

DIRECT PREMIUMS OF THE TOP 25 ILLINOIS LICENSED
LIFE ACCIDENT AND HEALTH COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 201H

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Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 24 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	716,219,147	14.22
State Farm Life Insurance Company	69108	11	248,177,146	4.93
Country Life Insurance Company	62553	11	216,924,493	4.31
Lincoln National Life Insurance Company	65676	21	203,785,527	4.05
John Hancock Life Insurance Company USA	65838	21	183,131,824	3.64
Pacific Life Insurance Company	67466	21	177,915,229	3.53
Pruco Life Insurance Company	79227	21	164,823,504	3.27
New York Life Insurance Company	66915	22	139,276,339	2.76
Massachusetts Mutual Life Insurance Co	65935	22	123,155,887	2.44
Metropolitan Life Insurance Company	65978	21	114,582,462	2.27
American General Life Insurance Company	60488	21	111,089,562	2.21
AXA Equitable Life Insurance Company	62944	21	104,108,226	2.07
Hartford Life & Annuity Insurance Co	71153	21	97,193,204	1.93
Metlife Investors USA Insurance Company	61050	21	96,572,044	1.92
Transamerica Life Insurance Company	86231	21	92,517,883	1.84
Prudential Insurance Company of America	68241	21	90,485,455	1.80
Protective Life Insurance Company	68136	21	75,880,318	1.51
Primerica Life Insurance Company	65919	21	72,708,644	1.44
Lincoln Benefit Life Company	65595	21	65,462,072	1.30
Guardian Life Insurance Company of Am	64246	22	63,632,704	1.26
Minnesota Life Insurance Company	66168	21	60,060,932	1.19
Genworth Life And Annuity Insurance Co	65536	21	54,399,253	1.08
Jackson National Life Insurance Company	65056	21	54,319,440	1.08
Midland National Life Insurance Company	66044	21	53,627,908	1.06
Reliastar Life Insurance Company	67105	21	48,091,792	0.95

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	3,428,140,995	68.05
Totals - All Companies	5,037,441,466	100.00

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DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 24 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CMFG Life Insurance Company	62626	21	7,415,038	33.31
Merit Life Insurance Co	65951	21	2,074,647	9.32
Pekin Life Insurance Company	67628	11	1,882,424	8.46
Central States Health & Life Co of Omaha	61751	22	1,727,122	7.76
Minnesota Life Insurance Company	66168	21	1,534,085	6.89
American Bankers Life Assurance Co of FL	60275	21	1,438,220	6.46
Protective Life Insurance Company	68136	21	1,356,867	6.10
American Health & Life Insurance Company	60518	21	1,348,771	6.06
Transamerica Life Insurance Company	86231	21	714,877	3.21
Pavonia Life Insurance Company of MI	93777	21	557,393	2.50
Plateau Insurance Company	97152	21	454,028	2.04
Life of The South Insurance Company	97691	21	428,843	1.93
American Modern Life Insurance Company	65811	21	313,497	1.41
Individual Assurance Company Life Hth Ac	81779	21	223,245	1.00
Guarantee Trust Life Insurance Company	64211	12	204,750	0.92
Financial American Life Insurance Compan	71455	21	188,931	0.85
American National Insurance Company	60739	21	177,282	0.80
Monumental Life Insurance Company	66281	21	105,955	0.48
Stonebridge Life Insurance Company	65021	21	65,734	0.30
American General Life Insurance Company	60488	21	52,825	0.24
Zale Life Insurance Company	71323	21	28,145	0.13
American Federated Life Insurance Co.	98736	21	20,168	0.09
Centurion Life Insurance Company	62383	21	16,348	0.07
Resource Life Insurance Company	61506	11	11,145	0.05
Metropolitan Life Insurance Company	65978	21	3,691	0.02

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	22,344,031	100.37
Totals - All Companies	22,260,659	100.00

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DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 24 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	269,427,761	17.03
Nationwide Life Insurance Company	66869	21	176,588,734	11.16
Minnesota Life Insurance Company	66168	21	155,000,695	9.80
Prudential Insurance Company of America	68241	21	123,902,372	7.83
Massachusetts Mutual Life Insurance Co	65935	22	72,019,274	4.55
New York Life Insurance Company	66915	22	61,812,053	3.91
Dearborn National Life Insurance Company	71129	11	60,860,845	3.85
Unum Life Insurance Company of America	62235	21	59,557,022	3.76
Hartford Life & Accident Insurance Co	70815	21	56,286,583	3.56
Life Insurance Company of North America	65498	21	50,699,836	3.20
Aetna Life Insurance Company	60054	21	39,034,097	2.47
Lincoln National Life Insurance Company	65676	21	33,280,508	2.10
Reliance Standard Life Insurance Company	68381	11	28,374,898	1.79
Sun Life Assurance Company of Canada	80802	31	27,912,307	1.76
Globe Life & Accident Insurance Company	91472	21	26,388,306	1.67
Standard Insurance Company	69019	21	24,746,679	1.56
Guardian Life Insurance Company of Am	64246	22	21,945,222	1.39
Homesteaders Life Company	64505	22	21,523,033	1.36
Reliastar Life Insurance Company	67105	21	21,442,456	1.36
National Guardian Life Insurance Company	66583	22	17,786,260	1.12
Principal Life Insurance Company	61271	21	15,608,628	0.99
Pekin Life Insurance Company	67628	11	14,375,422	0.91
United of Omaha Life Insurance Company	69868	21	14,080,261	0.89
CMFG Life Insurance Company	62626	21	12,791,014	0.81
Connecticut General Life Insurance Co	62308	21	10,994,192	0.69

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	1,416,438,458	89.52
Totals - All Companies	1,582,216,302	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 24 LINE 1 COL 4

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
United Insurance Company of America	69930	11	149,224	29.34
Liberty Bankers Life Insurance Company	68543	21	122,075	24.00
Monumental Life Insurance Company	66281	21	80,904	15.91
Atlanta Life Insurance Company	61093	21	62,273	12.24
North Carolina Mutual Life Insurance Co	67032	22	36,655	7.21
American General Life Insurance Company	60488	21	21,031	4.13
Western and Southern Life Ins. Co.	70483	21	7,718	1.52
Security National Life Insurance Company	69485	21	6,623	1.30
Universal Guaranty Life Insurance Co	70130	21	5,613	1.10
Columbian Mutual Life Insurance Company	62103	22	3,829	0.75
Wilton Reassurance Life Company of Ny	60704	21	3,407	0.67
United Security Assurance Company of PA	42129	21	1,804	0.35
American National Insurance Company	60739	21	1,422	0.28
Reliable Life Insurance Company The	68357	21	1,349	0.27
Union Security Insurance Company	70408	21	1,143	0.22
Lincoln Life & Annuity Co of New York	62057	21	817	0.16
Jackson National Life Insurance Company	65056	21	695	0.14
Mega Life And Health Insurance Company	97055	21	462	0.09
Liberty National Life Insurance Company	65331	21	424	0.08
Cincinnati Life Insurance Company The	76236	21	353	0.07
Metropolitan Life Insurance Company	65978	21	293	0.06
Chesapeake Life Insurance Company The	61832	21	189	0.04
Athene Annuity & Life Assurance Company	61492	21	182	0.04
National Guardian Life Insurance Company	66583	22	139	0.03
Boston Mutual Life Insurance Company	61476	22	10	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			508,634	100.00
Totals - All Companies			508,634	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 24 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	716,219,147	10.78
Metropolitan Life Insurance Company	65978	21	384,014,207	5.78
State Farm Life Insurance Company	69108	11	252,783,971	3.81
Lincoln National Life Insurance Company	65676	21	237,066,035	3.57
Country Life Insurance Company	62553	11	220,810,302	3.32
Minnesota Life Insurance Company	66168	21	216,595,711	3.26
Prudential Insurance Company of America	68241	21	214,387,827	3.23
New York Life Insurance Company	66915	22	201,088,392	3.03
Massachusetts Mutual Life Insurance Co	65935	22	195,175,161	2.94
Nationwide Life Insurance Company	66869	21	194,404,038	2.93
John Hancock Life Insurance Company USA	65838	21	183,201,850	2.76
Pacific Life Insurance Company	67466	21	177,915,229	2.68
Pruco Life Insurance Company	79227	21	164,823,504	2.48
American General Life Insurance Company	60488	21	115,866,515	1.74
AXA Equitable Life Insurance Company	62944	21	104,108,226	1.57
Hartford Life & Annuity Insurance Co	71153	21	97,218,315	1.46
Transamerica Life Insurance Company	86231	21	97,129,438	1.46
Metlife Investors USA Insurance Company	61050	21	96,572,044	1.45
Guardian Life Insurance Company of Am	64246	22	85,577,926	1.29
Protective Life Insurance Company	68136	21	77,973,894	1.17
Primerica Life Insurance Company	65919	21	72,708,644	1.09
Reliastar Life Insurance Company	67105	21	69,534,248	1.05
Lincoln Benefit Life Company	65595	21	65,496,179	0.99
Dearborn National Life Insurance Company	71129	11	62,487,009	0.94
United of Omaha Life Insurance Company	69868	21	61,092,444	0.92
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			4,364,250,256	65.70
Totals - All Companies			6,642,427,058	100.00

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DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 24 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Jackson National Life Insurance Company	65056	21	816,611,303	10.94
Pruco Life Insurance Company	79227	21	569,839,017	7.63
Lincoln National Life Insurance Company	65676	21	514,170,013	6.89
Allianz Life Insurance Company of N A	90611	21	452,542,600	6.06
AXA Equitable Life Insurance Company	62944	21	342,843,990	4.59
Pacific Life Insurance Company	67466	21	303,886,645	4.07
American Equity Investment Life Ins Co	92738	21	277,562,571	3.72
New York Life Insurance & Annuity Corp	91596	21	262,492,867	3.52
Security Benefit Life Insurance Company	68675	21	250,585,744	3.36
Transamerica Life Insurance Company	86231	21	237,375,860	3.18
Metlife Investors USA Insurance Company	61050	21	231,956,317	3.11
Teachers Insurance & Annuity Assn of Am	69345	21	213,578,516	2.86
Northwestern Mutual Life Insurance Co	67091	22	207,526,962	2.78
Metropolitan Life Insurance Company	65978	21	194,124,395	2.60
Riversource Life Insurance Company	65005	21	179,348,172	2.40
Equitrust Life Insurance Company	62510	11	139,734,156	1.87
Midland National Life Insurance Company	66044	21	138,354,007	1.85
Great American Life Insurance Company	63312	21	131,899,456	1.77
Massachusetts Mutual Life Insurance Co	65935	22	127,567,617	1.71
American General Life Insurance Company	60488	21	114,181,361	1.53
Ohio National Life Insurance Company The	67172	21	106,467,214	1.43
Variable Annuity Life Insurance Company	70238	21	96,036,779	1.29
Athene Annuity and Life Company	61689	21	87,557,012	1.17
Symetra Life Insurance Company	68608	21	82,321,242	1.10
Country Investors Life Assurance Company	94218	11	80,376,380	1.08
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			6,158,940,196	82.48
Totals - All Companies			7,466,912,148	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 24 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	672,723,994	26.94
American General Life Insurance Company	60488	21	355,213,799	14.22
ING Life Insurance & Annuity Company	86509	21	348,689,410	13.96
Teachers Insurance & Annuity Assn of Am	69345	21	219,189,268	8.78
Great-West Life & Annuity Insurance Co	68322	21	167,925,728	6.72
Lincoln National Life Insurance Company	65676	21	127,870,487	5.12
American United Life Insurance Company	60895	21	110,059,900	4.41
Variable Annuity Life Insurance Company	70238	21	94,303,252	3.78
AXA Equitable Life Insurance Company	62944	21	67,599,053	2.71
Sentry Life Insurance Company	68810	21	37,984,430	1.52
CMFG Life Insurance Company	62626	21	37,050,231	1.48
Principal Life Insurance Company	61271	21	36,782,984	1.47
Protective Life Insurance Company	68136	21	29,754,087	1.19
United of Omaha Life Insurance Company	69868	21	23,720,530	0.95
Massachusetts Mutual Life Insurance Co	65935	22	20,098,571	0.80
Prudential Insurance Company of America	68241	21	19,638,954	0.79
Ameritas Life Insurance Corp	61301	21	13,229,064	0.53
ING USA Annuity And Life Insurance Co	80942	21	11,556,428	0.46
Horace Mann Life Insurance Company	64513	11	11,213,871	0.45
Pekin Life Insurance Company	67628	11	10,014,395	0.40
Sun Life Assurance Company of Canada Us	79065	21	9,262,392	0.37
Guardian Insurance & Annuity Company Inc	78778	21	7,776,860	0.31
National Western Life Insurance Company	66850	21	6,578,087	0.26
American National Insurance Company	60739	21	6,482,809	0.26
Philadelphia Financial Life Assurance Co	60232	21	6,400,144	0.26
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			2,451,118,728	98.15
Totals - All Companies			2,497,310,878	100.00

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 24 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	866,848,389	8.70
Jackson National Life Insurance Company	65056	21	818,136,365	8.21
Lincoln National Life Insurance Company	65676	21	642,040,500	6.44
Pruco Life Insurance Company	79227	21	569,839,017	5.72
American General Life Insurance Company	60488	21	469,395,160	4.71
Allianz Life Insurance Company of N A	90611	21	452,542,600	4.54
Teachers Insurance & Annuity Assn of Am	69345	21	432,767,784	4.34
AXA Equitable Life Insurance Company	62944	21	410,443,044	4.12
ING Life Insurance & Annuity Company	86509	21	349,629,836	3.51
Pacific Life Insurance Company	67466	21	308,360,145	3.09
American Equity Investment Life Ins Co	92738	21	277,562,571	2.79
New York Life Insurance & Annuity Corp	91596	21	266,824,347	2.68
Security Benefit Life Insurance Company	68675	21	253,861,933	2.55
Transamerica Life Insurance Company	86231	21	238,416,457	2.39
Metlife Investors USA Insurance Company	61050	21	232,296,665	2.33
Northwestern Mutual Life Insurance Co	67091	22	207,526,962	2.08
Variable Annuity Life Insurance Company	70238	21	190,340,031	1.91
Riversource Life Insurance Company	65005	21	181,572,850	1.82
Great-West Life & Annuity Insurance Co	68322	21	172,073,522	1.73
Massachusetts Mutual Life Insurance Co	65935	22	147,666,188	1.48
Midland National Life Insurance Company	66044	21	139,922,296	1.40
Equitrust Life Insurance Company	62510	11	139,734,156	1.40
Great American Life Insurance Company	63312	21	132,079,801	1.33
American United Life Insurance Company	60895	21	116,966,364	1.17
Principal Life Insurance Company	61271	21	106,475,890	1.07
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			8,123,322,873	81.52
Totals - All Companies			9,964,223,024	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Bankers Life & Casualty Company	61263	11	450,507,325	64.86
Jackson National Life Insurance Company	65056	21	105,664,887	15.21
Athene Annuity and Life Company	61689	21	20,561,907	2.96
ELCO Mutual Life and Annuity	84174	12	20,143,315	2.90
Phoenix Life Insurance Company	67814	21	17,430,695	2.51
Teachers Insurance & Annuity Assn of Am	69345	21	7,997,255	1.15
State Farm Life Insurance Company	69108	11	7,116,106	1.02
New York Life Insurance & Annuity Corp	91596	21	5,068,730	0.73
Midland National Life Insurance Company	66044	21	3,732,645	0.54
Northwestern Mutual Life Insurance Co	67091	22	3,398,326	0.49
North American Company For L & H Ins	66974	21	3,187,869	0.46
Equitrust Life Insurance Company	62510	11	3,007,713	0.43
Symetra Life Insurance Company	68608	21	2,830,893	0.41
Penn Mutual Life Insurance Company The	67644	22	2,737,419	0.39
PHL Variable Insurance Company	93548	21	2,523,593	0.36
Prudential Insurance Company of America	68241	21	2,472,840	0.36
Principal Life Insurance Company	61271	21	2,411,807	0.35
Genworth Life Insurance Company	70025	21	2,259,258	0.33
American National Insurance Company	60739	21	2,213,364	0.32
Protective Life Insurance Company	68136	21	2,129,660	0.31
Pruco Life Insurance Company	79227	21	2,105,819	0.30
Integrity Life Insurance Company	74780	21	1,439,581	0.21
Dearborn National Life Insurance Company	71129	11	1,286,784	0.19
Pacific Life Insurance Company	67466	21	1,151,510	0.17
Time Insurance Company	69477	21	1,138,063	0.16

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	674,517,364	97.11
Totals - All Companies	694,618,966	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Principal Life Insurance Company	61271	21	491,561,714	47.52
Prudential Retirement Ins & Annuity Co	93629	21	135,399,749	13.09
Country Life Insurance Company	62553	11	124,038,262	11.99
Hartford Life Insurance Company	88072	21	104,040,585	10.06
Protective Life Insurance Company	68136	21	61,300,000	5.93
United of Omaha Life Insurance Company	69868	21	49,666,784	4.80
Aetna Life Insurance Company	60054	21	32,738,118	3.17
Ohio National Life Insurance Company The	67172	21	11,700,000	1.13
Prudential Insurance Company of America	68241	21	11,415,536	1.10
Continental Assurance Company	62413	11	6,955,078	0.67
American National Insurance Company	60739	21	1,917,724	0.19
Symetra Life Insurance Company	68608	21	1,322,517	0.13
4 Ever Life Insurance Company	80985	11	930,733	0.09
ING Life Insurance & Annuity Company	86509	21	686,006	0.07
Great-West Life & Annuity Insurance Co	68322	21	510,240	0.05
Metropolitan Life Insurance Company	65978	21	249,360	0.02
American United Life Insurance Company	60895	21	220,267	0.02
American General Life Insurance Company	60488	21	210,449	0.02
Kansas City Life Insurance Company	65129	21	105,748	0.01
CIGNA Health and Life Insurance Company	67369	21	55,487	0.01
Guardian Insurance & Annuity Company Inc	78778	21	41,970	0.00
Metlife Insurance Company of Connecticut	87726	21	29,062	0.00
Assurity Life Insurance Company	71439	21	8,094	0.00
Paul Revere Variable Annuity Ins Co The	67601	21	3	0.00
Connecticut General Life Insurance Co	62308	21	-116,286	-0.01

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	1,034,987,200	100.06
Totals - All Companies	1,034,363,206	100.00

Illinois Direct Business Market Share Report for 2013

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DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Principal Life Insurance Company	61271	21	493,973,520	28.57
Bankers Life & Casualty Company	61263	11	450,507,325	26.06
Prudential Retirement Ins & Annuity Co	93629	21	135,399,749	7.83
Country Life Insurance Company	62553	11	124,038,262	7.17
Jackson National Life Insurance Company	65056	21	105,664,887	6.11
Hartford Life Insurance Company	88072	21	104,127,071	6.02
Protective Life Insurance Company	68136	21	63,429,660	3.67
United of Omaha Life Insurance Company	69868	21	49,666,784	2.87
Aetna Life Insurance Company	60054	21	32,738,118	1.89
Athene Annuity and Life Company	61689	21	20,561,907	1.19
ELCO Mutual Life and Annuity	84174	12	20,143,315	1.17
Phoenix Life Insurance Company	67814	21	17,430,695	1.01
Prudential Insurance Company of America	68241	21	13,888,376	0.80
Ohio National Life Insurance Company The	67172	21	12,078,581	0.70
Teachers Insurance & Annuity Assn of Am	69345	21	7,997,255	0.46
State Farm Life Insurance Company	69108	11	7,116,106	0.41
Continental Assurance Company	62413	11	6,954,625	0.40
New York Life Insurance & Annuity Corp	91596	21	5,068,730	0.29
Symetra Life Insurance Company	68608	21	4,153,410	0.24
American National Insurance Company	60739	21	4,131,088	0.24
Midland National Life Insurance Company	66044	21	3,732,645	0.22
Northwestern Mutual Life Insurance Co	67091	22	3,398,326	0.20
North American Company For L & H Ins	66974	21	3,187,869	0.18
Equitrust Life Insurance Company	62510	11	3,007,713	0.17
Penn Mutual Life Insurance Company The	67644	22	2,737,419	0.16
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			1,695,133,436	98.04
Totals - All Companies			1,728,982,173	100.00

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Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Nationwide Life Insurance Company	66869	21	209,949,736	74.75
Penn Mutual Life Insurance Company The	67644	22	29,402,912	10.47
Mutual of America Life Insurance Company	88668	22	14,249,861	5.07
Hartford Life & Annuity Insurance Co	71153	21	13,671,985	4.87
Nationwide Life And Annuity Insurance Co	92657	21	11,902,209	4.24
Hartford Life Insurance Company	88072	21	1,660,411	0.59
Madison National Life Insurance Company	65781	21	18,343	0.01
United of Omaha Life Insurance Company	69868	21	2,400	0.00
Hartford Life & Accident Insurance Co	70815	21	1,050	0.00
ONENATION Insurance Company	85286	21	1,017	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 10				
Totals - Top 25 Companies			280,859,924	100.00
Totals - All Companies			280,859,924	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	637,835,743	22.10
Massachusetts Mutual Life Insurance Co	65935	22	554,509,636	19.21
John Hancock Life Insurance Company USA	65838	21	500,563,031	17.34
Prudential Insurance Company of America	68241	21	326,674,639	11.32
Nationwide Life Insurance Company	66869	21	205,309,353	7.11
Transamerica Life Insurance Company	86231	21	203,012,922	7.03
New York Life Insurance Company	66915	22	150,779,819	5.22
Minnesota Life Insurance Company	66168	21	114,090,266	3.95
Transamerica Financial Life Insurance Co	70688	21	56,737,618	1.97
ING Life Insurance & Annuity Company	86509	21	39,057,479	1.35
Hartford Life Insurance Company	88072	21	34,285,502	1.19
Mutual of America Life Insurance Company	88668	22	32,287,835	1.12
Standard Insurance Company	69019	21	14,230,728	0.49
Ohio National Life Insurance Company The	67172	21	6,672,059	0.23
Monumental Life Insurance Company	66281	21	5,884,583	0.20
Prudential Retirement Ins & Annuity Co	93629	21	2,531,041	0.09
AXA Equitable Life Insurance Company	62944	21	1,070,285	0.04
Metlife Insurance Company of Connecticut	87726	21	321,838	0.01
Nationwide Life And Annuity Insurance Co	92657	21	84,107	0.00
New England Life Insurance Company	91626	21	67,956	0.00
Western Reserve Life Assurance Co of Oh	91413	21	48,430	0.00
Guardian Insurance & Annuity Company Inc	78778	21	27,098	0.00
Principal Life Insurance Company	61271	21	11,100	0.00

TOTAL NUMBER OF COMPANIES THIS LINE: 23

Totals - Top 25 Companies	2,886,093,068	100.00
Totals - All Companies	2,886,093,068	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Metropolitan Life Insurance Company	65978	21	637,835,743	20.14
Massachusetts Mutual Life Insurance Co	65935	22	554,509,636	17.51
John Hancock Life Insurance Company USA	65838	21	500,563,031	15.81
Nationwide Life Insurance Company	66869	21	415,259,088	13.11
Prudential Insurance Company of America	68241	21	326,674,639	10.32
Transamerica Life Insurance Company	86231	21	203,012,922	6.41
New York Life Insurance Company	66915	22	150,779,819	4.76
Minnesota Life Insurance Company	66168	21	114,090,266	3.60
Transamerica Financial Life Insurance Co	70688	21	56,737,618	1.79
Mutual of America Life Insurance Company	88668	22	46,537,696	1.47
ING Life Insurance & Annuity Company	86509	21	39,057,479	1.23
Hartford Life Insurance Company	88072	21	35,945,914	1.14
Penn Mutual Life Insurance Company The	67644	22	29,402,912	0.93
Standard Insurance Company	69019	21	14,230,728	0.45
Hartford Life & Annuity Insurance Co	71153	21	13,671,985	0.43
Nationwide Life And Annuity Insurance Co	92657	21	11,986,316	0.38
Ohio National Life Insurance Company The	67172	21	6,672,059	0.21
Monumental Life Insurance Company	66281	21	5,884,583	0.19
Prudential Retirement Ins & Annuity Co	93629	21	2,531,041	0.08
AXA Equitable Life Insurance Company	62944	21	1,070,285	0.03
Metlife Insurance Company of Connecticut	87726	21	321,838	0.01
New England Life Insurance Company	91626	21	67,956	0.00
Western Reserve Life Assurance Co of Oh	91413	21	48,430	0.00
Guardian Insurance & Annuity Company Inc	78778	21	27,098	0.00
Madison National Life Insurance Company	65781	21	18,343	0.00

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	3,166,937,425	100.00
Totals - All Companies	3,166,952,992	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 24 LINE 24 COL 1) AND P&C (PAGE 19 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	5,036,968,293	43.53
UnitedHealthcare Ins Co of River Valley	12231	11	1,268,585,830	10.96
UnitedHealthcare Insurance Company of IL	60318	11	903,886,731	7.81
UnitedHealthcare Insurance Company	79413	21	573,378,409	4.95
Humana Insurance Company	73288	21	452,063,048	3.91
Aetna Life Insurance Company	60054	21	439,749,859	3.80
Metropolitan Life Insurance Company	65978	21	247,943,833	2.14
CIGNA Health and Life Insurance Company	67369	21	166,422,702	1.44
Health Alliance Medical Plans Inc	77950	11	126,049,854	1.09
Guardian Life Insurance Company of Am	64246	22	125,982,586	1.09
Unum Life Insurance Company of America	62235	21	102,684,344	0.89
Golden Rule Insurance Company	62286	21	87,164,074	0.75
Hartford Life & Accident Insurance Co	70815	21	81,706,989	0.71
HealthSpring Life & Health Ins Co., Inc.	12902	21	76,786,362	0.66
Fidelity Security Life Insurance Company	71870	21	75,718,919	0.65
Coventry Health Care of Illinois, Inc.	74160	11	72,709,872	0.63
Life Insurance Company of North America	65498	21	71,699,630	0.62
Coventry Health And Life Insurance Co	81973	21	71,300,706	0.62
Time Insurance Company	69477	21	68,382,807	0.59
Lincoln National Life Insurance Company	65676	21	61,472,416	0.53
Connecticut General Life Insurance Co	62308	21	60,560,885	0.52
Principal Life Insurance Company	61271	21	55,621,871	0.48
Sun Life Assurance Company of Canada	80802	31	54,157,436	0.47
National Union Fire Insurance Co of Pitt	19445	51	53,639,478	0.46
Prudential Insurance Company of America	68241	21	51,228,758	0.44
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			10,385,865,692	89.75
Totals - All Companies			11,571,947,777	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH (P 24 L 24.1 C 1) AND P&C (P 19 L 15.8 C 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	909,283,044	97.87
Aetna Life Insurance Company	60054	21	11,803,081	1.27
Humana Benefit Plan of Illinois Inc	60052	11	6,978,860	0.75
Unimerica Insurance Company	91529	21	677,755	0.07
Humana Insurance Company	73288	21	331,056	0.04
Unicare Health Insurance Company of MW	70700	11	12	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 6				
Totals - Top 25 Companies			929,073,808	100.00
Totals - All Companies			929,073,808	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 24 LINE 24.2 COL 1) AND P&C (PAGE 19 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CMFG Life Insurance Company	62626	21	14,149,517	38.66
Merit Life Insurance Co	65951	21	4,601,826	12.57
Pekin Life Insurance Company	67628	11	2,149,493	5.87
Central States Health & Life Co of Omaha	61751	22	2,061,006	5.63
American Bankers Life Assurance Co of FL	60275	21	2,025,595	5.53
Minnesota Life Insurance Company	66168	21	2,013,743	5.50
American Health & Life Insurance Company	60518	21	1,645,517	4.50
Protective Life Insurance Company	68136	21	1,307,459	3.57
Life of The South Insurance Company	97691	21	851,102	2.33
Transamerica Life Insurance Company	86231	21	850,342	2.32
State Farm Mutual Automobile Insurance C	25178	42	743,952	2.03
American Bankers Insurance Company of FL	10111	51	734,223	2.01
Pavonia Life Insurance Company of MI	93777	21	570,584	1.56
Plateau Insurance Company	97152	21	562,524	1.54
American Security Insurance Company	42978	51	437,281	1.19
American National Insurance Company	60739	21	387,452	1.06
Individual Assurance Company Life Hth Ac	81779	21	303,094	0.83
Financial American Life Insurance Compan	71455	21	290,414	0.79
Guarantee Trust Life Insurance Company	64211	12	247,395	0.68
Central States Indemnity Co of Omaha	34274	51	238,105	0.65
American Modern Life Insurance Company	65811	21	159,171	0.43
Monumental Life Insurance Company	66281	21	148,663	0.41
Stonebridge Life Insurance Company	65021	21	73,453	0.20
American Federated Life Insurance Co.	98736	21	62,386	0.17
Zale Indemnity Company	30325	51	40,778	0.11
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			36,655,075	100.14
Totals - All Companies			36,604,591	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 24 LINE 24.3 COL 1) AND P&C (PG 19 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Unum Life Insurance Company of America	62235	21	193,991	36.84
Philadelphia American Life Insurance Co	67784	21	152,207	28.91
Mutual of Omaha Insurance Company	71412	22	32,380	6.15
Horace Mann Life Insurance Company	64513	11	29,443	5.59
Washington National Insurance Company	70319	21	23,874	4.53
Life of The South Insurance Company	97691	21	20,740	3.94
Bankers Life & Casualty Company	61263	11	11,875	2.26
Continental General Insurance Company	71404	21	11,250	2.14
Primerica Life Insurance Company	65919	21	9,498	1.80
Union Fidelity Life Insurance Company	62596	21	8,862	1.68
Unified Life Insurance Company	11121	21	8,114	1.54
Combined Insurance Company of America	62146	11	5,629	1.07
New York Life Insurance Company	66915	22	4,875	0.93
Provident Life & Accident Insurance Co	68195	21	3,462	0.66
Perico Life Insurance Company	85561	21	2,419	0.46
Cincinnati Life Insurance Company The	76236	21	1,770	0.34
Central Reserve Life Insurance Company	61727	21	1,698	0.32
National Casualty Company	11991	51	1,033	0.20
Constitution Life Insurance Company	62359	21	880	0.17
Standard Life & Accident Insurance Co	86355	21	592	0.11
American General Life Insurance Company	60488	21	463	0.09
Golden Rule Insurance Company	62286	21	434	0.08
Trustmark Insurance Company	61425	11	287	0.05
Professional Insurance Company	68047	21	246	0.05
United States Life Insurance Co of Ny	70106	21	201	0.04
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			526,223	99.95
Totals - All Companies			526,510	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS MEDICARE TITLE XVIII (PAGE 24 LINE 24.4 COL 1) AND P&C (PG 19 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UnitedHealthcare Insurance Company	79413	21	434,266,276	26.80
Humana Insurance Company	73288	21	391,148,655	24.14
Aetna Life Insurance Company	60054	21	193,965,433	11.97
Humana Benefit Plan of Illinois Inc	60052	11	159,885,430	9.87
Silverscript Insurance Company	12575	21	129,038,033	7.96
Coventry Health Care of Illinois, Inc.	74160	11	116,686,785	7.20
Health Alliance Medical Plans Inc	77950	11	68,395,961	4.22
First Health Life & Health Ins Co	90328	21	46,790,980	2.89
Connecticut General Life Insurance Co	62308	21	44,445,581	2.74
United American Insurance Company	92916	21	19,865,630	1.23
Pyramid Life Insurance Company The	68284	21	9,233,937	0.57
Unicare Life & Health Insurance Company	80314	21	4,314,825	0.27
Stonebridge Life Insurance Company	65021	21	1,322,828	0.08
Pennsylvania Life Insurance Company	67660	21	796,005	0.05
Healthmarkets Insurance Company	92908	21	243,911	0.02
Accendo Insurance Company	63444	21	73,623	0.00
CMFG Life Insurance Company	62626	21	1,826	0.00
Sterling Life Insurance Company	77399	11	230	0.00
American Progressive Life & Health of NY	80624	21	180	0.00
TOTAL NUMBER OF COMPANIES THIS LINE:	19			
Totals - Top 25 Companies			1,620,476,129	100.00
Totals - All Companies			1,620,476,129	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 24 LINE 25.1 COL 1) AND P&C (PG 19 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Northwestern Mutual Life Insurance Co	67091	22	50,002,460	25.20
Massachusetts Mutual Life Insurance Co	65935	22	18,027,314	9.09
Provident Life & Accident Insurance Co	68195	21	17,851,841	9.00
Principal Life Insurance Company	61271	21	16,936,332	8.54
Metropolitan Life Insurance Company	65978	21	15,899,253	8.01
Berkshire Life Insurance Company of AM	71714	21	12,650,681	6.38
Paul Revere Life Insurance Company The	67598	21	11,447,001	5.77
Combined Insurance Company of America	62146	11	9,389,917	4.73
Standard Insurance Company	69019	21	6,295,426	3.17
Guardian Life Insurance Company of Am	64246	22	4,586,727	2.31
Riversource Life Insurance Company	65005	21	4,452,763	2.24
Unum Life Insurance Company of America	62235	21	3,477,121	1.75
Minnesota Life Insurance Company	66168	21	3,026,180	1.53
MONY Life Insurance Company	66370	21	2,984,861	1.50
Jackson National Life Insurance Company	65056	21	2,941,106	1.48
AXA Equitable Life Insurance Company	62944	21	2,350,173	1.18
Union Central Life Insurance Company The	80837	21	2,038,258	1.03
Provident Life & Casualty Insurance Co	68209	21	1,740,053	0.88
Federated Life Insurance Company	63258	21	1,290,547	0.65
New York Life Insurance Company	66915	22	1,125,585	0.57
Centre Life Insurance Company	80896	21	988,479	0.50
Ohio National Life Insurance Company The	67172	21	799,656	0.40
American General Life Insurance Company	60488	21	678,608	0.34
National Life Insurance Company	66680	21	636,372	0.32
Lincoln National Life Insurance Company	65676	21	565,498	0.29

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	192,182,212	96.87
Totals - All Companies	198,395,359	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 24 LINE 25.2 COL 1) AND P&C (PG 19 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	858,083,305	44.23
American Family Life Assr Co of Columbus	60380	21	131,916,402	6.80
United of Omaha Life Insurance Company	69868	21	90,993,571	4.69
Genworth Life Insurance Company	70025	21	84,871,362	4.38
Country Life Insurance Company	62553	11	81,136,453	4.18
Mutual of Omaha Insurance Company	71412	22	44,829,127	2.31
John Hancock Life Insurance Company USA	65838	21	44,108,778	2.27
Northwestern Long Term Care Insurance Co	69000	21	39,384,967	2.03
American Continental Insurance Company	12321	21	34,023,610	1.75
State Farm Mutual Automobile Insurance C	25178	42	32,671,310	1.68
Continental Casualty Company	20443	41	23,834,692	1.23
Bankers Life & Casualty Company	61263	11	23,531,748	1.21
Metropolitan Life Insurance Company	65978	21	23,244,882	1.20
Washington National Insurance Company	70319	21	21,869,766	1.13
Transamerica Life Insurance Company	86231	21	17,932,944	0.92
Provident Life & Accident Insurance Co	68195	21	14,359,662	0.74
Philadelphia American Life Insurance Co	67784	21	12,717,069	0.66
Prudential Insurance Company of America	68241	21	12,304,172	0.63
Pekin Life Insurance Company	67628	11	10,659,772	0.55
Humana Insurance Company	73288	21	9,841,898	0.51
Physicians Mutual Insurance Company	80578	22	9,774,155	0.50
Senior Health Ins Co of Pennsylvania	76325	21	9,626,409	0.50
United American Insurance Company	92916	21	9,213,529	0.47
Loyal American Life Insurance Company	65722	21	9,010,817	0.46
American Family Mutual Insurance Company	19275	52	8,416,560	0.43
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			1,658,356,960	85.49
Totals - All Companies			1,939,891,741	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P24 L25.3 C1) AND P&C (P19 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Humana Insurance Company	73288	21	85,875,384	62.27
Aetna Life Insurance Company	60054	21	38,339,749	27.80
Chesapeake Life Insurance Company The	61832	21	4,334,746	3.14
State Farm Mutual Automobile Insurance C	25178	42	3,452,513	2.50
Stonebridge Life Insurance Company	65021	21	1,081,130	0.78
Northwestern Mutual Life Insurance Co	67091	22	953,196	0.69
Time Insurance Company	69477	21	714,920	0.52
Berkshire Life Insurance Company of AM	71714	21	443,167	0.32
Reserve National Insurance Company	68462	21	355,122	0.26
Guardian Life Insurance Company of Am	64246	22	318,117	0.23
Massachusetts Mutual Life Insurance Co	65935	22	312,476	0.23
American Republic Insurance Company	60836	21	311,640	0.23
Metropolitan Life Insurance Company	65978	21	232,127	0.17
Country Life Insurance Company	62553	11	183,059	0.13
Physicians Mutual Insurance Company	80578	22	135,932	0.10
Jackson National Life Insurance Company	65056	21	117,764	0.09
Prudential Insurance Company of America	68241	21	114,427	0.08
Trustmark Insurance Company	61425	11	89,065	0.06
Mutual of Omaha Insurance Company	71412	22	63,519	0.05
Unum Life Insurance Company of America	62235	21	53,165	0.04
Shelter Life Insurance Company	65757	21	43,719	0.03
Mega Life And Health Insurance Company	97055	21	43,460	0.03
United Teacher Associates Insurance Co	63479	21	28,078	0.02
Kanawha Insurance Company	65110	21	27,316	0.02
Guarantee Trust Life Insurance Company	64211	12	26,931	0.02

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	137,650,722	99.81
Totals - All Companies	137,910,859	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P24 LINE 25.4 COL 1) AND P&C (P19 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Guarantee Trust Life Insurance Company	64211	12	3,564,390	47.64
Merit Life Insurance Co	65951	21	1,951,694	26.08
Provident Life & Accident Insurance Co	68195	21	439,510	5.87
Old Republic Insurance Company	24147	51	334,676	4.47
Illinois Mutual Life Insurance Company	64580	12	330,677	4.42
Mutual of Omaha Insurance Company	71412	22	222,846	2.98
Interstate Bankers Casualty Company	28126	41	130,100	1.74
AXA Equitable Life Insurance Company	62944	21	108,441	1.45
Boston Mutual Life Insurance Company	61476	22	87,058	1.16
Federal Insurance Company	20281	51	71,381	0.95
Life Insurance Company of North America	65498	21	45,033	0.60
Combined Insurance Company of America	62146	11	31,588	0.42
American Home Assurance Company	19380	51	31,199	0.42
Genworth Life And Annuity Insurance Co	65536	21	23,493	0.31
National Casualty Company	11991	51	17,089	0.23
Washington National Insurance Company	70319	21	12,476	0.17
Monumental Life Insurance Company	66281	21	10,343	0.14
Unified Life Insurance Company	11121	21	10,016	0.13
Transamerica Life Insurance Company	86231	21	9,555	0.13
Old Republic Life Insurance Company	67261	11	8,749	0.12
Metlife Insurance Company of Connecticut	87726	21	7,255	0.10
Bankers Life & Casualty Company	61263	11	6,326	0.08
Reliance Standard Life Insurance Company	68381	11	5,800	0.08
Philadelphia American Life Insurance Co	67784	21	4,288	0.06
Colorado Bankers Life Insurance Company	84786	21	3,807	0.05

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	7,467,790	99.81
Totals - All Companies	7,482,217	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P24 LINE 25.5 COL 1) AND P&C (PAGE 19 LINE 15.7 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	944,239,984	76.54
HCSC Insurance Services Company	78611	11	181,085,146	14.68
Health Alliance Medical Plans Inc	77950	11	67,176,046	5.45
Coventry Health Care of Illinois, Inc.	74160	11	14,198,617	1.15
Humana Insurance Company	73288	21	10,260,733	0.83
Golden Rule Insurance Company	62286	21	3,872,314	0.31
Renaissance Life & Health Ins Co of Am	61700	21	2,464,351	0.20
Markel Insurance Company	38970	41	2,199,968	0.18
State Farm Mutual Automobile Insurance C	25178	42	2,175,050	0.18
UnitedHealthcare Ins Co of River Valley	12231	11	1,819,257	0.15
Principal Life Insurance Company	61271	21	704,151	0.06
Guarantee Trust Life Insurance Company	64211	12	655,353	0.05
National Guardian Life Insurance Company	66583	22	448,576	0.04
HCC Life Insurance Company	92711	21	350,714	0.03
U S Specialty Insurance Company	29599	51	239,826	0.02
Humana Benefit Plan of Illinois Inc	60052	11	186,898	0.02
Houston Casualty Company	42374	5Z	144,838	0.01
Life Insurance Company of North America	65498	21	143,128	0.01
Combined Insurance Company of America	62146	11	131,739	0.01
American Alternative Ins Corp	19720	51	128,530	0.01
Ameritas Life Insurance Corp	61301	21	112,976	0.01
United Insurance Company of America	69930	11	90,418	0.01
Pekin Life Insurance Company	67628	11	86,960	0.01
American Bankers Insurance Company of FL	10111	51	79,282	0.01
Central States Indemnity Co of Omaha	34274	51	68,889	0.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			1,233,063,744	99.95
Totals - All Companies			1,233,662,403	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P24 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	1,802,323,290	51.24
HCSC Insurance Services Company	78611	11	181,085,146	5.15
American Family Life Assr Co of Columbus	60380	21	131,916,402	3.75
Humana Insurance Company	73288	21	105,978,015	3.01
United of Omaha Life Insurance Company	69868	21	91,009,530	2.59
Genworth Life Insurance Company	70025	21	84,871,516	2.41
Country Life Insurance Company	62553	11	81,599,020	2.32
Health Alliance Medical Plans Inc	77950	11	67,176,046	1.91
Northwestern Mutual Life Insurance Co	67091	22	58,624,467	1.67
Mutual of Omaha Insurance Company	71412	22	45,159,481	1.28
John Hancock Life Insurance Company USA	65838	21	44,346,861	1.26
Aetna Life Insurance Company	60054	21	39,826,734	1.13
Northwestern Long Term Care Insurance Co	69000	21	39,384,967	1.12
Metropolitan Life Insurance Company	65978	21	39,376,262	1.12
State Farm Mutual Automobile Insurance C	25178	42	38,299,124	1.09
American Continental Insurance Company	12321	21	34,023,610	0.97
Provident Life & Accident Insurance Co	68195	21	32,673,656	0.93
Massachusetts Mutual Life Insurance Co	65935	22	23,896,347	0.68
Continental Casualty Company	20443	41	23,834,712	0.68
Bankers Life & Casualty Company	61263	11	23,544,281	0.67
Washington National Insurance Company	70319	21	21,961,002	0.62
Transamerica Life Insurance Company	86231	21	17,946,347	0.51
Principal Life Insurance Company	61271	21	17,788,327	0.51
Combined Insurance Company of America	62146	11	17,431,366	0.50
Berkshire Llife Insurance Company of AM	71714	21	15,117,577	0.43
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			3,079,194,086	87.54
Totals - All Companies			3,517,342,578	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P24 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	7,748,574,627	46.86
UnitedHealthcare Insurance Company	79413	21	1,007,644,684	6.09
Humana Insurance Company	73288	21	949,520,774	5.74
UnitedHealthcare Insurance Company of IL	60318	11	903,886,731	5.47
Aetna Life Insurance Company	60054	21	685,345,106	4.15
Metropolitan Life Insurance Company	65978	21	287,320,095	1.74
Health Alliance Medical Plans Inc	77950	11	261,621,861	1.58
Coventry Health Care of Illinois, Inc.	74160	11	203,681,206	1.23
HCSC Insurance Services Company	78611	11	181,085,146	1.10
Humana Benefit Plan of Illinois Inc	60052	11	167,213,377	1.01
CIGNA Health and Life Insurance Company	67369	21	166,423,067	1.01
American Family Life Assr Co of Columbus	60380	21	131,995,757	0.80
Guardian Life Insurance Company of Am	64246	22	130,901,154	0.79
Silverscript Insurance Company	12575	21	129,038,033	0.78
UnitedHealthcare Ins Co of River Valley	12231	11	128,677,840	0.78
Unum Life Insurance Company of America	62235	21	112,354,735	0.68
United of Omaha Life Insurance Company	69868	21	107,488,491	0.65
Connecticut General Life Insurance Co	62308	21	105,664,388	0.64
Genworth Life Insurance Company	70025	21	93,141,662	0.56
Golden Rule Insurance Company	62286	21	92,720,211	0.56
Country Life Insurance Company	62553	11	82,866,875	0.50
Hartford Life & Accident Insurance Co	70815	21	81,755,021	0.49
HealthSpring Life & Health Ins Co., Inc.	12902	21	76,786,362	0.46
Fidelity Security Life Insurance Company	71870	21	75,823,810	0.46
Time Insurance Company	69477	21	75,672,105	0.46

TOTAL NUMBER OF COMPANIES THIS LINE: 25

Totals - Top 25 Companies	13,987,203,118	84.60
Totals - All Companies	16,534,244,141	100.00

Illinois Direct Business Market Share Report for 2013

Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP a Mut Lgl Res	70670	12	7,748,574,627	20.37
Metropolitan Life Insurance Company	65978	21	2,176,267,794	5.72
UnitedHealthcare Insurance Company	79413	21	1,012,890,374	2.66
Northwestern Mutual Life Insurance Co	67091	22	991,990,711	2.61
Jackson National Life Insurance Company	65056	21	983,607,150	2.59
Humana Insurance Company	73288	21	954,359,512	2.51
Lincoln National Life Insurance Company	65676	21	941,375,110	2.47
Massachusetts Mutual Life Insurance Co	65935	22	921,254,346	2.42
UnitedHealthcare Insurance Company of IL	60318	11	903,886,731	2.38
Aetna Life Insurance Company	60054	21	759,467,223	2.00
John Hancock Life Insurance Company USA	65838	21	750,139,471	1.97
Pruco Life Insurance Company	79227	21	736,768,340	1.94
Principal Life Insurance Company	61271	21	727,239,420	1.91
Prudential Insurance Company of America	68241	21	646,039,987	1.70
Nationwide Life Insurance Company	66869	21	630,970,596	1.66
American General Life Insurance Company	60488	21	593,541,621	1.56
Transamerica Life Insurance Company	86231	21	568,121,536	1.49
AXA Equitable Life Insurance Company	62944	21	518,541,278	1.36
Bankers Life & Casualty Company	61263	11	507,206,505	1.33
Pacific Life Insurance Company	67466	21	487,426,884	1.28
Allianz Life Insurance Company of N A	90611	21	476,953,575	1.25
Teachers Insurance & Annuity Assn of Am	69345	21	454,878,664	1.20
Country Life Insurance Company	62553	11	427,767,727	1.12
Minnesota Life Insurance Company	66168	21	400,706,135	1.05
ING Life Insurance & Annuity Company	86509	21	394,519,260	1.04
TOTAL NUMBER OF COMPANIES THIS LINE: 25				
Totals - Top 25 Companies			25,714,494,577	67.60
Totals - All Companies			38,036,828,371	100.00