.05
KEYPORT LIFE INSURANCE COMPANY	65234	21	95,272	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	715,371	0.02
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	192,366	0.01
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	219,661	0.01
LINCOLN BENEFIT LIFE COMPANY	65595	21	93,018,372	3.23
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	132,978,646	4.61
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	187,758,667	6.51
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	11,703,038	0.41
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	2,833,004	0.10
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	2,516,994	0.09
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	35,872,307	1.24
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	174,869,510	6.06
MINNESOTA LIFE INSURANCE COMPANY	66168	21	-101,857	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	389	0.00
MONY LIFE INSURANCE COMPANY	66370	21	491,336	0.02
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	638,200	0.02
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,541,917	0.09

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 29 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	21,905,416	0.76
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	1,255,318	0.04
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	26,514,170	0.92
NEW YORK LIFE INSURANCE COMPANY	66915	22	1,317,531	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	41,069,937	1.42
PACIFIC LIFE INSURANCE COMPANY	67466	21	491,211	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	17,875	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	2,543,508	0.09
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	129,381	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	27,365	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	27,065,583	0.94
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	23,631,672	0.82
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	35,626,762	1.24
RELIASTAR LIFE INSURANCE COMPANY	67105	21	4,403,530	0.15
SAFECO LIFE INSURANCE COMPANY	68608	21	919,128	0.03
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	1,844,949	0.06
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	11,676,525	0.40
SENTRY LIFE INSURANCE COMPANY	68810	21	13,251,033	0.46
STANDARD INSURANCE COMPANY	69019	21	173,761	0.01
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	84,157,454	2.92
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	309,935	0.01
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	62,390,230	2.16
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	12,665,677	0.44
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	484,201	0.02
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	8,709,032	0.30
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	7,511,395	0.26
TRAVELERS INSURANCE COMPANY THE	87726	21	3,898,690	0.14
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	173,632	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	8,203,003	0.28
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	367	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	4,744	0.00
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	6,601	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	16,279,501	0.56
USG ANNUITY & LIFE COMPANY	61247	21	58,604	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	116,140,314	4.03
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	8,310,117	0.29
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	65,884	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 29 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 2,883,368,215

TOTAL NUMBER OF COMPANIES THIS LINE: 111

All Companies with a 0 premium are excluded from this report.

August 05, 2003

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Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	798,082	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	7,171,044	0.08
ACADEMY LIFE INSURANCE COMPANY	60046	21	1,000	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	835,619	0.01
AIG ANNUITY INSURANCE COMPANY	70432	21	289,033,229	3.07
AIG LIFE INSURANCE COMPANY	66842	21	43,859,464	0.47
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	130,624,701	1.39
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	378,640,291	4.02
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	115,390,831	1.23
ALLSTATE ASSURANCE COMPANY	70866	11	2,200	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	63,768,652	0.68
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	326,500	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	25,645	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	14,215	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	11,101	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	69,020,248	0.73
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	171,500,399	1.82
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	3,032,265	0.03
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	174,023	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	28,481	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,616,640	0.02
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	570,642	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	9,293,330	0.10
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	133,618	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	600	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	5,249	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	35,955,477	0.38
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	956,971	0.01
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	104,794	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	15,507,313	0.16
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	4,262,924	0.05
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	129,843,976	1.38
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	137,942	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	85,841,223	0.91
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,054,172	0.02

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	2,465,726	0.03
AMERITAS LIFE INSURANCE CORP	61301	21	1,123,340	0.01
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	19,862,636	0.21
AMERUS LIFE INSURANCE COMPANY	61689	21	17,469,711	0.19
AMICA LIFE INSURANCE COMPANY	72222	21	481,847	0.01
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,827	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	21,579,099	0.23
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,985	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	69,590	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	1,642,582	0.02
AVIVA LIFE INSURANCE COMPANY	62898	21	5,667,807	0.06
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	1,021,769	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	11,088,260	0.12
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	3,894	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	4,661	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	27,183	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	23,937,840	0.25
C M LIFE INSURANCE COMPANY	93432	21	62,615,190	0.67
CANADA LIFE ASSURANCE COMPANY THE	80659	31	687,956	0.01
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	37,209,065	0.40
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	4,620	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	8,100	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	69,370	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,942	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	9,077,674	0.10
CITICORP LIFE INSURANCE COMPANY	80322	21	372,556	0.00
CLARICA LIFE INSURANCE COMPANY US	70491	21	14,573,992	0.15
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	4,188	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,157,492	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	836	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	4,400	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	395,970	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	6,470	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	7,603,875	0.08
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	12,656,984	0.13
CONSECO LIFE INSURANCE COMPANY	65900	21	42,609	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	600	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	47,778,158	0.51
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	104,821	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	101,058,234	1.07
COUNTRY LIFE INSURANCE COMPANY	62553	11	124,337	0.00
CROWN LIFE INSURANCE COMPANY	80675	31	263,912	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	8,487,415	0.09
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	36,340,710	0.39
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,683	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,255,187	0.01
EMPLOYERS MODERN LIFE COMPANY	62928	21	2,240,699	0.02
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	499,745,417	5.31
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	9,596,901	0.10
EQUITRUST LIFE INSURANCE COMPANY	62510	21	3,904,436	0.04
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,640,399	0.02
EXCALIBUR INSURANCE CORPORATION	60132	11	2,393	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	10,005	0.00
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	1,896	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	47,289	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	10,932,899	0.12
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	6,792	0.00
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	1,839,611	0.02
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	6,467,260	0.07
FEDERATED LIFE INSURANCE COMPANY	63258	21	2,080,007	0.02
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	160,240,646	1.70
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	67,410,478	0.72
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	900	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,485,285	0.02
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	20,000	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,573	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	12,190,793	0.13
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,257,345	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	8,852	0.00
FIRST VARIABLE LIFE INSURANCE COMPANY	77984	21	739,517	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	97,065,043	1.03
FORTIS BENEFITS INSURANCE COMPANY	70408	21	6,534,700	0.07
FORTIS INSURANCE COMPANY	69477	21	56,864	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	293,832	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	113,232,898	1.20
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	491,757	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	128,878,710	1.37
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	93,969,960	1.00
GOLDEN AMERICAN LIFE INSURANCE COMPANY	80942	21	348,734,152	3.71
GOLDEN RULE INSURANCE COMPANY	62286	11	7,906,823	0.08
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	184,974	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	970	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	125,926	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	8,007,583	0.09
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	74,661	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	151,380,127	1.61
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	17,176	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	6,722,007	0.07
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	99,695,784	1.06
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	447,218	0.00
GUIDEONE LIFE INSURANCE COMPANY	68004	21	2,019,117	0.02
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	256,138	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	250	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	3,352,094	0.04
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,056,687	0.09
HOMESTEADERS LIFE COMPANY	64505	22	114,176	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	33,685,719	0.36
HUMANADENTAL INSURANCE COMPANY	70580	21	249,962	0.00
IDEALIFE INSURANCE COMPANY	97764	21	627	0.00
IDS LIFE INSURANCE COMPANY	65005	21	175,322,537	1.86
IL ANNUITY AND INSURANCE COMPANY	71692	21	488,133	0.01
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	23,140,174	0.25
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	150,519	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	4,639	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	26	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	306,486	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	243,703,091	2.59
INTEGRITY LIFE INSURANCE COMPANY	74780	21	22,375,064	0.24
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	70,078	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	260,508	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	304,554,797	3.24
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	32,887,622	0.35
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	647,281	0.01
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	34,626,722	0.37
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,853,604	0.05
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	9,378	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	6,077,861	0.06
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	622,725	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	88,238,242	0.94
KEYPORT LIFE INSURANCE COMPANY	65234	21	54,797,611	0.58
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	3,619,663	0.04
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	1,569,972	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	307,903	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	31	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	7,893	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	52,631	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	87	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	5,725,501	0.06
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,918,702	0.08
LIFE OF MARYLAND INC	93254	21	800	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	185,921,322	1.98
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	14,100	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	127,682	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	331,856	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	358,985,475	3.82
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	1,966,026	0.02
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	3,960,485	0.04
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	262,000	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	32,925	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	295,684,868	3.14
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	32,561,507	0.35
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	624,872	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	25,502	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	34,293,339	0.36
METLIFE INVESTORS INSURANCE COMPANY	93513	21	109,221,657	1.16
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	58,967,846	0.63
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	24,548	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	215,090,954	2.29
MID SOUTH INSURANCE COMPANY	79987	21	300	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	382,523	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	189,590,549	2.02
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	298,871	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	6,278	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	10,985,822	0.12
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	322,310	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	200	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	113,565,183	1.21
MONY LIFE INSURANCE COMPANY	66370	21	516,336	0.01
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	43,091,716	0.46
MTL INSURANCE COMPANY	66427	11	9,633,120	0.10
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	4,020	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	638,200	0.01
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	2,165	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	425	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	1,789,127	0.02
NATIONAL HEALTH INSURANCE COMPANY	82538	21	5,480,016	0.06
NATIONAL LIFE INSURANCE COMPANY	66680	21	3,225,289	0.03
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,241,091	0.01
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	34,236,044	0.36
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	2,670,311	0.03
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	74,999	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	4,806,103	0.05
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	109,164	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	51,159,516	0.54
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	131,445,247	1.40
NEW YORK LIFE INSURANCE COMPANY	66915	22	2,997,326	0.03
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	22,799	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	48,995,692	0.52
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	8,108	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	63,910,760	0.68
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	36,061	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	5,222,308	0.06
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	95,638,550	1.02

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	600	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	335,090	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,586	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	54,541	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	2,268,251	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,537,881	0.02
PEKIN LIFE INSURANCE COMPANY	67628	11	24,168,130	0.26
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	57,711	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	15,038	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	546,179	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	39,403,142	0.42
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	1,332	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	93,512,539	0.99
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,410,933	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	4,413,891	0.05
PIONEER AMERICAN INSURANCE COMPANY	67873	21	5,259	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	55,000	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	25,335,726	0.27
PRIMERICA LIFE INSURANCE COMPANY	65919	21	112,509	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	69,371,048	0.74
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,278,846	0.03
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	898	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	41,481,023	0.44
PRUCO LIFE INSURANCE COMPANY	79227	21	96,807,839	1.03
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	74,973,341	0.80
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	757,319	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	1,860,610	0.02
RELIASTAR LIFE INSURANCE COMPANY	67105	21	22,616,743	0.24
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	6,997	0.00
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	563	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	10,262,120	0.11
SECURIAN LIFE INSURANCE COMPANY	93742	21	13,083	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	26,834,141	0.29
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	12,557	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	426,980	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	7,737	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	11,676,737	0.12

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	114,372	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	27,110	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	13,800,055	0.15
SHELTER LIFE INSURANCE COMPANY	65757	21	370,327	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	3,276,311	0.03
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	50	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	1,500	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,084	0.00
STANDARD INSURANCE COMPANY	69019	21	1,817,913	0.02
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,318,604	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	26,512,245	0.28
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	39,142	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	31,577,448	0.34
STATE LIFE INSURANCE COMPANY THE	69116	22	34,816	0.00
STATE MUTUAL INSURANCE COMPANY	69132	22	1,835	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	545	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	86,580,113	0.92
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	10,311,405	0.11
SURETY LIFE INSURANCE COMPANY	69310	21	42,343	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	319,388,749	3.39
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	38,330,564	0.41
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	9,810	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	10,892	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	12,665,677	0.13
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	97,545,455	1.04
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	372,556,283	3.96
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	14,894,983	0.16
TRAVELERS INSURANCE COMPANY THE	87726	21	36,657,252	0.39
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	220,128,061	2.34
TRUSTMARK INSURANCE COMPANY	61425	11	2,924,310	0.03
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	2,250	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,701	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	19,787,373	0.21
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	10,473	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	315	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	160,163	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	4,744	0.00

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Illinois Direct Business Market Share Report for 2002

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 29 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	22,573	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	200	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	460,234	0.00
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	148,943	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	9,883,610	0.11
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	4,513	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	20,141,765	0.21
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	535	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	9,916	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	48,194	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	226,397	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	325	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	60	0.00
USAA LIFE INSURANCE COMPANY	69663	21	7,905,912	0.08
USG ANNUITY & LIFE COMPANY	61247	21	83,463,235	0.89
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,125	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-1,317,429	-0.01
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	227,726,106	2.42
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	143,723	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	940	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	7,972	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	88,957,474	0.95
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	70,327,786	0.75
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	198,929	0.00
WORLD INSURANCE COMPANY	70629	22	14,173	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	74,294	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 9,407,900,285

TOTAL NUMBER OF COMPANIES THIS LINE: 322

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	208,970	0.09
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	464,300	0.21
AIG ANNUITY INSURANCE COMPANY	70432	21	562,969	0.25
AIG LIFE INSURANCE COMPANY	66842	21	108,786	0.05
ALLSTATE LIFE INSURANCE COMPANY	60186	11	2,148,041	0.95
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	5,026,319	2.23
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	2,033,161	0.90
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	5,005	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	159,855	0.07
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	1,079,169	0.48
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	28,493	0.01
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	151,350	0.07
AMERITAS LIFE INSURANCE CORP	61301	21	433,275	0.19
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	142,140	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	459,245	0.20
CANADA LIFE ASSURANCE COMPANY THE	80659	31	634,340	0.28
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	140	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	3,426	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	408,267	0.18
CLARICA LIFE INSURANCE COMPANY US	70491	21	689,259	0.31
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,712	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	210,762	0.09
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	2,115,648	0.94
EMPLOYERS MODERN LIFE COMPANY	62928	21	5,405	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	214,213	0.10
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	5,881,338	2.61
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	243,233	0.11
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	1,684,363	0.75
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	11,123,630	4.94
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,139,148	0.51
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	8,744,051	3.88
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	575,306	0.26
FORTIS BENEFITS INSURANCE COMPANY	70408	21	602,136	0.27
FORTIS INSURANCE COMPANY	69477	21	2,918,583	1.30
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	1,812,934	0.81
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	43,526	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	143,659	0.06
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	12,774	0.01
GUIDEONE LIFE INSURANCE COMPANY	68004	21	59,234	0.03
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	793,515	0.35
HARTFORD LIFE INSURANCE COMPANY	88072	21	876,960	0.39
IDS LIFE INSURANCE COMPANY	65005	21	1,472,396	0.65
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,454,482	0.65
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	6,339	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	3,645,732	1.62
INTEGRITY LIFE INSURANCE COMPANY	74780	21	203,302	0.09
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	22,847	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	3,140,365	1.39
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	182,170	0.08
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	4,251,538	1.89
LIBERTY LIFE INSURANCE COMPANY	65323	21	62	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	5,128,934	2.28
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	8,775	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	9,049	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	232,800	0.10
METLIFE INVESTORS INSURANCE COMPANY	93513	21	48,119	0.02
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	4,193	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	2,361,204	1.05
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	40,324,872	17.91
MTL INSURANCE COMPANY	66427	11	3,042,670	1.35
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	9,588	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	424,573	0.19
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	12,329,127	5.47
NEW YORK LIFE INSURANCE COMPANY	66915	22	603,606	0.27
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	322	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	1,202,948	0.53
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	4,587,033	2.04
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	114,668	0.05
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	30,614	0.01
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	1,624	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	47,258	0.02
PEKIN LIFE INSURANCE COMPANY	67628	11	519,686	0.23
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	45,870	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	33,962	0.02
PHOENIX LIFE INSURANCE COMPANY	67814	21	8,391,202	3.73
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	68,897	0.03
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	4,063,746	1.80
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	996,591	0.44
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	2,261	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	452,115	0.20
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	2,057,611	0.91
RELIASTAR LIFE INSURANCE COMPANY	67105	21	3,171,147	1.41
SAFECO LIFE INSURANCE COMPANY	68608	21	293,444	0.13
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	10	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,129	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	88,755	0.04
STANDARD INSURANCE COMPANY	69019	21	35,003	0.02
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,307,554	2.36
STATE FARM LIFE INSURANCE COMPANY	69108	11	26,539,709	11.78
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	29,610	0.01
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	7,253	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	6,551,823	2.91
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	486,062	0.22
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	18,073,769	8.03
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	200,000	0.09
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	239,616	0.11
TRAVELERS INSURANCE COMPANY THE	87726	21	965,645	0.43
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	138,235	0.06
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	174,601	0.08
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	656	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	4,080,262	1.81
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	249	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	63	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	2,723,900	1.21
UNITED LIFE INSURANCE COMPANY	69973	21	25,000	0.01
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	11,043	0.00
USAA LIFE INSURANCE COMPANY	69663	21	110,444	0.05
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-45,853	-0.02
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	393,350	0.17
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	130,274	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 225,205,808

TOTAL NUMBER OF COMPANIES THIS LINE: 111

All Companies with a 0 premium are excluded from this report.

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	21,032,979	0.89
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	-1,844,032	-0.08
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	435,619	0.02
AMERITAS LIFE INSURANCE CORP	61301	21	2,450,887	0.10
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-173,451	-0.01
BCS LIFE INSURANCE COMPANY	80985	11	914,718	0.04
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	731,881,160	30.85
CONSECO LIFE INSURANCE COMPANY	65900	21	2,536	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	63,470,976	2.68
COUNTRY LIFE INSURANCE COMPANY	62553	11	22,293,930	0.94
CUNA MUTUAL INSURANCE SOCIETY	62626	22	52,254	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,616,630	0.15
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	39,265,186	1.66
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	2,119,580	0.09
HARTFORD LIFE INSURANCE COMPANY	88072	21	50,357,991	2.12
IL ANNUITY AND INSURANCE COMPANY	71692	21	26,870	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	2,432,934	0.10
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,202	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	69,767	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	30,000	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	3,731,683	0.16
MINNESOTA LIFE INSURANCE COMPANY	66168	21	1,129	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	200,000,000	8.43
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	2,083,386	0.09
NEW YORK LIFE INSURANCE COMPANY	66915	22	50,000,000	2.11
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	22,000,000	0.93
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	3	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	1,416	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	519,271,924	21.89
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,500,000	0.15
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	39	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	50,000,000	2.11
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	4,128,150	0.17
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	109,402,402	4.61
RELIASTAR LIFE INSURANCE COMPANY	67105	21	6,382,287	0.27
SAFECO LIFE INSURANCE COMPANY	68608	21	2,719,752	0.11
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	16,991	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	200,000,000	8.43
STANDARD INSURANCE COMPANY	69019	21	2,424,128	0.10
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	607,106	0.03
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	26,384,382	1.11
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	3,223,578	0.14
TRAVELERS INSURANCE COMPANY THE	87726	21	236,930,113	9.99
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	1	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-9,266,007	-0.39
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	8,323	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	211,804	0.01
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	116,693	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 2,372,317,019

TOTAL NUMBER OF COMPANIES THIS LINE: 48

All Companies with a 0 premium are excluded from this report.

August 05, 2003

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	208,970	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	464,300	0.02
AETNA LIFE INSURANCE COMPANY	60054	21	21,032,979	0.81
AIG ANNUITY INSURANCE COMPANY	70432	21	562,969	0.02
AIG LIFE INSURANCE COMPANY	66842	21	108,786	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	2,148,041	0.08
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	5,026,319	0.19
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	189,129	0.01
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	5,005	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	159,855	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	435,619	0.02
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	1,079,169	0.04
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	28,493	0.00
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	151,350	0.01
AMERITAS LIFE INSURANCE CORP	61301	21	2,884,162	0.11
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	142,140	0.01
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-173,451	-0.01
AVIVA LIFE INSURANCE COMPANY	62898	21	459,245	0.02
BCS LIFE INSURANCE COMPANY	80985	11	914,718	0.04
CANADA LIFE ASSURANCE COMPANY THE	80659	31	634,340	0.02
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	140	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	3,426	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	408,267	0.02
CLARICA LIFE INSURANCE COMPANY US	70491	21	689,259	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	2,712	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	731,881,160	28.18
CONSECO LIFE INSURANCE COMPANY	65900	21	2,536	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	63,681,738	2.45
COUNTRY LIFE INSURANCE COMPANY	62553	11	22,293,930	0.86
CUNA MUTUAL INSURANCE SOCIETY	62626	22	52,254	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	2,115,648	0.08
EMPLOYERS MODERN LIFE COMPANY	62928	21	5,405	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	214,213	0.01
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	5,881,338	0.23
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	243,233	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	1,684,363	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	11,123,630	0.43
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,139,148	0.04
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	8,744,051	0.34
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	575,306	0.02
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,218,766	0.16
FORTIS INSURANCE COMPANY	69477	21	2,918,583	0.11
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	39,265,186	1.51
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	1,812,934	0.07
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	43,526	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	2,263,239	0.09
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	12,774	0.00
GUIDEONE LIFE INSURANCE COMPANY	68004	21	59,234	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	793,515	0.03
HARTFORD LIFE INSURANCE COMPANY	88072	21	51,234,950	1.97
IDS LIFE INSURANCE COMPANY	65005	21	1,472,396	0.06
IL ANNUITY AND INSURANCE COMPANY	71692	21	26,870	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,454,482	0.06
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	6,339	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	6,078,665	0.23
INTEGRITY LIFE INSURANCE COMPANY	74780	21	203,302	0.01
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	24,049	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	3,210,132	0.12
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	182,170	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	4,251,538	0.16
LIBERTY LIFE INSURANCE COMPANY	65323	21	62	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	5,128,934	0.20
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	8,775	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	30,000	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	9,049	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	232,800	0.01
METLIFE INVESTORS INSURANCE COMPANY	93513	21	48,119	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	3,731,683	0.14
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	4,193	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	2,361,204	0.09
MINNESOTA LIFE INSURANCE COMPANY	66168	21	1,129	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	240,324,872	9.25
MTL INSURANCE COMPANY	66427	11	3,042,670	0.12

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	9,588	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	424,573	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	2,083,386	0.08
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	12,329,127	0.47
NEW YORK LIFE INSURANCE COMPANY	66915	22	50,603,606	1.95
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	322	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	1,202,948	0.05
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	4,587,033	0.18
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	22,114,668	0.85
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	30,614	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	1,626	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	48,675	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	519,686	0.02
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	45,870	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	33,962	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	8,391,202	0.32
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	68,897	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	4,063,746	0.16
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	520,268,515	20.03
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,500,000	0.13
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	2,300	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	50,452,115	1.94
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	6,185,761	0.24
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	109,402,402	4.21
RELIASTAR LIFE INSURANCE COMPANY	67105	21	9,553,434	0.37
SAFECO LIFE INSURANCE COMPANY	68608	21	3,013,195	0.12
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	16,991	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	200,000,000	7.70
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	10	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,129	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	88,755	0.00
STANDARD INSURANCE COMPANY	69019	21	2,459,131	0.09
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,307,554	0.20
STATE FARM LIFE INSURANCE COMPANY	69108	11	26,539,709	1.02
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	607,106	0.02
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	29,610	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	7,253	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 29 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	6,551,823	0.25
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	486,062	0.02
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	44,458,151	1.71
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	200,000	0.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	3,463,194	0.13
TRAVELERS INSURANCE COMPANY THE	87726	21	237,895,758	9.16
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	138,235	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	174,601	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	658	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	4,080,262	0.16
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	249	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	63	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	2,723,900	0.10
UNITED LIFE INSURANCE COMPANY	69973	21	25,000	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-9,266,007	-0.36
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	11,043	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	8,323	0.00
USAA LIFE INSURANCE COMPANY	69663	21	110,444	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-45,853	0.00
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	605,154	0.02
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	116,693	0.00
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	130,274	0.01

TOTAL PREMIUMS WRITTEN THIS LINE: 2,597,522,825

TOTAL NUMBER OF COMPANIES THIS LINE: 133

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [ORDINARY](#) [OTHER](#) [CONSIDERATIONS](#) [BUSINESS](#) PAGE 29 LINE 4 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,000	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	404,329,864	27.50
HARTFORD LIFE INSURANCE COMPANY	88072	21	161,838,608	11.01
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	308,804	0.02
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	252,315,879	17.16
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	31,754,474	2.16
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	6,690,924	0.46
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	154,307,948	10.50
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	126,836,498	8.63
PACIFIC LIFE INSURANCE COMPANY	67466	21	308,406,207	20.98
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	61,026	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	17,710,296	1.20
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	5,561,366	0.38

TOTAL PREMIUMS WRITTEN THIS LINE: **1,470,123,894**

TOTAL NUMBER OF COMPANIES THIS LINE: **13**

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [GROUP OTHER CONSIDERATIONS BUSINESS](#) PAGE 29 LINE 4 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ALLSTATE LIFE INSURANCE COMPANY	60186	11	5,000,000	0.22
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	301,334	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	29,988,282	1.35
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	40,096,869	1.80
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	5,000,000	0.22
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	287,884	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	112,040,485	5.04
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	88,548,137	3.98
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	388,811,990	17.47
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	261,177,782	11.74
MINNESOTA LIFE INSURANCE COMPANY	66168	21	123,723,449	5.56
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	101,391,844	4.56
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	21,374,347	0.96
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	49,014	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	29,878,839	1.34
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	434,949,472	19.55
NEW YORK LIFE INSURANCE COMPANY	66915	22	133,359,402	5.99
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	1,176,151	0.05
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	1,527,061	0.07
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	6,544,072	0.29
PACIFIC LIFE INSURANCE COMPANY	67466	21	-60,896	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	524,987	0.02
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	2,493,405	0.11
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	309,960,727	13.93
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	4,029,657	0.18
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	562,051	0.03
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	122,231,218	5.49
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	3,025	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	72,869	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 2,225,043,457

TOTAL NUMBER OF COMPANIES THIS LINE: 29

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 29 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ALLSTATE LIFE INSURANCE COMPANY	60186	11	5,000,000	0.14
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	301,334	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	29,988,282	0.81
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	40,096,869	1.09
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	5,000,000	0.14
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,000	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	404,617,748	10.95
HARTFORD LIFE INSURANCE COMPANY	88072	21	273,879,093	7.41
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	308,804	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	340,864,016	9.22
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	31,754,474	0.86
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	388,811,990	10.52
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	261,177,782	7.07
MINNESOTA LIFE INSURANCE COMPANY	66168	21	123,723,449	3.35
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	101,391,844	2.74
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	28,065,271	0.76
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	49,014	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	184,186,787	4.98
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	561,785,970	15.20
NEW YORK LIFE INSURANCE COMPANY	66915	22	133,359,402	3.61
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	1,176,151	0.03
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	1,527,061	0.04
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	6,544,072	0.18
PACIFIC LIFE INSURANCE COMPANY	67466	21	308,345,311	8.34
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	61,026	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	18,235,283	0.49
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	2,493,405	0.07
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	309,960,727	8.39
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	4,029,657	0.11
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	562,051	0.02
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	122,231,218	3.31
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	3,025	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	72,869	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	5,561,366	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 29 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 3,695,167,351

TOTAL NUMBER OF COMPANIES THIS LINE: 34

All Companies with a 0 premium are excluded from this report.

August 05, 2003

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [GROUP A&H BUSINESS LIFE](#) (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	105,908	0.00
AAA LIFE INSURANCE COMPANY	71854	21	283,451	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	30,473	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	5,491,624	0.08
ADVANCE INSURANCE COMPANY	83445	21	12,417	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	152,161,969	2.26
AIG LIFE INSURANCE COMPANY	66842	21	14,424,397	0.21
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	68,006	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	4,258,928	0.06
ALLSTATE LIFE INSURANCE COMPANY	60186	11	3,680,545	0.05
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	4,529,670	0.07
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,767,180	0.14
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	477,222	0.01
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	4,342,547	0.06
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	108,332	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	18,673,808	0.28
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	34,123	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	1,600,800	0.02
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	8,526,491	0.13
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	2,320,707	0.03
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	62,674	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	15,919	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	713,459	0.01
AMERICAN HOME ASSURANCE COMPANY	19380	51	179,556	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	221,102	0.00
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	59,837	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	350,487	0.01
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	6,368	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	752,102	0.01
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	7,085,913	0.11
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	23,919	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	9,254,112	0.14
AMERICAN SECURITY INSURANCE COMPANY	42978	51	17,346	0.00
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	6,275	0.00
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	16,022	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	7,483	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	9,726,224	0.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	1,049	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	9,729,570	0.14
AMEX ASSURANCE COMPANY	27928	41	5,475,927	0.08
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	1,786	0.00
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-72,519	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	17,315	0.00
AVEMCO INSURANCE COMPANY	10367	51	17,578,561	0.26
AVIVA LIFE INSURANCE COMPANY	62898	21	1,904	0.00
BALBOA INSURANCE COMPANY	24813	51	1,531	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	278,940	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	556,199	0.01
BANKERS INSURANCE COMPANY	33162	51	20,465	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	159,291,486	2.36
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	29,159	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	398	0.00
BCS INSURANCE COMPANY	38245	51	3,914,305	0.06
BCS LIFE INSURANCE COMPANY	80985	11	275,769	0.00
BENCHMARK INSURANCE COMPANY	41394	51	659,702	0.01
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,630,402	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	3,968,848	0.06
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	2,745,589	0.04
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	157,436	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,718,833	0.03
CANADA LIFE ASSURANCE COMPANY THE	80659	31	9,249,530	0.14
CAPITOL INDEMNITY CORPORATION	10472	51	17,203	0.00
CELTIC INSURANCE COMPANY	80799	11	11,117,578	0.16
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	264,195	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	-1,184	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	5,623,125	0.08
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	386,429	0.01
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	54,985	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	15,282	0.00
CENTRE INSURANCE COMPANY	34649	51	1,003,509	0.01
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,821	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	10,464	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	63,516	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	2,591,999	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CLARICA LIFE INSURANCE COMPANY US	70491	21	10,818	0.00
CNA GROUP LIFE ASSURANCE COMPANY	74268	11	2,192,158	0.03
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	343,958	0.01
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	3,188	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	256,375	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	169,655	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	5,804,033	0.09
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	228,307	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	3,392,916	0.05
COMPBENEFITS INSURANCE COMPANY	60984	21	812,840	0.01
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	13,512,301	0.20
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	246,164,526	3.65
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	67,788	0.00
CONSECO HEALTH INSURANCE COMPANY	78174	21	21,970,089	0.33
CONSECO LIFE INSURANCE COMPANY	65900	21	106,528	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	798,590	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	253,613	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	6,265,076	0.09
CONTINENTAL CASUALTY COMPANY	20443	41	48,700,400	0.72
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	5,168	0.00
CONTINENTAL INSURANCE COMPANY THE	35289	51	-376	0.00
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,140,871	0.06
COUNTRY LIFE INSURANCE COMPANY	62553	11	82,070,412	1.22
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	1,324,187	0.02
CROWN LIFE INSURANCE COMPANY	80675	31	35	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	4,259,194	0.06
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	35,867	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,589	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	20,942,030	0.31
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	4,116	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	1,509,733	0.02
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	27,374	0.00
EMPLOYERS INSURANCE COMPANY OF WAUSAU	21458	51	-17,151	0.00
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,835,043	0.16
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,079,258	0.02
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	-94,380	0.00
FAIRFIELD INSURANCE COMPANY	44784	51	3,403,990	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAMILY LIFE INSURANCE COMPANY	63053	21	345	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	11,695	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,309,921	0.05
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	84,749	0.00
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	16,722,769	0.25
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	18,280,830	0.27
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	29,087	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	25,782,938	0.38
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	843,145	0.01
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	133,505	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	9,563,503	0.14
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	9,615,876	0.14
FORTIS BENEFITS INSURANCE COMPANY	70408	21	56,855,911	0.84
FORTIS INSURANCE COMPANY	69477	21	67,804,610	1.01
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,918,181	0.04
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	5,545	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	1,841	0.00
GE CASUALTY INSURANCE COMPANY	20796	51	316,430	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	19,605,404	0.29
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	95,795	0.00
GE PROPERTY & CASUALTY INS CO	34789	51	149	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	1,333,153	0.02
GERBER LIFE INSURANCE COMPANY	70939	21	4,474,400	0.07
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	24,705	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	31,734,715	0.47
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,704	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	12,786	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	20,942	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	53,083	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	66,633,470	0.99
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	159,573	0.00
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	1,057,813	0.02
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	6,386,339	0.09
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	188,427,673	2.79
HANOVER INSURANCE COMPANY	22292	51	-488	0.00
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	43,315	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,906,111	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	50,449,923	0.75
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,549,752	0.13
HCSC INSURANCE SERVICES COMPANY	78611	11	595,800	0.01
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	52,396,833	0.78
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	1,724,972,507	25.59
HIGHMARK LIFE INSURANCE COMPANY	93440	21	4,934,638	0.07
HORACE MANN LIFE INSURANCE COMPANY	64513	11	1,155,265	0.02
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	24,095	0.00
HOUSTON CASUALTY COMPANY	42374	5Z	39,858	0.00
HUMANA INSURANCE COMPANY	73288	21	612,119,444	9.08
HUMANADENTAL INSURANCE COMPANY	70580	21	21,736,728	0.32
IDS LIFE INSURANCE COMPANY	65005	21	10,223	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	817,999	0.01
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	29,912	0.00
INSURANCE COMPANY OF NORTH AMERICA	22713	51	719,652	0.01
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	40,004	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	28,809,181	0.43
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	58,076,809	0.86
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	4,910,843	0.07
KANAWHA INSURANCE COMPANY	65110	21	2,504	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	433,468	0.01
KEYPORT LIFE INSURANCE COMPANY	65234	21	2,523,194	0.04
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	486,120	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,764,835	0.04
LIBERTY LIFE INSURANCE COMPANY	65323	21	3,508,570	0.05
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	69	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	60,233,985	0.89
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,265,589	0.11
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	39,313	0.00
LONDON LIFE REINSURANCE COMPANY	76694	21	5,566	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	15,024	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	5,527,298	0.08
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	816	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	84,988	0.00
MAGNA INSURANCE COMPANY	61018	21	12,304	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	184	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	-1,322	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	10,906	0.00
MEDAMERICA INSURANCE COMPANY	69515	21	351,339	0.01
MEDICAL LIFE INSURANCE COMPANY	86991	21	127,712	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	264,705	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	43,409,780	0.64
MEMBERS LIFE INSURANCE COMPANY	86126	21	441	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	148,328,995	2.20
MIC LIFE INSURANCE CORPORATION	85561	21	22,288	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	10,968,564	0.16
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	34,539,151	0.51
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,698,296	0.04
MMA INSURANCE COMPANY	74209	21	708,257	0.01
MONTGOMERY WARD INSURANCE COMPANY	32077	41	-195	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	12,657,625	0.19
MONY LIFE INSURANCE COMPANY	66370	21	86,778	0.00
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	117,216	0.00
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	1,166,329	0.02
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	318,789	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	16,242,703	0.24
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	102,567	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	93,220	0.00
NATIONAL CASUALTY COMPANY	11991	51	203,732	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	843	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,910,553	0.04
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	40,076	0.00
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	4,895,866	0.07
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	545,251	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	125,422	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	117,358	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	9,711,005	0.14
NEW YORK LIFE INSURANCE COMPANY	66915	22	11,119,060	0.16
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	29,676,535	0.44
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	170,659	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	36,861	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	1,018,127	0.02
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	2,556	0.00
NORTH POINTE INSURANCE COMPANY	27740	51	104,569	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	4,804,516	0.07
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	39,692	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	8,789,255	0.13
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	766,098	0.01
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	775,131	0.01
OSF HEALTH PLANS INC	60052	11	2,988,461	0.04
OXFORD LIFE INSURANCE COMPANY	76112	21	1,458,304	0.02
PACIFIC INDEMNITY COMPANY	20346	51	47,962	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	36,320,593	0.54
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,035,924	0.10
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,053,748	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	4,950,579	0.07
PEKIN LIFE INSURANCE COMPANY	67628	11	34,803,060	0.52
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	1,527	0.00
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	3,268,241	0.05
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	24,078,677	0.36
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	289,286	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	255,672	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	32,722,239	0.49
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	171,603	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	509,659	0.01
PRIMERICA LIFE INSURANCE COMPANY	65919	21	14,274	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	187,367,719	2.78
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	2,573,249	0.04
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	1,661,769	0.02
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	11,272,093	0.17
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	57,300	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	34,409,961	0.51
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	24,142	0.00
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	765	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	12,505,841	0.19
RELIASTAR LIFE INSURANCE COMPANY	67105	21	16,159,832	0.24
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	89,163	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	4,378,689	0.06
RIGHTCHOICE INSURANCE COMPANY	83640	11	26,324,909	0.39
ROCKFORD HEALTH PLANS	60088	11	10,644,625	0.16
ROYAL INDEMNITY COMPANY	24678	51	55,820	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SAFECO LIFE INSURANCE COMPANY	68608	21	15,479,955	0.23
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	310,305	0.00
SEARS LIFE INSURANCE COMPANY	69914	11	3,500,859	0.05
SECURIAN LIFE INSURANCE COMPANY	93742	21	41,742	0.00
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	4,999	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	90,047	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	1,625,422	0.02
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	3,913,079	0.06
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	104,887	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,623	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,650,561	0.02
SENTRY SELECT INSURANCE COMPANY	21180	51	9,074,034	0.13
SHELTER LIFE INSURANCE COMPANY	65757	21	375,413	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	51,355	0.00
SIRIUS AMERICA INSURANCE COMPANY	35408	51	242,818	0.00
STANDARD INSURANCE COMPANY	69019	21	24,764,816	0.37
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,100	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	16,240,696	0.24
STAR INSURANCE COMPANY	18023	51	16,763	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	70,313,097	1.04
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	266	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	16,784,421	0.25
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	32,565,229	0.48
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	6,761,202	0.10
TIG INSURANCE COMPANY	25534	51	5,084	0.00
TRANSAMERICA ASSURANCE COMPANY	80829	21	283,803	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	16,380	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	5,947,043	0.09
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	17,165	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	66,581	0.00
TRUSTMARK INSURANCE COMPANY	61425	11	363,035,864	5.38
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	17,863	0.00
U S SPECIALTY INSURANCE COMPANY	29599	51	668,738	0.01
ULICO CASUALTY COMPANY	37893	51	280,493	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	10,613,495	0.16
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	202,485,665	3.00
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	29,827,515	0.44

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 29 LINE 24 COL 1) AND P&C (PAGE 24 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,313,518	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	4,517,878	0.07
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	12,964,175	0.19
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	-56,978	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,628,334	0.02
UNITED BENEFIT LIFE INSURANCE COMPANY	65269	21	-2,463	0.00
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	670,549	0.01
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	646,918	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	119	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,284,456	4.97
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	348,908,228	5.18
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	20,279,021	0.30
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	10,630,232	0.16
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	20,385,541	0.30
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	83,038	0.00
UNITED WISCONSIN INSURANCE COMPANY	29157	51	2,287,918	0.03
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	70,624,450	1.05
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	236,307	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	104,560,247	1.55
USAA LIFE INSURANCE COMPANY	69663	21	248,412	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	115,879	0.00
VIRGINIA SURETY COMPANY INC	40827	41	296,697	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	162,885	0.00
WELLMARK COMMUNITY INSURANCE INC	83607	21	40,911	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	4	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	47,629	0.00
WESTPORT INSURANCE CORPORATION	34207	51	28,579	0.00
WORLD INSURANCE COMPANY	70629	22	994,273	0.01
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,176,686	0.21

TOTAL PREMIUMS WRITTEN THIS LINE: 6,741,863,254

TOTAL NUMBER OF COMPANIES THIS LINE: 325

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [FEDERAL EMPLOYEES HEALTH](#) (P 29 L 24.1 C 1) AND P&C (P 24 L 15.7 C 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	526,571,173	92.07
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	15,874,034	2.78
NIAGARA FIRE INSURANCE COMPANY	35106	51	29,485,710	5.16
TOTAL PREMIUMS WRITTEN THIS LINE:			571,930,917	
TOTAL NUMBER OF COMPANIES THIS LINE:			3	

All Companies with a 0 premium are excluded from this report.

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Life Accident and Health Companies

DIRECT PREMIUMS [CREDIT A&H BUSINESS LIFE](#) (PAGE 29 LINE 24.2 COL 1) AND P&C (PAGE 24 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-173	0.00
ALLSTATE INSURANCE COMPANY	19232	41	-252,635	-0.22
ALLSTATE LIFE INSURANCE COMPANY	60186	11	109,033	0.10
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	16,480,913	14.59
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	2,583,680	2.29
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	2,514,891	2.23
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	135	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	2,550,102	2.26
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	349,592	0.31
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	793,457	0.70
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	410,901	0.36
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	69,650	0.06
AMERICAN SECURITY INSURANCE COMPANY	42978	51	16,650,312	14.74
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-503,226	-0.45
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	440,456	0.39
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	71,368	0.06
BALBOA LIFE INSURANCE COMPANY	68160	21	433,932	0.38
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	489,504	0.43
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	43,716	0.04
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,050,898	0.93
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,596,041	1.41
CENTURION LIFE INSURANCE COMPANY	62383	21	-20,516	-0.02
CITICORP LIFE INSURANCE COMPANY	80322	21	-3,507	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	17,867,695	15.82
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	618,722	0.55
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-983	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	11	504,944	0.45
GE CASUALTY INSURANCE COMPANY	20796	51	9,531	0.01
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-300	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,274,707	2.90
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,812,053	3.37
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,588,183	1.41
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	32	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	77,609	0.07
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	650	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	1,203,799	1.07
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,599,064	1.42

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 29 LINE 24.2 COL 1) AND P&C (PAGE 24 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIFE OF MARYLAND INC	93254	21	406,715	0.36
LINCOLN BENEFIT LIFE COMPANY	65595	21	-2,758	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	217,567	0.19
MAGNA INSURANCE COMPANY	61018	21	201,521	0.18
MEMBERS LIFE INSURANCE COMPANY	86126	21	850	0.00
MERIT LIFE INSURANCE CO	65951	21	5,632,629	4.99
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-1,211	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	4,243,298	3.76
NATIONSBANC INSURANCE COMPANY INC	69299	21	-267	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	41,851	0.04
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	436,965	0.39
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	474,618	0.42
OLD UNITED LIFE INSURANCE COMPANY	76007	21	103,238	0.09
OXFORD LIFE INSURANCE COMPANY	76112	21	400,066	0.35
PEKIN LIFE INSURANCE COMPANY	67628	11	3,874,376	3.43
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	4,111,837	3.64
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-10,715	-0.01
RESOURCE LIFE INSURANCE COMPANY	61506	11	6,376,497	5.65
SHELTER LIFE INSURANCE COMPANY	65757	21	5,390	0.00
STANDARD GUARANTY INSURANCE COMPANY	42986	51	153,370	0.14
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	407,546	0.36
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	846,050	0.75
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-850,735	-0.75
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	6,746,837	5.97
UNITED LIFE INSURANCE COMPANY	69973	21	1,109,827	0.98
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,234,622	1.09
USAA LIFE INSURANCE COMPANY	69663	21	936	0.00
VOYAGER LIFE INSURANCE COMPANY	66699	21	49,854	0.04
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	324,941	0.29

TOTAL PREMIUMS WRITTEN THIS LINE: 112,949,945

TOTAL NUMBER OF COMPANIES THIS LINE: 66

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [COLL.-RENEWABLE BUSINESS LIFE](#) (P 29 LINE 24.3 COL 1) AND P&C (PG 24 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	158	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	487	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	594	0.01
AMERICAN SECURITY INSURANCE COMPANY	42978	51	2,875	0.05
BANKERS LIFE & CASUALTY COMPANY	61263	11	595,026	10.94
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,554	0.03
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	35	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	32,904	0.60
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	961	0.02
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	12,448	0.23
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	977	0.02
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	9,335	0.17
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,318	0.02
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	3,208	0.06
FORTIS INSURANCE COMPANY	69477	21	568	0.01
GOLDEN RULE INSURANCE COMPANY	62286	11	123,804	2.28
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	504	0.01
HORACE MANN LIFE INSURANCE COMPANY	64513	11	150,055	2.76
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	413	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	2,009	0.04
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	9,131	0.17
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	2,162	0.04
MIC LIFE INSURANCE CORPORATION	85561	21	7,649	0.14
MID SOUTH INSURANCE COMPANY	79987	21	602	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	2,344,629	43.11
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,283	0.02
NATIONAL TRAVELERS LIFE COMPANY	66826	21	8,613	0.16
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	3,970	0.07
PRIMERICA LIFE INSURANCE COMPANY	65919	21	16,447	0.30
PROFESSIONAL INSURANCE COMPANY	68047	21	35	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	24,237	0.45
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	2,614	0.05
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	173	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	800	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	13,925	0.26
UNION BANKERS INSURANCE COMPANY	69701	21	50,743	0.93
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	34,992	0.64

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 29 LINE 24.3 COL 1) AND P&C (PG 24 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	2,895	0.05
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	792	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	1,952,921	35.91
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	14,733	0.27
WORLD INSURANCE COMPANY	70629	22	6,436	0.12

TOTAL PREMIUMS WRITTEN THIS LINE: 5,439,015

TOTAL NUMBER OF COMPANIES THIS LINE: 42

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **NON-CANC. A&H BUSINESS LIFE** (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	1,008	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	643	0.00
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,057,195	1.18
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	111	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	236,289	0.14
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	11,860	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,111,080	0.64
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	60	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,465	0.00
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	2,988	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	40,151	0.02
AMERICAN NETWORK INSURANCE COMPANY	81078	21	8,947	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	222	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	2,865	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	287,169	0.16
AMERITAS LIFE INSURANCE CORP	61301	21	4,391	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	3,398	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	18,872	0.01
ATLANTA LIFE INSURANCE COMPANY	61093	21	234	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	625	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	11	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	15,377	0.01
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	702	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	109	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	1,270,751	0.73
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	6,485	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	176,743	0.10
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	393	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	16,858	0.01
CENTRE LIFE INSURANCE COMPANY	80896	21	1,715,928	0.98
CLARICA LIFE INSURANCE COMPANY US	70491	21	7,377	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	937	0.00
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	3,625	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	2,910	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	26,808	0.02
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	9,756,283	5.59
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	5,554	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	740,866	0.42
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	197	0.00
CONSECO HEALTH INSURANCE COMPANY	78174	21	5,577	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	6,524	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	634	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	630,958	0.36
CROWN LIFE INSURANCE COMPANY	80675	31	153,685	0.09
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	63,739	0.04
EMPLOYERS MODERN LIFE COMPANY	62928	21	58	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	4,765,012	2.73
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	1,231	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	25,641	0.01
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	9,298	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	4,242	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	773,895	0.44
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	106,820	0.06
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	643,612	0.37
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	42,034	0.02
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	684,424	0.39
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	6,382	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	1,068	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,501,926	4.30
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	86,237	0.05
HARTFORD LIFE INSURANCE COMPANY	88072	21	97,096	0.06
HORACE MANN LIFE INSURANCE COMPANY	64513	11	9,168	0.01
IDS LIFE INSURANCE COMPANY	65005	21	3,129,885	1.79
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	366,525	0.21
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	115,811	0.07
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	-1,157	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	611,159	0.35
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	118,127	0.07
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	1,876	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	16,795	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	544,907	0.31
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	3,865	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	31,264	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	256	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIBERTY LIFE INSURANCE COMPANY	65323	21	7,893	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,499	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	588	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	11	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	2,430	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	604,989	0.35
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	34	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	103	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	1,585	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	12,664,348	7.25
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	5,773	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	7,507,992	4.30
MINNESOTA LIFE INSURANCE COMPANY	66168	21	5,205,166	2.98
MONARCH LIFE INSURANCE COMPANY	66265	21	1,329,981	0.76
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	14,572	0.01
MONY LIFE INSURANCE COMPANY	66370	21	5,810,294	3.33
MTL INSURANCE COMPANY	66427	11	116,527	0.07
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	125,351	0.07
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	114	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	72,468	0.04
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,439,897	0.82
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	16,225	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	702	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	371,485	0.21
NEW YORK LIFE INSURANCE COMPANY	66915	22	2,422,449	1.39
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	115,818	0.07
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	9,533	0.01
NORTH AMERICAN INSURANCE COMPANY	68349	21	44	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	30,298,540	17.35
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	377,583	0.22
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	544,448	0.31
OLD AMERICAN INSURANCE COMPANY	67199	21	24,664	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	440,029	0.25
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	25,916,185	14.84
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	413,992	0.24
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	366,941	0.21
PHOENIX LIFE INSURANCE COMPANY	67814	21	137,564	0.08

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	242	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	5,283,741	3.03
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	406	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	98,123	0.06
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	16,915,604	9.69
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	143,090	0.08
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	444,414	0.25
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	6,344,382	3.63
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	21,467	0.01
RESERVE NATIONAL INSURANCE COMPANY	68462	21	138	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	326	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	784	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	28,463	0.02
SENTRY LIFE INSURANCE COMPANY	68810	21	9,013	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	41	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	2,323	0.00
STANDARD INSURANCE COMPANY	69019	21	838,259	0.48
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	76,698	0.04
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	919	0.00
STATE LIFE INSURANCE COMPANY THE	69116	22	26,027	0.01
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	243,672	0.14
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	6,961	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	2,055	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	211	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	7,821	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	198,153	0.11
TRUSTMARK INSURANCE COMPANY	61425	11	1,466,055	0.84
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	677,006	0.39
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	21,787	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	12	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	13,022	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	97,858	0.06
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	162	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	129	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	84,309	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 29 LINE 25.1 COL 1) AND P&C (PG 24 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	12	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	6,739,418	3.86
USAA LIFE INSURANCE COMPANY	69663	21	241,780	0.14
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	9,329	0.01
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	14,882	0.01
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	58,958	0.03

TOTAL PREMIUMS WRITTEN THIS LINE: 174,586,157

TOTAL NUMBER OF COMPANIES THIS LINE: 154

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS [GUAR. REN. A&H BUSINESS LIFE](#) (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AF&L INSURANCE COMPANY	35963	51	4,010,254	0.36
AIG LIFE INSURANCE COMPANY	66842	21	1,522,053	0.14
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,852,419	0.61
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,129	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	9,090	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	460	0.00
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	15,188	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	858,837	0.08
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	80,758,921	7.19
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	5,714,868	0.51
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,055,725	0.27
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	443,599	0.04
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	281	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,625	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	3,712,200	0.33
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,168,263	0.19
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	91,856	0.01
AMERICAN LIFE INSURANCE COMPANY	84158	14	42,082	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	237	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	100,666	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	33,772	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	11,674	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	89,086	0.01
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	14,666,321	1.31
AMERICAN STATES INSURANCE COMPANY	19704	51	147,976	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	116,098	0.01
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	5,140	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	287	0.00
AMEX ASSURANCE COMPANY	27928	41	161	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	856,150	0.08
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,372	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	665,736	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	1,354	0.00
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	453,431	0.04
BANKERS LIFE & CASUALTY COMPANY	61263	11	33,382,764	2.97
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	3,106	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	827	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	89	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	120,834	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	399	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	183,110	0.02
CELTIC INSURANCE COMPANY	80799	11	420,137	0.04
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	28,685	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,454,713	0.13
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	246,123	0.02
CENTRE LIFE INSURANCE COMPANY	80896	21	67,222	0.01
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,310	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	107,748	0.01
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	404,860	0.04
CLARICA LIFE INSURANCE COMPANY US	70491	21	32,586	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	5,895,144	0.52
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,186,287	0.11
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	57,369	0.01
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	208	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	813	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	16,338,278	1.45
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	989	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	31,995	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	329,637	0.03
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	16,105	0.00
CONSECO HEALTH INSURANCE COMPANY	78174	21	8,190,699	0.73
CONSECO LIFE INSURANCE COMPANY	65900	21	36,020	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	21,987,449	1.96
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	931,246	0.08
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	263	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	5,103	0.00
CONTINENTAL CASUALTY COMPANY	20443	41	35,903,527	3.20
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	8,810,299	0.78
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,112,457	0.10
COUNTRY LIFE INSURANCE COMPANY	62553	11	68,339,975	6.08
CUNA MUTUAL INSURANCE SOCIETY	62626	22	-37,293	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	181,837	0.02
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	9,966	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
EMPLOYERS MODERN LIFE COMPANY	62928	21	35,730	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	506,995	0.05
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	1,330,729	0.12
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	17,887	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	4,531,986	0.40
FAMILY LIFE INSURANCE COMPANY	63053	21	6,845	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	570,899	0.05
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	28,315	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	58,349	0.01
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	106	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,522	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	101,080	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,483,956	0.40
FORTIS INSURANCE COMPANY	69477	21	3,769,454	0.34
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	143,307	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	48,673	0.00
GE CASUALTY INSURANCE COMPANY	20796	51	21,180	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,876,210	0.17
GE PROPERTY & CASUALTY INS CO	34789	51	169	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	55,037	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	43,622,185	3.88
GENESIS INSURANCE COMPANY	38962	51	1,056	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	71,497	0.01
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	622,902	0.06
GOLDEN RULE INSURANCE COMPANY	62286	11	3,037,371	0.27
GRANGE LIFE INSURANCE COMPANY	71218	21	6,897	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	136,412	0.01
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	85,715	0.01
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	34,043	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	4,755,887	0.42
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	40,298	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	220,376	0.02
GUIDEONE LIFE INSURANCE COMPANY	68004	21	72,477	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,544	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	94,249	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE INSURANCE COMPANY	88072	21	3,634	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	369,193,201	32.86
HORACE MANN LIFE INSURANCE COMPANY	64513	11	5,097	0.00
HUMANA INSURANCE COMPANY	73288	21	1,181,295	0.11
IDEALIFE INSURANCE COMPANY	97764	21	63,983	0.01
IDS LIFE INSURANCE COMPANY	65005	21	9,110,644	0.81
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	5,538,936	0.49
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	2,535	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	6,502	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	66,757	0.01
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	154,145	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	15,740	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	29,020	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	3,064	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	993,889	0.09
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	10,282,792	0.92
KANAWHA INSURANCE COMPANY	65110	21	875,568	0.08
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	5,030	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,033	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	72	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	46,412	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,162,467	0.10
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	69,833	0.01
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	102	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	9,155,470	0.81
LINCOLN BENEFIT LIFE COMPANY	65595	21	2,475,493	0.22
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	415,345	0.04
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	283,624	0.03
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	399,202	0.04
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,207	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	1,431,169	0.13
MEDAMERICA INSURANCE COMPANY	69515	21	110,967	0.01
MEDICAL LIFE INSURANCE COMPANY	86991	21	3,214	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	314,922	0.03
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	21,910	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	3,868,868	0.34
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,694	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MINNESOTA LIFE INSURANCE COMPANY	66168	21	714	0.00
MONARCH LIFE INSURANCE COMPANY	66265	21	1,605	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	1,457,605	0.13
MONY LIFE INSURANCE COMPANY	66370	21	88,211	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	15,026,262	1.34
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	3,095,109	0.28
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	130	0.00
NATIONAL CASUALTY COMPANY	11991	51	3,008	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	604	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	11,931	0.00
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,629	0.32
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,285,082	0.11
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,754,272	0.16
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	119,555	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	733	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	3,330,447	0.30
NORTH AMERICAN INSURANCE COMPANY	68349	21	166,128	0.01
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	2,738,162	0.24
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	911,047	0.08
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	386,713	0.03
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	28,348	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	60,760	0.01
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	115,859	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	12,141	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	47,145	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	12,481	0.00
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	883	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	8,264,963	0.74
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,354,646	1.54
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	3,440,592	0.31
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	638,116	0.06
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	476,913	0.04
PHOENIX LIFE INSURANCE COMPANY	67814	21	3,996	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	4,829	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	19,312,727	1.72
PRIMERICA LIFE INSURANCE COMPANY	65919	21	7,376	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	212,844	0.02
PROFESSIONAL INSURANCE COMPANY	68047	21	173,695	0.02
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	1,238	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	835,573	0.07
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	3,364,137	0.30
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	4,211	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	3,018,154	0.27
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	2,785,893	0.25
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	754,096	0.07
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	55,112	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	31,456	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	80,895	0.01
RESERVE NATIONAL INSURANCE COMPANY	68462	21	5,815,153	0.52
RIGHTCHOICE INSURANCE COMPANY	83640	11	17,921,971	1.60
SAFECO LIFE INSURANCE COMPANY	68608	21	1,996	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	77,911	0.01
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	175	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	10,598	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,831	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	1,358	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,774	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,708	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	40,965	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	101	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	278,671	0.02
STANDARD INSURANCE COMPANY	69019	21	89,977	0.01
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	12,363,132	1.10
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	19,105,051	1.70
STATE LIFE INSURANCE COMPANY THE	69116	22	927,574	0.08
STATE MUTUAL INSURANCE COMPANY	69132	22	13,236,125	1.18
STERLING LIFE INSURANCE COMPANY	77399	11	404,866	0.04
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	228,428	0.02
SURETY LIFE INSURANCE COMPANY	69310	21	9,564	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,246,231	0.20
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	87,413	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	63,934	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	2,786	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,328,472	0.21
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,840,107	0.61
TRAVELERS INSURANCE COMPANY THE	87726	21	4,724,386	0.42
TRUSTMARK INSURANCE COMPANY	61425	11	923,562	0.08
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	505	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	69,634,138	6.20
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	515,377	0.05
UNIFIED LIFE INSURANCE COMPANY	11121	21	4,302	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,840,380	0.16
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	14,378	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	584,011	0.05
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	189,619	0.02
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,559	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	32,157,583	2.86
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	98	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	3,017	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	126,357	0.01
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	216	0.00
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	21,138	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	104	0.00
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	279,509	0.02
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	925	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	3,009,564	0.27
UNITED WISCONSIN INSURANCE COMPANY	29157	51	496	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	3,047	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	47	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	834	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	7,711,858	0.69
US HEALTH & LIFE INSURANCE COMPANY	97772	21	45,191	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,478,788	0.13
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	216,924	0.02
VETERANS LIFE INSURANCE COMPANY	81027	11	190,106	0.02
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	533,279	0.05
WEST COAST LIFE INSURANCE COMPANY	70335	21	1,264	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,332,529	0.12
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	237,143	0.02
WORLD INSURANCE COMPANY	70629	22	641,362	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 29 LINE 25.2 COL 1) AND P&C (PG 24 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 1,123,525,341

TOTAL NUMBER OF COMPANIES THIS LINE: 259

All Companies with a 0 premium are excluded from this report.

August 05, 2003

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. [NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE](#) (P29 L25.3 C1) AND P&C (P24 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	469,816	0.36
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	8,582	0.01
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	24	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	31,270,194	23.71
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	5,533	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	3,922	0.00
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	117	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	171,855	0.13
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	233,027	0.18
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	454	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	13,225,797	10.03
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	10,347	0.01
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	69,297	0.05
CELTIC INSURANCE COMPANY	80799	11	8,592	0.01
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	4,535	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	20,229	0.02
CENTRE LIFE INSURANCE COMPANY	80896	21	18,121	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	645	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	138	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	44	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	122,673	0.09
CONTINENTAL CASUALTY COMPANY	20443	41	508	0.00
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	6,617,149	5.02
COUNTRY LIFE INSURANCE COMPANY	62553	11	33,498,519	25.40
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	58,318	0.04
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	841	0.00
FORTIS INSURANCE COMPANY	69477	21	12,938,960	9.81
GE CASUALTY INSURANCE COMPANY	20796	51	8,455	0.01
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	2,078	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	442,953	0.34
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	232,507	0.18
GUIDEONE LIFE INSURANCE COMPANY	68004	21	24,000	0.02
HARTFORD LIFE INSURANCE COMPANY	88072	21	197	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	70	0.00
KANAWHA INSURANCE COMPANY	65110	21	1,838	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	26,632	0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	7,815	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P29 L25.3 C1) AND P&C (P24 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	25,141	0.02
MEDICO LIFE INSURANCE COMPANY	71471	21	20,561	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	475,913	0.36
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	102,080	0.08
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	7,281	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	25,889	0.02
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	6,991	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	1,044,352	0.79
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	184,798	0.14
NATIONAL CASUALTY COMPANY	11991	51	28,295	0.02
NATIONAL TRAVELERS LIFE COMPANY	66826	21	29,345	0.02
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	32,110	0.02
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	164	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	956	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	438,006	0.33
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	39,941	0.03
OLD AMERICAN INSURANCE COMPANY	67199	21	26,808	0.02
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	4,232	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	7,330	0.01
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	2,684	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,145	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	340,060	0.26
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	2,719,059	2.06
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	132,152	0.10
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	377	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	315,877	0.24
SHELTER LIFE INSURANCE COMPANY	65757	21	76,677	0.06
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	21,370	0.02
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	21,206,732	16.08
TRAVELERS INSURANCE COMPANY THE	87726	21	17,508	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	2,152,703	1.63
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	1,013	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	1,817	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	67,346	0.05
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	114,670	0.09
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	202,616	0.15
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,149	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P29 L25.3 C1) AND P&C (P24 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
WORLD INSURANCE COMPANY	70629	22	2,481,815	1.88

TOTAL PREMIUMS WRITTEN THIS LINE: 131,864,745

TOTAL NUMBER OF COMPANIES THIS LINE: 75

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **OTHER ACCIDENT ONLY BUSINESS** (P29 LINE 25.4 COL 1) AND P&C (P24 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ALLSTATE LIFE INSURANCE COMPANY	60186	11	6,266	0.02
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	969	0.00
AMERICAN AUTOMOBILE INSURANCE COMPANY	21849	51	219,907	0.82
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	2,473	0.01
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	58	0.00
AMERICAN HOME ASSURANCE COMPANY	19380	51	25,360	0.09
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	452	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	75	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	65	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	979	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	15	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	559	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	7,512	0.03
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	56,230	0.21
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	53,945	0.20
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	5,957	0.02
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	45,403	0.17
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	437	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	2,114	0.01
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	12	0.00
CONNECTICUT INDEMNITY COMPANY THE	24872	51	257	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	8,888	0.03
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	46,810	0.17
COUNTRY LIFE INSURANCE COMPANY	62553	11	19,455	0.07
EMPLOYERS FIRE INSURANCE COMPANY THE	20648	51	50	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,335	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	4,044	0.02
FEDERAL INSURANCE COMPANY	20281	51	15,078	0.06
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	793	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	169	0.00
FORTIS INSURANCE COMPANY	69477	21	39	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	72,946	0.27
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	17,861	0.07
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	169	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	149,764	0.56
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	202	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	8,294	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P29 LINE 25.4 COL 1) AND P&C (P24 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	305	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,455,891	12.87
GUIDEONE LIFE INSURANCE COMPANY	68004	21	45,066	0.17
GULF INSURANCE COMPANY	22217	51	4,881,379	18.17
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	37	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	320	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	6	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	46,738	0.17
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	22,694	0.08
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	90	0.00
MEMBERS LIFE INSURANCE COMPANY	86126	21	96	0.00
MERIT LIFE INSURANCE CO	65951	21	405,708	1.51
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	25	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-14	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	28,157	0.10
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	657,233	2.45
NATIONAL CASUALTY COMPANY	11991	51	54,027	0.20
OLD AMERICAN INSURANCE COMPANY	67199	21	5,225	0.02
OLD REPUBLIC INSURANCE COMPANY	24147	51	2,154,249	8.02
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	3,750	0.01
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	2,624	0.01
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	139	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	3,291	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	7,195	0.03
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	6,105	0.02
SEARS LIFE INSURANCE COMPANY	69914	11	386	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	24	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	143,090	0.53
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,832	0.01
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	757	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	10,650	0.04
TIG INSURANCE COMPANY	25534	51	373,672	1.39
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	1,057	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	15,607	0.06
UNDERWRITERS AT LLOYDS LONDON	15792	66	68,585	0.26
UNION BANKERS INSURANCE COMPANY	69701	21	897	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P29 LINE 25.4 COL 1) AND P&C (P24 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	229	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	156	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	3,253	0.01
VIRGINIA SURETY COMPANY INC	40827	41	13,684,947	50.95
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	95	0.00
TOTAL PREMIUMS WRITTEN THIS LINE:			26,861,301	
TOTAL NUMBER OF COMPANIES THIS LINE:			79	

All Companies with a 0 premium are excluded from this report.

August 05, 2003

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P29 LINE 25.5 COL 1) AND P&C (PAGE 24 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	11,427	0.00
AIG LIFE INSURANCE COMPANY	66842	21	815	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	1,280,814	0.26
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	184,494	0.04
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	850	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	15,178,163	3.10
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,880	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	9,151	0.00
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	4,207	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	216	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	133,461	0.03
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	12,455	0.00
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	1,773	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	7,135	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	963	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	130,061	0.03
ANTHEM LIFE INSURANCE COMPANY	61069	21	187	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	9,605	0.00
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,031	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	763,224	0.16
BANKERS LIFE & CASUALTY COMPANY	61263	11	9,757	0.00
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	267	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	451	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	13,580	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	25,498	0.01
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	10,183	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	12,102	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	2,083,707	0.43
CLARICA LIFE INSURANCE COMPANY US	70491	21	51	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	2,049	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	-144,221	-0.03
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	70,266	0.01
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	18,329	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	957	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	7,166	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	235,471	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P29 LINE 25.5 COL 1) AND P&C (PAGE 24 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
DESTINY HEALTH INSURANCE COMPANY	89003	11	311,745	0.06
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	115,348	0.02
EPIC LIFE INSURANCE COMPANY THE	64149	21	24,635	0.01
FAMILY LIFE INSURANCE COMPANY	63053	21	4,433	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	45,141	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	119,174	0.02
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	52,920	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	667	0.00
FORTIS INSURANCE COMPANY	69477	21	9,488,320	1.94
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	63,576	0.01
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	110	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	9,718,821	1.99
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	4,209	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	77,308	0.02
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	988	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	4,720,085	0.96
GUIDEONE LIFE INSURANCE COMPANY	68004	21	121	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	398,631,424	81.44
HUMANA INSURANCE COMPANY	73288	21	129,213	0.03
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	-38	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	1,575	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	5,028	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	5,311	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	324	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	1,861,691	0.38
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	1,138	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	2,186	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	179	0.00
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	358	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	2,593	0.00
MARKEL INSURANCE COMPANY	38970	41	1,467,815	0.30
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	1,575	0.00
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	39,998	0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	123,794	0.03
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	898	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	729,085	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P29 LINE 25.5 COL 1) AND P&C (PAGE 24 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL CASUALTY COMPANY	11991	51	326	0.00
NATIONAL TRAVELERS LIFE COMPANY	66826	21	177	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	1,385	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	10,933	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	230	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	5,613	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	29,967	0.01
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	17,582	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	6,662	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	329,024	0.07
PEKIN LIFE INSURANCE COMPANY	67628	11	23,742,103	4.85
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	688	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	10,735	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	873,252	0.18
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	153,188	0.03
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	10,924	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	259	0.00
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	163,112	0.03
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	766,692	0.16
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	3,277	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	81,040	0.02
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	15	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,281	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	26	0.00
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	5,484	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	3,220,762	0.66
STATE MUTUAL INSURANCE COMPANY	69132	22	3,880	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	9,115,513	1.86
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	94	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	71	0.00
TIG INSURANCE COMPANY	25534	51	1,737,048	0.35
TRAVELERS INSURANCE COMPANY THE	87726	21	136,726	0.03
TRUSTMARK INSURANCE COMPANY	61425	11	24,461	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	143,730	0.03
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	147	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	262,652	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P29 LINE 25.5 COL 1) AND P&C (PAGE 24 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	55,102	0.01
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	14,477	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	925	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	1,957	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	283	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	251	0.00
VIRGINIA SURETY COMPANY INC	40827	41	4,776	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	1,024	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	20,239	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	4,036	0.00
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	22,259	0.00
WORLD INSURANCE COMPANY	70629	22	688,467	0.14

TOTAL PREMIUMS WRITTEN THIS LINE: 489,502,583

TOTAL NUMBER OF COMPANIES THIS LINE: 123

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. **TOTAL OTHER INDIVIDUAL CERT. LIFE** (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	1,008	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	481,243	0.02
AF&L INSURANCE COMPANY	35963	51	4,010,254	0.21
AIG LIFE INSURANCE COMPANY	66842	21	1,522,868	0.08
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,853,062	0.35
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,058,324	0.11
ALLSTATE LIFE INSURANCE COMPANY	60186	11	15,356	0.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	9,662	0.00
AMERICAN AUTOMOBILE INSURANCE COMPANY	21849	51	219,907	0.01
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	1,280,814	0.07
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	421,243	0.02
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	16,038	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	24	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	16,037,000	0.82
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	80,758,921	4.15
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	36,987,535	1.90
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,057,605	0.16
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	470,201	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,111,361	0.06
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,685	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	3,713,665	0.19
AMERICAN HOME ASSURANCE COMPANY	19380	51	25,360	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,172,185	0.11
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	99,621	0.01
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	216	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	75	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	175,543	0.01
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	237	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	325,127	0.02
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	234,800	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	42,719	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	12,350	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	96,221	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	963	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	28,025,108	1.44
AMERICAN STATES INSURANCE COMPANY	19704	51	147,976	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	116,098	0.01
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	302,656	0.02
AMERITAS LIFE INSURANCE CORP	61301	21	4,391	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	3,685	0.00
AMEX ASSURANCE COMPANY	27928	41	161	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	187	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	884,627	0.05
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,265	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,372	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	665,736	0.03
AVIVA LIFE INSURANCE COMPANY	62898	21	1,979	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	763,235	0.04
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	453,431	0.02
BANKERS LIFE & CASUALTY COMPANY	61263	11	33,408,877	1.72
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	4,075	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,293	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	1,340,047	0.07
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	120,834	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	14,539	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	197,107	0.01
CANADA LIFE ASSURANCE COMPANY THE	80659	31	176,743	0.01
CELTIC INSURANCE COMPANY	80799	11	428,729	0.02
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	25,498	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	56,230	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	28,685	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,459,641	0.07
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	337,155	0.02
CENTRE LIFE INSURANCE COMPANY	80896	21	1,801,271	0.09
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,310	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	107,748	0.01
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	10,183	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	422,919	0.02
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	2,083,707	0.11
CLARICA LIFE INSURANCE COMPANY US	70491	21	40,014	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	5,898,130	0.30

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,189,912	0.06
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	45,403	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	60,923	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	437	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	208	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	27,621	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	25,952,592	1.33
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,555	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	102,262	0.01
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	1,070,503	0.06
CONNECTICUT INDEMNITY COMPANY THE	24872	51	257	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	43,562	0.00
CONSECO HEALTH INSURANCE COMPANY	78174	21	8,196,276	0.42
CONSECO LIFE INSURANCE COMPANY	65900	21	43,501	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	22,117,288	1.14
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	931,246	0.05
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	263	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	5,737	0.00
CONTINENTAL CASUALTY COMPANY	20443	41	35,904,035	1.84
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	15,474,258	0.80
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,112,457	0.06
COUNTRY LIFE INSURANCE COMPANY	62553	11	102,724,379	5.28
CROWN LIFE INSURANCE COMPANY	80675	31	153,685	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	-37,293	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	245,576	0.01
DESTINY HEALTH INSURANCE COMPANY	89003	11	311,745	0.02
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	115,348	0.01
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	9,966	0.00
EMPLOYERS FIRE INSURANCE COMPANY THE	20648	51	50	0.00
EMPLOYERS MODERN LIFE COMPANY	62928	21	35,788	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	24,635	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	506,995	0.03
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	6,154,059	0.32
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	1,231	0.00
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	17,887	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	4,531,986	0.23
FAMILY LIFE INSURANCE COMPANY	63053	21	11,278	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,335	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	596,540	0.03
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	86,798	0.00
FEDERAL INSURANCE COMPANY	20281	51	15,078	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	182,558	0.01
FEDERATED LIFE INSURANCE COMPANY	63258	21	773,895	0.04
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	53,026	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	110,183	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	101,747	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,484,125	0.23
FORTIS INSURANCE COMPANY	69477	21	26,196,773	1.35
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	143,307	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	48,673	0.00
GE CASUALTY INSURANCE COMPANY	20796	51	29,635	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	2,012,731	0.10
GE PROPERTY & CASUALTY INS CO	34789	51	169	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	718,698	0.04
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	43,622,354	2.24
GENESIS INSURANCE COMPANY	38962	51	1,056	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	221,261	0.01
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	623,104	0.03
GOLDEN RULE INSURANCE COMPANY	62286	11	12,756,192	0.66
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	42,034	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	6,897	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	136,412	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	4,209	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	855,741	0.04
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	41,718	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	13,375,884	0.69
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	40,298	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,954,809	0.41
GUIDEONE LIFE INSURANCE COMPANY	68004	21	141,664	0.01
GULF INSURANCE COMPANY	22217	51	4,881,379	0.25
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	88,781	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	94,249	0.00
HARTFORD LIFE INSURANCE COMPANY	88072	21	100,927	0.01
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	767,824,625	39.45
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	37	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	14,265	0.00
HUMANA INSURANCE COMPANY	73288	21	1,310,508	0.07
IDEALIFE INSURANCE COMPANY	97764	21	63,983	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,240,530	0.63
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	5,905,423	0.30
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	120,241	0.01
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	5,028	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	6,502	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	66,757	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	158,299	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	627,294	0.03
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	147,147	0.01
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,939	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,872,376	0.15
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	10,828,837	0.56
KANAWHA INSURANCE COMPANY	65110	21	877,406	0.05
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	8,895	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	31,264	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	256	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	11,118	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,750	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	47,000	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,162,467	0.06
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	69,844	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	46,738	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	102	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	9,180,594	0.47
LINCOLN BENEFIT LIFE COMPANY	65595	21	2,475,493	0.13
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	358	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	415,345	0.02
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	917,928	0.05
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	399,236	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	9,125	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	1,585	0.00
MARKEL INSURANCE COMPANY	38970	41	1,467,815	0.08
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	14,120,658	0.73
MEDAMERICA INSURANCE COMPANY	69515	21	110,967	0.01
MEDICAL LIFE INSURANCE COMPANY	86991	21	3,214	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	335,483	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	503,596	0.03
MEMBERS LIFE INSURANCE COMPANY	86126	21	96	0.00
MERIT LIFE INSURANCE CO	65951	21	405,708	0.02
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	11,480,539	0.59
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	39,998	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	7,281	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-14	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,694	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	5,205,880	0.27
MONARCH LIFE INSURANCE COMPANY	66265	21	1,357,475	0.07
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	1,631,119	0.08
MONY LIFE INSURANCE COMPANY	66370	21	5,898,505	0.30
MTL INSURANCE COMPANY	66427	11	116,527	0.01
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	898	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	17,582,283	0.90
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	3,280,021	0.17
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	130	0.00
NATIONAL CASUALTY COMPANY	11991	51	85,656	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	604	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	72,468	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	11,931	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,439,897	0.07
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,629	0.19
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,285,082	0.07
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,783,793	0.09
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	169,275	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	1,599	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	371,485	0.02
NEW YORK LIFE INSURANCE COMPANY	66915	22	5,752,896	0.30
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	115,818	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	20,466	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	167,357	0.01
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	5,613	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	2,738,162	0.14
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	31,677,560	1.63
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	404,295	0.02
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	445,872	0.02
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	605,208	0.03
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	179,218	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	12,141	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	2,154,249	0.11
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	332,774	0.02
OXFORD LIFE INSURANCE COMPANY	76112	21	47,145	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	12,481	0.00
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	440,912	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	25,916,185	1.33
PEKIN LIFE INSURANCE COMPANY	67628	11	32,007,066	1.64
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	418,224	0.02
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,354,646	0.89
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	3,815,551	0.20
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	638,116	0.03
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	476,913	0.02
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	10,735	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	141,560	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	4,829	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	20,191,529	1.04
PRIMERICA LIFE INSURANCE COMPANY	65919	21	7,376	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	5,649,912	0.29
PROFESSIONAL INSURANCE COMPANY	68047	21	173,695	0.01
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	10,924	0.00
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	1,644	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	936,841	0.05
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	20,623,350	1.06
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	147,301	0.01
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	6,181,628	0.32
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	2,949,005	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	8,004,517	0.41
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	80,233	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	6,105	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	31,456	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	80,895	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	81,040	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	6,131,168	0.32
RIGHTCHOICE INSURANCE COMPANY	83640	11	17,921,971	0.92
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	15	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	1,996	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	77,911	0.00
SEARS LIFE INSURANCE COMPANY	69914	11	386	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	525	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	11,382	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	30,294	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	144,448	0.01
SENTRY LIFE INSURANCE COMPANY	68810	21	12,068	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,708	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	117,668	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	41	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	2,423	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	278,671	0.01
STANDARD INSURANCE COMPANY	69019	21	928,236	0.05
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	12,468,516	0.64
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	919	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	43,533,302	2.24
STATE LIFE INSURANCE COMPANY THE	69116	22	953,601	0.05
STATE MUTUAL INSURANCE COMPANY	69132	22	13,240,005	0.68
STERLING LIFE INSURANCE COMPANY	77399	11	9,520,379	0.49
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	482,844	0.02
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	6,961	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	2,126	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	9,775	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,246,231	0.12

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	87,413	0.00
TIG INSURANCE COMPANY	25534	51	2,110,720	0.11
TRANSAMERICA ASSURANCE COMPANY	80829	21	63,934	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	3,843	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,328,472	0.12
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,847,928	0.35
TRAVELERS INSURANCE COMPANY THE	87726	21	5,092,380	0.26
TRUSTMARK INSURANCE COMPANY	61425	11	4,566,781	0.23
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	1,518	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	68,585	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	69,634,138	3.58
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	515,377	0.03
UNIFIED LIFE INSURANCE COMPANY	11121	21	4,302	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,841,277	0.09
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	691,384	0.04
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	749,757	0.04
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	189,619	0.01
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,559	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	32,157,583	1.65
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	257	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	3,017	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	403,848	0.02
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	216	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	97,858	0.01
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	21,138	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	122,714	0.01
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	279,509	0.01
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	15,531	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	3,209,467	0.16
UNITED WISCONSIN INSURANCE COMPANY	29157	51	496	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	1,957	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	3,486	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	59	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	834	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	14,657,397	0.75
US HEALTH & LIFE INSURANCE COMPANY	97772	21	45,191	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,720,568	0.09

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P29 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	216,924	0.01
VETERANS LIFE INSURANCE COMPANY	81027	11	190,106	0.01
VIRGINIA SURETY COMPANY INC	40827	41	13,689,723	0.70
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	545,781	0.03
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,503	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,351,542	0.07
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	318,360	0.02
WORLD INSURANCE COMPANY	70629	22	3,811,644	0.20

TOTAL PREMIUMS WRITTEN THIS LINE: 1,946,340,124

TOTAL NUMBER OF COMPANIES THIS LINE: 341

All Companies with a 0 premium are excluded from this report.

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Life Accident and Health Companies

DIR. PREM. **TOTAL A&H BUS. LIFE** (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	105,908	0.00
AAA LIFE INSURANCE COMPANY	71854	21	283,451	0.00
ACACIA LIFE INSURANCE COMPANY	60038	21	1,008	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	30,473	0.00
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-173	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	5,491,624	0.06
ADVANCE INSURANCE COMPANY	83445	21	12,417	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	152,643,212	1.63
AF&L INSURANCE COMPANY	35963	51	4,010,254	0.04
AIG LIFE INSURANCE COMPANY	66842	21	15,947,265	0.17
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	68,006	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	11,111,990	0.12
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	2,058,324	0.02
ALLSTATE INSURANCE COMPANY	19232	41	-252,635	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	3,804,933	0.04
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	9,662	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	4,529,670	0.05
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,767,180	0.10
AMERICAN AUTOMOBILE INSURANCE COMPANY	21849	51	219,907	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	18,238,949	0.19
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	7,347,470	0.08
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	16,038	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	108,356	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	34,710,808	0.37
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	80,793,044	0.86
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	38,588,335	0.41
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	11,584,096	0.12
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	4,835,598	0.05
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	470,201	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,174,170	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	2,569,706	0.03
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	4,776,716	0.05
AMERICAN HOME ASSURANCE COMPANY	19380	51	204,916	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,393,287	0.03
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	159,457	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	350,703	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	75	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	175,543	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	6,526	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	237	0.00
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	793,457	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	1,488,617	0.02
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	7,320,713	0.08
AMERICAN NETWORK INSURANCE COMPANY	81078	21	42,719	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	12,944	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	120,140	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	70,613	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	37,279,220	0.40
AMERICAN SECURITY INSURANCE COMPANY	42978	51	16,670,533	0.18
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	6,275	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-503,226	-0.01
AMERICAN STATES INSURANCE COMPANY	19704	51	147,976	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	116,098	0.00
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	16,022	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	7,483	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	10,469,336	0.11
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	1,049	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	9,733,961	0.10
AMERUS LIFE INSURANCE COMPANY	61689	21	3,685	0.00
AMEX ASSURANCE COMPANY	27928	41	5,476,088	0.06
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	1,786	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	187	0.00
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-1,151	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	884,627	0.01
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,265	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	18,687	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	665,736	0.01
AVEMCO INSURANCE COMPANY	10367	51	17,578,561	0.19
AVIVA LIFE INSURANCE COMPANY	62898	21	3,883	0.00
BALBOA INSURANCE COMPANY	24813	51	1,531	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	712,872	0.01
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	1,808,938	0.02
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	453,431	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS INSURANCE COMPANY	33162	51	20,465	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	193,295,389	2.06
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	4,075	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	29,159	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,293	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	398	0.00
BCS INSURANCE COMPANY	38245	51	3,914,305	0.04
BCS LIFE INSURANCE COMPANY	80985	11	275,769	0.00
BENCHMARK INSURANCE COMPANY	41394	51	659,702	0.01
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	1,340,047	0.01
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,630,402	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	4,089,681	0.04
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	2,760,128	0.03
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	157,436	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,915,941	0.02
CANADA LIFE ASSURANCE COMPANY THE	80659	31	9,426,273	0.10
CAPITOL INDEMNITY CORPORATION	10472	51	17,203	0.00
CELTIC INSURANCE COMPANY	80799	11	11,546,307	0.12
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	289,693	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	42,532	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	5,679,355	0.06
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	28,685	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	2,898,522	0.03
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,651,026	0.02
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	352,437	0.00
CENTRE INSURANCE COMPANY	34649	51	1,003,509	0.01
CENTRE LIFE INSURANCE COMPANY	80896	21	1,801,271	0.02
CENTURION LIFE INSURANCE COMPANY	62383	21	-20,516	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	6,131	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	107,748	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	10,183	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	433,418	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	60,009	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	4,675,706	0.05
CLARICA LIFE INSURANCE COMPANY US	70491	21	50,832	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CNA GROUP LIFE ASSURANCE COMPANY	74268	11	2,192,158	0.02
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	6,242,088	0.07
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,193,100	0.01
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	301,778	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	60,923	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	170,092	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	208	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	27,621	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	31,789,529	0.34
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,555	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	331,530	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	3,392,916	0.04
COMPBENEFITS INSURANCE COMPANY	60984	21	812,840	0.01
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	13,512,301	0.14
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	247,235,029	2.64
CONNECTICUT INDEMNITY COMPANY THE	24872	51	257	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	123,798	0.00
CONSECO HEALTH INSURANCE COMPANY	78174	21	30,166,365	0.32
CONSECO LIFE INSURANCE COMPANY	65900	21	150,029	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	22,916,855	0.24
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	931,246	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	253,876	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	6,270,813	0.07
CONTINENTAL CASUALTY COMPANY	20443	41	84,604,435	0.90
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	15,488,761	0.17
CONTINENTAL INSURANCE COMPANY THE	35289	51	-376	0.00
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,113,775	0.01
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,140,871	0.04
COUNTRY LIFE INSURANCE COMPANY	62553	11	184,794,791	1.97
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	1,324,187	0.01
CROWN LIFE INSURANCE COMPANY	80675	31	153,720	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	22,089,596	0.24
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	245,576	0.00
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	35,867	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,589	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	21,253,775	0.23
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	4,116	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	1,625,081	0.02
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	27,374	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	9,966	0.00
EMPLOYERS FIRE INSURANCE COMPANY THE	20648	51	50	0.00
EMPLOYERS INSURANCE COMPANY OF WAUSAU	21458	51	-17,151	0.00
EMPLOYERS MODERN LIFE COMPANY	62928	21	35,788	0.00
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,835,043	0.12
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	618,722	0.01
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,103,893	0.01
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	506,995	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	6,059,679	0.06
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	1,231	0.00
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	17,887	0.00
FAIRFIELD INSURANCE COMPANY	44784	51	3,403,990	0.04
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	4,531,986	0.05
FAMILY LIFE INSURANCE COMPANY	63053	21	11,623	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,335	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	596,540	0.01
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	100,718	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,324,999	0.04
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	267,307	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	773,895	0.01
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	16,722,769	0.18
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	18,333,856	0.20
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	11	504,944	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	139,270	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	25,782,938	0.27
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	843,145	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	133,505	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	9,665,250	0.10
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	9,615,876	0.10
FORTIS BENEFITS INSURANCE COMPANY	70408	21	61,340,036	0.65
FORTIS INSURANCE COMPANY	69477	21	94,001,950	1.00
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	3,061,487	0.03
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	5,994	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	50,514	0.00
GE CASUALTY INSURANCE COMPANY	20796	51	355,596	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	19,605,404	0.21
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	2,108,526	0.02
GE PROPERTY & CASUALTY INS CO	34789	51	318	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	718,698	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	44,955,507	0.48
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-300	0.00
GENESIS INSURANCE COMPANY	38962	51	1,056	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	4,695,661	0.05
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	647,809	0.01
GOLDEN RULE INSURANCE COMPANY	62286	11	44,614,710	0.48
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	42,034	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	3,208	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	12,786	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	6,897	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	157,354	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	53,083	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	66,637,679	0.71
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,015,314	0.01
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	1,099,531	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	23,036,930	0.25
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	40,298	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	196,382,482	2.09
GUIDEONE LIFE INSURANCE COMPANY	68004	21	141,664	0.00
GULF INSURANCE COMPANY	22217	51	4,881,379	0.05
HANOVER INSURANCE COMPANY	22292	51	-488	0.00
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	43,315	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,906,111	0.04
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	50,538,704	0.54
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	94,249	0.00
HARTFORD LIFE INSURANCE COMPANY	88072	21	8,650,679	0.09
HCSC INSURANCE SERVICES COMPANY	78611	11	595,800	0.01
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	52,396,833	0.56
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,019,368,305	32.19
HIGHMARK LIFE INSURANCE COMPANY	93440	21	4,934,638	0.05
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	37	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HORACE MANN LIFE INSURANCE COMPANY	64513	11	1,319,585	0.01
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,836,148	0.04
HOUSTON CASUALTY COMPANY	42374	5Z	39,858	0.00
HUMANA INSURANCE COMPANY	73288	21	613,429,953	6.54
HUMANADENTAL INSURANCE COMPANY	70580	21	21,736,728	0.23
IDEALIFE INSURANCE COMPANY	97764	21	63,983	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,250,752	0.13
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	6,723,422	0.07
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	29,912	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	120,241	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,588,969	0.02
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	5,028	0.00
INSURANCE COMPANY OF NORTH AMERICA	22713	51	719,652	0.01
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	40,004	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	32	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	84,111	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	66,757	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	158,712	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	29,437,125	0.31
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	147,147	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,939	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	1,203,799	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	60,949,185	0.65
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	15,739,680	0.17
KANAWHA INSURANCE COMPANY	65110	21	879,910	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	442,363	0.00
KEYPORT LIFE INSURANCE COMPANY	65234	21	2,523,194	0.03
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	517,384	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,765,091	0.03
LIBERTY LIFE INSURANCE COMPANY	65323	21	3,519,688	0.04
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,750	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	47,069	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,162,467	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	71,853	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	60,289,854	0.64
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	102	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	18,045,247	0.19

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIFE OF MARYLAND INC	93254	21	406,715	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	2,472,735	0.03
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	358	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	415,345	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	957,241	0.01
LONDON LIFE REINSURANCE COMPANY	76694	21	5,566	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	416,422	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	5,527,298	0.06
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	816	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	311,680	0.00
MAGNA INSURANCE COMPANY	61018	21	213,825	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	184	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	263	0.00
MARKEL INSURANCE COMPANY	38970	41	1,467,815	0.02
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	14,131,564	0.15
MEDAMERICA INSURANCE COMPANY	69515	21	462,306	0.00
MEDICAL LIFE INSURANCE COMPANY	86991	21	130,926	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	264,705	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	335,483	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	43,913,376	0.47
MEMBERS LIFE INSURANCE COMPANY	86126	21	1,387	0.00
MERIT LIFE INSURANCE CO	65951	21	6,038,337	0.06
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	159,809,534	1.70
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	39,998	0.00
MIC LIFE INSURANCE CORPORATION	85561	21	29,937	0.00
MID SOUTH INSURANCE COMPANY	79987	21	602	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	10,974,634	0.12
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-14	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	34,539,151	0.37
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,694	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	12,147,474	0.13
MMA INSURANCE COMPANY	74209	21	708,257	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,357,475	0.01
MONTGOMERY WARD INSURANCE COMPANY	32077	41	-195	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	14,288,744	0.15
MONY LIFE INSURANCE COMPANY	66370	21	5,985,283	0.06
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	117,216	0.00

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MTL INSURANCE COMPANY	66427	11	116,527	0.00
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	1,167,227	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	318,789	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	52,043,649	0.55
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	3,280,021	0.03
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	102,567	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	94,633	0.00
NATIONAL CASUALTY COMPANY	11991	51	289,388	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	604	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	843	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	72,468	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,922,484	0.03
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	40,076	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,439,897	0.02
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,629	0.04
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,285,082	0.01
NATIONAL TRAVELERS LIFE COMPANY	66826	21	1,792,406	0.02
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	4,895,866	0.05
NATIONSBANC INSURANCE COMPANY INC	69299	21	-267	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	718,496	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	127,021	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	117,358	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	10,082,490	0.11
NEW YORK LIFE INSURANCE COMPANY	66915	22	16,871,956	0.18
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	115,818	0.00
NIAGARA FIRE INSURANCE COMPANY	35106	51	29,485,710	0.31
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	29,676,535	0.32
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	191,125	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	246,069	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	1,023,741	0.01
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	439,521	0.00
NORTH POINTE INSURANCE COMPANY	27740	51	104,569	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	2,738,162	0.03
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	36,482,076	0.39
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	404,295	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	445,872	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	644,901	0.01

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OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	485	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	179,218	0.00
OLD RELIANCE INSURANCE COMPANY	67253	21	12,141	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	10,943,504	0.12
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,573,490	0.02
OLD UNITED LIFE INSURANCE COMPANY	76007	21	103,238	0.00
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	775,131	0.01
OSF HEALTH PLANS INC	60052	11	2,988,461	0.03
OXFORD LIFE INSURANCE COMPANY	76112	21	1,905,515	0.02
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	12,481	0.00
PACIFIC INDEMNITY COMPANY	20346	51	47,962	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	36,320,593	0.39
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,035,924	0.08
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,494,660	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	30,866,764	0.33
PEKIN LIFE INSURANCE COMPANY	67628	11	70,684,502	0.75
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	419,751	0.00
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,354,646	0.19
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	3,815,551	0.04
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	3,906,357	0.04
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	24,555,590	0.26
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	300,021	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	397,232	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	32,722,239	0.35
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	4,829	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	20,363,132	0.22
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	509,659	0.01
PRIMERICA LIFE INSURANCE COMPANY	65919	21	38,097	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	193,017,630	2.06
PROFESSIONAL INSURANCE COMPANY	68047	21	173,729	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	10,924	0.00
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	1,644	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	7,621,927	0.08
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	1,661,769	0.02
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	31,919,680	0.34
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	204,600	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	40,580,874	0.43

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	2,949,005	0.03
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	8,028,659	0.09
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	80,998	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	12,511,946	0.13
RELIASTAR LIFE INSURANCE COMPANY	67105	21	16,191,288	0.17
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	170,058	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	81,040	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	10,509,857	0.11
RESOURCE LIFE INSURANCE COMPANY	61506	11	6,376,497	0.07
RIGHTCHOICE INSURANCE COMPANY	83640	11	44,246,880	0.47
ROCKFORD HEALTH PLANS	60088	11	10,644,625	0.11
ROYAL INDEMNITY COMPANY	24678	51	55,820	0.00
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	15	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	15,481,951	0.17
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	310,305	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	77,911	0.00
SEARS LIFE INSURANCE COMPANY	69914	11	3,501,245	0.04
SECURIAN LIFE INSURANCE COMPANY	93742	21	41,742	0.00
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	4,999	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	90,572	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	1,625,422	0.02
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	3,924,461	0.04
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	135,181	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	144,448	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,623	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,662,629	0.02
SENTRY SELECT INSURANCE COMPANY	21180	51	9,074,034	0.10
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,708	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	498,471	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	51,396	0.00
SIRIUS AMERICA INSURANCE COMPANY	35408	51	242,818	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	2,423	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	278,671	0.00
STANDARD GUARANTY INSURANCE COMPANY	42986	51	153,370	0.00
STANDARD INSURANCE COMPANY	69019	21	25,693,052	0.27
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	12,472,230	0.13

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	44	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	16,241,615	0.17
STAR INSURANCE COMPANY	18023	51	16,763	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	114,253,945	1.22
STATE LIFE INSURANCE COMPANY THE	69116	22	953,601	0.01
STATE MUTUAL INSURANCE COMPANY	69132	22	13,240,005	0.14
STERLING LIFE INSURANCE COMPANY	77399	11	9,520,379	0.10
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	361	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	18,113,315	0.19
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	32,572,190	0.35
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	2,126	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	9,775	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	9,007,433	0.10
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	87,413	0.00
TIG INSURANCE COMPANY	25534	51	2,115,804	0.02
TRANSAMERICA ASSURANCE COMPANY	80829	21	347,737	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	20,223	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	8,275,515	0.09
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,865,266	0.07
TRAVELERS INSURANCE COMPANY THE	87726	21	5,159,761	0.06
TRUSTMARK INSURANCE COMPANY	61425	11	367,616,570	3.92
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	19,381	0.00
U S SPECIALTY INSURANCE COMPANY	29599	51	668,738	0.01
ULICO CASUALTY COMPANY	37893	51	280,493	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	10,682,080	0.11
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	272,119,803	2.90
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	30,342,892	0.32
UNIFIED LIFE INSURANCE COMPANY	11121	21	4,302	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,892,020	0.02
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	2,004,902	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	4,451,892	0.05
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	13,153,794	0.14
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	6,689,859	0.07
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,559	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	33,785,917	0.36
UNITED BENEFIT LIFE INSURANCE COMPANY	65269	21	-2,463	0.00
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	670,549	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	646,918	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	376	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,284,456	3.58
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	348,908,228	3.72
UNITED HOME LIFE INSURANCE COMPANY	69922	21	3,017	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	403,848	0.00
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	216	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	1,207,685	0.01
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	21,138	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	20,401,735	0.22
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	10,909,741	0.12
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	20,403,967	0.22
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	3,293,297	0.04
UNITED WISCONSIN INSURANCE COMPANY	29157	51	2,288,414	0.02
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	70,626,407	0.75
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	239,793	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	59	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	834	0.00
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,234,622	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	121,170,565	1.29
US HEALTH & LIFE INSURANCE COMPANY	97772	21	45,191	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,969,916	0.02
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	216,924	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	305,985	0.00
VIRGINIA SURETY COMPANY INC	40827	41	13,986,420	0.15
VOYAGER LIFE INSURANCE COMPANY	66699	21	49,854	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	723,399	0.01
WELLMARK COMMUNITY INSURANCE INC	83607	21	40,911	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	21,507	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,399,171	0.01
WESTPORT INSURANCE CORPORATION	34207	51	28,579	0.00
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	318,360	0.00
WORLD INSURANCE COMPANY	70629	22	4,812,353	0.05
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	324,941	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,176,686	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P29 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 9,378,523,249

TOTAL NUMBER OF COMPANIES THIS LINE: 479

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS **TOTAL** (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,447,460	0.00
AAA LIFE INSURANCE COMPANY	71854	21	2,403,064	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	3,091,892	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	8,443,640	0.03
ACADEMY LIFE INSURANCE COMPANY	60046	21	563,088	0.00
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-328	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	5,491,624	0.02
ADVANCE INSURANCE COMPANY	83445	21	23,628	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	231,767,417	0.75
AF&L INSURANCE COMPANY	35963	51	4,010,254	0.01
AGL LIFE ASSURANCE COMPANY	60232	21	1,440	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	289,654,900	0.94
AIG LIFE INSURANCE COMPANY	66842	21	67,783,930	0.22
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	133,213,497	0.43
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	83,381	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	394,934,992	1.28
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	129,592,551	0.42
ALLSTATE ASSURANCE COMPANY	70866	11	2,200	0.00
ALLSTATE INSURANCE COMPANY	19232	41	-252,635	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	136,282,038	0.44
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	5,441,191	0.02
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	4,914,130	0.02
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,779,905	0.03
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,656,003	0.01
AMERICAN AUTOMOBILE INSURANCE COMPANY	21849	51	219,907	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	18,238,949	0.06
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	11,533,853	0.04
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	115,915	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	108,356	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	35,532,746	0.12
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	69,023,248	0.22
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	171,543,118	0.56
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	82,939,561	0.27
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	36,688,949	0.12
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	38,588,335	0.13
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	12,888,080	0.04
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	460,835	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,643,324	0.01
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	6,729,494	0.02
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	15,503,514	0.05
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	82,369,606	0.27
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	3,310,500	0.01
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	6,167,611	0.02
AMERICAN HOME ASSURANCE COMPANY	19380	51	204,916	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	91,139	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	16,420,182	0.05
AMERICAN INSURANCE COMPANY OF TEXAS	81949	21	162,038	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	3,183,902	0.01
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	36,155,497	0.12
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	13,853	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	334,402	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	1,084,583	0.00
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	301,334	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	13,063,726	0.04
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	1,839,468	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	95,479,348	0.31
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	7,467,923	0.02
AMERICAN NETWORK INSURANCE COMPANY	81078	21	42,719	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	4,262,924	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	13,649	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	121,737	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	70,613	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	39,002,386	0.13
AMERICAN SECURITY INSURANCE COMPANY	42978	51	16,670,533	0.05
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	6,275	0.00
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	131,737,485	0.43
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-823,482	0.00
AMERICAN STATES INSURANCE COMPANY	19704	51	147,976	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,978,916	0.02
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	16,022	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	25,782	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	106,947,418	0.35
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	4,987,287	0.02
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	2,490,440	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERITAS LIFE INSURANCE CORP	61301	21	16,815,285	0.05
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	21,741,435	0.07
AMERUS LIFE INSURANCE COMPANY	61689	21	42,579,705	0.14
AMEX ASSURANCE COMPANY	27928	41	5,476,088	0.02
AMICA LIFE INSURANCE COMPANY	72222	21	1,334,170	0.00
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	428,309	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	21,721,239	0.07
ANTHEM ALLIANCE HEALTH INSURANCE COMPAN	85286	21	11,583	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	441,920	0.00
APPALACHIAN LIFE INSURANCE COMPANY	72591	21	12,647	0.00
ASSOCIATES FINANCIAL LIFE INSURANCE CO	71838	21	-1,664,149	-0.01
ASSURITY LIFE INSURANCE COMPANY	71439	21	911,793	0.00
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,951,893	0.01
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	4,843,203	0.02
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	143,461	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	4,490,214	0.01
AVEMCO INSURANCE COMPANY	10367	51	17,578,561	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	7,465,738	0.02
BALBOA INSURANCE COMPANY	24813	51	1,531	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	845,888	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	5,949,116	0.02
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	1,228,134	0.00
BANKERS INSURANCE COMPANY	33162	51	20,465	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	226,324,154	0.74
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	24,023	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	262,875	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	29,159	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,314,573	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	11,609,600	0.04
BCS INSURANCE COMPANY	38245	51	3,914,305	0.01
BCS LIFE INSURANCE COMPANY	80985	11	3,041,155	0.01
BENCHMARK INSURANCE COMPANY	41394	51	659,702	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	244,536	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	1,345,339	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,681,796	0.01
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	7,224,496	0.02
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	2,761,934	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	157,436	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	30,640,359	0.10
C M LIFE INSURANCE COMPANY	93432	21	82,535,863	0.27
CANADA LIFE ASSURANCE COMPANY THE	80659	31	26,161,561	0.09
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	37,477,534	0.12
CAPITOL INDEMNITY CORPORATION	10472	51	17,203	0.00
CELTIC INSURANCE COMPANY	80799	11	11,581,518	0.04
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	301,498	0.00
CENTRAL INVESTORS LIFE INSURANCE CO IL	61670	11	28,971	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	67,717	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	5,767,895	0.02
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	183,635	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	5,008,800	0.02
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,651,026	0.01
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	605,794	0.00
CENTRE INSURANCE COMPANY	34649	51	1,003,509	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,801,271	0.01
CENTURION LIFE INSURANCE COMPANY	62383	21	-71,998	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	69,370	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	4,205	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	12,363	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	107,949	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	10,183	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	20,055,281	0.07
CITICORP LIFE INSURANCE COMPANY	80322	21	992,934	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	4,675,706	0.02
CLARICA LIFE INSURANCE COMPANY US	70491	21	38,135,826	0.12
CNA GROUP LIFE ASSURANCE COMPANY	74268	11	2,437,977	0.01
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	7,858,122	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	8,064,216	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	3,740,112	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	327,267	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,363,566	0.01
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	94,394	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,043,772	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	39,271,745	0.13

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	12,678	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	331,530	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	3,531,682	0.01
COMPBENEFITS INSURANCE COMPANY	60984	21	821,229	0.00
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	13,512,301	0.04
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	1,052,825,160	3.42
CONNECTICUT INDEMNITY COMPANY THE	24872	51	257	0.00
CONSECO ANNUITY ASSURANCE COMPANY	60682	11	13,478,263	0.04
CONSECO HEALTH INSURANCE COMPANY	78174	21	30,384,129	0.10
CONSECO LIFE INSURANCE COMPANY	65900	21	13,401,873	0.04
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	23,316,458	0.08
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	1,225,350	0.00
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	254,399	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	146,768,957	0.48
CONTINENTAL CASUALTY COMPANY	20443	41	84,604,435	0.27
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	16,112,979	0.05
CONTINENTAL INSURANCE COMPANY THE	35289	51	-376	0.00
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,166,384	0.00
CORPORATE HEALTH INSURANCE COMPANY	72052	21	4,140,871	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	115,312,074	0.37
COUNTRY LIFE INSURANCE COMPANY	62553	11	366,139,878	1.19
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	1,324,187	0.00
CROWN LIFE INSURANCE COMPANY	80675	31	1,877,790	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	50,384,355	0.16
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	42,903,462	0.14
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	245,612	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,589	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	21,253,775	0.07
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	48,579	0.00
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	4,116	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	1,625,081	0.01
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	9,485,612	0.03
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	4,401,705	0.01
EMPLOYERS FIRE INSURANCE COMPANY THE	20648	51	50	0.00
EMPLOYERS INSURANCE COMPANY OF WAUSAU	21458	51	-17,151	0.00
EMPLOYERS MODERN LIFE COMPANY	62928	21	3,014,678	0.01
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,835,043	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	1,118,248	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,142,837	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	517,618	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	640,919,760	2.08
EQUITABLE LIFE INSURANCE COMPANY OF IOWA	62979	21	13,290,785	0.04
EQUITABLE OF COLORADO INC THE	62880	21	4,017,325	0.01
EQUITRUST LIFE INSURANCE COMPANY	62510	21	5,428,992	0.02
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	2,419,653	0.01
EXCALIBUR INSURANCE CORPORATION	60132	11	36,070	0.00
FAIRFIELD INSURANCE COMPANY	44784	51	3,403,990	0.01
FAMILY FINANCIAL LIFE INSURANCE COMPANY	76570	21	1,336	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	4,531,986	0.01
FAMILY LIFE INSURANCE COMPANY	63053	21	1,252,343	0.00
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	36,162	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,290,878	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,335	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	43,080,517	0.14
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	838,307	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,324,999	0.01
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	26,881,367	0.09
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	12,069,413	0.04
FEDERATED LIFE INSURANCE COMPANY	63258	21	6,727,410	0.02
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	16,722,769	0.05
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	169,744,330	0.55
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	79,051,383	0.26
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,812,361	0.01
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	25,048,540	0.08
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	11	711,442	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,975	0.00
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	20,000	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,805,360	0.01
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	61,607,438	0.20
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	25,782,938	0.08
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	856,130	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	4,552,287	0.01
FIRST LIFE AMERICA CORPORATION	60227	21	51,164	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	18,660,757	0.06

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	134,407	0.00
FIRST VARIABLE LIFE INSURANCE COMPANY	77984	21	997,695	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,348,119	0.06
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	152,446,044	0.50
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	9,615,876	0.03
FORTIS BENEFITS INSURANCE COMPANY	70408	21	96,718,073	0.31
FORTIS INSURANCE COMPANY	69477	21	102,734,858	0.33
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	3,061,567	0.01
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	796,720	0.00
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,146,910	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	50,514	0.00
GE CASUALTY INSURANCE COMPANY	20796	51	355,596	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	27,435,483	0.09
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	162,958,228	0.53
GE PROPERTY & CASUALTY INS CO	34789	51	318	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	70,425,926	0.23
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	182,845,472	0.59
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-1,097	0.00
GENESIS INSURANCE COMPANY	38962	51	1,056	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	11,526,837	0.04
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	96,768,276	0.31
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	19,320,930	0.06
GOLDEN AMERICAN LIFE INSURANCE COMPANY	80942	21	348,734,152	1.13
GOLDEN RULE INSURANCE COMPANY	62286	11	64,098,250	0.21
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,365,183	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	3,208	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	795,485	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	582,427	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	11,025,075	0.04
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	3,140,763	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	301,250,775	0.98
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	2,485,076	0.01
GREAT WESTERN INSURANCE COMPANY	71480	21	1,390,319	0.00
GUARANTEE RESERVE LIFE INSURANCE COMPANY	64203	21	7,952,072	0.03
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	29,427,271	0.10
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	6,975,851	0.02
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	102,833,869	0.33

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	258,410,565	0.84
GUIDEONE LIFE INSURANCE COMPANY	68004	21	3,779,495	0.01
GULF INSURANCE COMPANY	22217	51	4,881,379	0.02
HANOVER INSURANCE COMPANY	22292	51	-488	0.00
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	444,315	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,906,111	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	76,351,150	0.25
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	453,494,834	1.47
HARTFORD LIFE INSURANCE COMPANY	88072	21	438,181,835	1.42
HCC LIFE INSURANCE COMPANY	92711	21	15,631	0.00
HCSC INSURANCE SERVICES COMPANY	78611	11	595,800	0.00
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	52,396,833	0.17
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,019,368,305	9.81
HIGHMARK LIFE INSURANCE COMPANY	93440	21	5,478,510	0.02
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	3,234	0.00
HOMESTEADERS LIFE COMPANY	64505	22	14,080,172	0.05
HORACE MANN LIFE INSURANCE COMPANY	64513	11	41,683,158	0.14
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	5,560,701	0.02
HOUSTON CASUALTY COMPANY	42374	5Z	39,858	0.00
HUMANA INSURANCE COMPANY	73288	21	623,819,245	2.03
HUMANADENTAL INSURANCE COMPANY	70580	21	22,408,378	0.07
IDEALIFE INSURANCE COMPANY	97764	21	232,686	0.00
IDS LIFE INSURANCE COMPANY	65005	21	221,152,117	0.72
IL ANNUITY AND INSURANCE COMPANY	71692	21	515,003	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	36,457,354	0.12
INDEPENDENCE AMERICAN INSURANCE COMPANY	26581	51	29,912	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	12,652,383	0.04
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	4,116,230	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	11,766	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	306,486	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	261,105,821	0.85
INSURANCE COMPANY OF NORTH AMERICA	22713	51	719,652	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	40,004	0.00
INTEGRITY LIFE INSURANCE COMPANY	74780	21	22,658,516	0.07
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	206	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,324	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	1,749	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	688,893	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	2,217,016	0.01
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	81,308	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	350,005,535	1.14
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	33,473,674	0.11
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	74,125,779	0.24
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	85,454,344	0.28
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,894,432	0.02
JMIC LIFE INSURANCE COMPANY	89958	21	2,465,810	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	62,887,525	0.20
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	398,624,839	1.30
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	87,735,687	0.29
KANAWHA INSURANCE COMPANY	65110	21	885,924	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	6,598,261	0.02
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	89,631,448	0.29
KEYPORT LIFE INSURANCE COMPANY	65234	21	57,320,805	0.19
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	56,318	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	21,868,445	0.07
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	1,651,435	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	16,725,859	0.05
LIBERTY LIFE INSURANCE COMPANY	65323	21	4,731,036	0.02
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,750	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,548,380	0.01
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	2,487,444	0.01
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	432,874	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	218,756	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	129,249,836	0.42
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	7,628,920	0.02
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	36,642,547	0.12
LIFE OF MARYLAND INC	93254	21	761,971	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	218,405,073	0.71
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,546,334	0.01
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,973,132	0.02
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	6,603,709	0.02
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	409,410,291	1.33
LONDON LIFE REINSURANCE COMPANY	76694	21	5,566	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	2,663,676	0.01

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	5,527,298	0.02
LUTHERAN BROTHERHOOD VARIABLE INS PRO CO	97721	21	4,563,161	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,533,787	0.00
MAGNA INSURANCE COMPANY	61018	21	443,442	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	646,669	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,795,622	0.01
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	340,627,262	1.11
MARKEL INSURANCE COMPANY	38970	41	1,467,815	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	565,264,714	1.84
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	2,538,225	0.01
MEDAMERICA INSURANCE COMPANY	69515	21	462,306	0.00
MEDICAL LIFE INSURANCE COMPANY	86991	21	156,400	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	266,076	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	495,034	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	44,633,360	0.15
MEMBERS LIFE INSURANCE COMPANY	86126	21	21,046	0.00
MERIT LIFE INSURANCE CO	65951	21	15,036,988	0.05
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	36,477,880	0.12
METLIFE INVESTORS INSURANCE COMPANY	93513	21	109,508,439	0.36
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	59,390,106	0.19
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,543,503	0.05
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	1,061,600,922	3.45
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	39,998	0.00
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	642,006	0.00
MIC LIFE INSURANCE CORPORATION	85561	21	33,523	0.00
MID SOUTH INSURANCE COMPANY	79987	21	902	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	12,511,764	0.04
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	201,912,515	0.66
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	35,402,108	0.12
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	260,863	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	258,287,698	0.84
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	52,824	0.00
MMA INSURANCE COMPANY	74209	21	716,943	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	4,179,175	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,494,846	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	25,182	0.00
MONTGOMERY WARD INSURANCE COMPANY	32077	41	-195	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	510,885,799	1.66
MONY LIFE INSURANCE COMPANY	66370	21	39,322,469	0.13
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	74,545,397	0.24
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	117,216	0.00
MTL INSURANCE COMPANY	66427	11	25,121,511	0.08
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	1,217,841	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	29,371,755	0.10
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	926	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	52,043,649	0.17
MUTUAL PROTECTIVE INSURANCE COMPANY	31119	52	3,280,021	0.01
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	206,789	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,778,508	0.01
NATIONAL CASUALTY COMPANY	11991	51	289,388	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	648,894	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	843	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	5,721,091	0.02
NATIONAL HEALTH INSURANCE COMPANY	82538	21	8,418,510	0.03
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	40,076	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	16,597,661	0.05
NATIONAL STATES INSURANCE COMPANY	60593	21	4,480,390	0.01
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,313,519	0.00
NATIONAL TRAVELERS LIFE COMPANY	66826	21	4,219,626	0.01
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	4,895,866	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	37,111,249	0.12
NATIONSBANC INSURANCE COMPANY INC	69299	21	-982	0.00
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	2,844,469	0.01
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	184,306,426	0.60
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	624,846,088	2.03
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	26,050,134	0.08
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	117,358	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	85,585,991	0.28
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	25,229	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	187,378,485	0.61
NEW YORK LIFE INSURANCE COMPANY	66915	22	324,431,832	1.05
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	894,945	0.00
NIAGARA FIRE INSURANCE COMPANY	35106	51	29,485,710	0.10
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	31,511,268	0.10

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	73,706,849	0.24
NORTH AMERICAN INSURANCE COMPANY	68349	21	262,537	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	2,124,809	0.01
NORTH CENTRAL LIFE INSURANCE COMPANY	67040	11	947,010	0.00
NORTH POINTE INSURANCE COMPANY	27740	51	104,569	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	2,738,162	0.01
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	557,404,568	1.81
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,504,663	0.00
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	863,964	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	12,075,665	0.04
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	132,550,231	0.43
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	1,122,835	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	4,498,240	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	33,243	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	10,943,504	0.04
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	3,669,059	0.01
OLD UNITED LIFE INSURANCE COMPANY	76007	21	191,736	0.00
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	775,131	0.00
OSF HEALTH PLANS INC	60052	11	2,988,461	0.01
OXFORD LIFE INSURANCE COMPANY	76112	21	2,672,631	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,818,114	0.02
PACIFIC INDEMNITY COMPANY	20346	51	47,962	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	37,058,486	0.12
PACIFIC LIFE INSURANCE COMPANY	67466	21	439,784,034	1.43
PAN AMERICAN ASSURANCE COMPANY	93459	21	3,859,662	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	3,472,650	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	5,685,258	0.02
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	84,064	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	31,456,154	0.10
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	104,925	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	125,099,892	0.41
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	839,839	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	33,536,482	0.11
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,429,769	0.06
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	5,012,219	0.02
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	48,179,157	0.16
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	24,555,590	0.08

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	85,922	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	303,072	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	482	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	98,047,939	0.32
PHOENIX LIFE & ANNUITY COMPANY	93734	21	5,217,872	0.02
PHOENIX LIFE INSURANCE COMPANY	67814	21	55,578,283	0.18
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	26,574	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	32,722,239	0.11
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	14,122,026	0.05
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	20,363,132	0.07
PIONEER AMERICAN INSURANCE COMPANY	67873	21	98,487	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	101,906	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	33,522	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	31,195,500	0.10
PRIMERICA LIFE INSURANCE COMPANY	65919	21	53,893,223	0.18
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	832,101,986	2.70
PROFESSIONAL INSURANCE COMPANY	68047	21	181,409	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,456,737	0.01
PROTECTED HOME MUTUAL LIFE INSURANCE CO	68128	22	40,395	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,165	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	71,240,796	0.23
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	1,730,958	0.01
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	42,751,263	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	351,724	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	206,245,305	0.67
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	709,100,573	2.30
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,094,656	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	131,563,408	0.43
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	900,995	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	26,373,724	0.09
RELIASTAR LIFE INSURANCE COMPANY	67105	21	85,823,780	0.28
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	4,392,804	0.01
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	81,040	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	10,527,145	0.03
RESOURCE LIFE INSURANCE COMPANY	61506	11	9,801,107	0.03
RIGHTCHOICE INSURANCE COMPANY	83640	11	44,246,880	0.14
ROCKFORD HEALTH PLANS	60088	11	10,644,625	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ROYAL INDEMNITY COMPANY	24678	51	55,820	0.00
RUSHMORE NATIONAL LIFE INSURANCE COMPANY	68586	21	17,198	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	5,809	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	35,375,444	0.11
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	26,857	0.00
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	310,305	0.00
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	4,029,657	0.01
SCOR LIFE INSURANCE COMPANY	68446	21	107,236	0.00
SEARS LIFE INSURANCE COMPANY	69914	11	5,091,959	0.02
SECURIAN LIFE INSURANCE COMPANY	93742	21	108,054	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	27,804,598	0.09
SECURITY CONNECTICUT LIFE INSURANCE CO	91588	21	14,733,106	0.05
SECURITY EQUITY LIFE INSURANCE COMPANY	99414	21	69,954	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	1,605,353	0.01
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	1,625,422	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	4,025,236	0.01
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	243,817,723	0.79
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	2,595,876	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	193,349	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	138,623	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	19,480,966	0.06
SENTRY SELECT INSURANCE COMPANY	21180	51	9,074,034	0.03
SERVUS LIFE INSURANCE COMPANY	80586	21	106	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	9,880	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	3,071,769	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	4,684,083	0.02
SIRIUS AMERICA INSURANCE COMPANY	35408	51	242,818	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	43,571	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	28,414,444	0.09
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,994,574	0.01
STANDARD GUARANTY INSURANCE COMPANY	42986	51	153,370	0.00
STANDARD INSURANCE COMPANY	69019	21	39,250,588	0.13
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	14,417,983	0.05
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	31,981,006	0.10
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	16,313,802	0.05
STAR INSURANCE COMPANY	18023	51	16,763	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	761,868	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STATE FARM LIFE INSURANCE COMPANY	69108	11	236,847,069	0.77
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	114,253,945	0.37
STATE LIFE INSURANCE COMPANY THE	69116	22	2,858,029	0.01
STATE MUTUAL INSURANCE COMPANY	69132	22	13,480,566	0.04
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,381	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	9,520,379	0.03
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	361	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	29,984,864	0.10
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	82,604,569	0.27
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	143,039,129	0.46
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	10,578,422	0.03
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	141,639	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	4,181,761	0.01
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	352,351,627	1.14
TEXAS LIFE INSURANCE COMPANY	69396	21	948,622	0.00
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	39,279,284	0.13
TIG INSURANCE COMPANY	25534	51	2,115,804	0.01
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	9,810	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	371,692	0.00
TRANSAMERICA ASSURANCE COMPANY	80829	21	3,483,396	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	13,279,074	0.04
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	264,276,860	0.86
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	392,465,766	1.28
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	107,379,112	0.35
TRAVELERS INSURANCE COMPANY THE	87726	21	328,764,996	1.07
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	235,452,091	0.77
TRUSTMARK INSURANCE COMPANY	61425	11	403,798,934	1.31
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	19,381	0.00
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	6,851,184	0.02
U S SPECIALTY INSURANCE COMPANY	29599	51	668,738	0.00
ULICO CASUALTY COMPANY	37893	51	280,493	0.00
ULLICO LIFE INSURANCE COMPANY	86371	21	179,352	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	10,682,080	0.03
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	273,402,074	0.89
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	36,888,602	0.12
UNIFIED LIFE INSURANCE COMPANY	11121	21	45,606	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	2,001,248	0.01

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	28,630,642	0.09
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	7,447,867	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	19,875,575	0.06
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	10,046,784	0.03
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	4,159	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	35,641,389	0.12
UNITED BENEFIT LIFE INSURANCE COMPANY	65269	21	-2,463	0.00
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	670,549	0.00
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	646,918	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	153,360	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	4,602,079	0.01
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,284,456	1.09
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	353,193,625	1.15
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	13,142	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	227,633	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	17,832,322	0.06
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	11,072,011	0.04
UNITED LIFE & ANNUITY INSURANCE COMPANY	69876	21	176,346	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	13,468,181	0.04
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	285,464	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	75,946,833	0.25
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	12,444,180	0.04
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	28,360,454	0.09
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	3,318,757	0.01
UNITED WISCONSIN INSURANCE COMPANY	29157	51	2,288,414	0.01
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	73,191,087	0.24
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	590,126	0.00
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	418,853	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	126,762	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,721,463	0.01
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	3,477,737	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	181,830,000	0.59
US HEALTH & LIFE INSURANCE COMPANY	97772	21	45,191	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	145,141	0.00
USAA LIFE INSURANCE COMPANY	69663	21	20,598,018	0.07
USG ANNUITY & LIFE COMPANY	61247	21	84,097,548	0.27
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	9,310	0.00

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Illinois Direct Business Market Share Report for 2002

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	47,986,499	0.16
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	228,331,260	0.74
VETERANS LIFE INSURANCE COMPANY	81027	11	4,844,776	0.02
VIRGINIA SURETY COMPANY INC	40827	41	13,986,420	0.05
VOYAGER LIFE INSURANCE COMPANY	66699	21	63,584	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	1,613,307	0.01
WELLMARK COMMUNITY INSURANCE INC	83607	21	40,911	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	31,740,036	0.10
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	21,501,191	0.07
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	113,901,429	0.37
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	80,919,102	0.26
WESTPORT INSURANCE CORPORATION	34207	51	28,579	0.00
WOODMEN ACCIDENT & LIFE COMPANY	70602	21	2,321,857	0.01
WORLD INSURANCE COMPANY	70629	22	4,974,065	0.02
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	597,880	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	658	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	14,176,686	0.05
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	8,757,881	0.03

TOTAL PREMIUMS WRITTEN THIS LINE: 30,773,352,705

TOTAL NUMBER OF COMPANIES THIS LINE: 610

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