

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2012

TOTAL LIFE BUSINESS	1
TOTAL ANNUITIES BUSINESS	2
DEPOSIT - TYPE CONTRACT FUNDS	3
OTHER CONSIDERATIONS	4
COLL. RENEWABLE A&H BUSINESS	5
NON CAN, A&H BUSINESS	6
GUAR. REN. A&H BUSINESS	7
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS	8
OTHER ACCIDENT ONLY BUSINESS	9
TOTAL OTHER INDIVIDUAL CERTIFICATES	10
TOTALS A&H BUSINESS	11
TOTAL	12

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 24 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	89,153,710	51.26
Knights of Columbus	32,128,080	18.47
Modern Woodmen of America	11,098,802	6.38
Independent Order of Foresters	10,794,003	6.21
Catholic Holy Family Society	6,455,780	3.71
Woodmen of the World Life Insurance Soc	3,294,575	1.89
KSKJ Life, American Slovenian Cath Union	3,160,535	1.82
Polish National Alliance of U.S. of N.A.	3,041,685	1.75
First Catholic Slovak Ladies Assn U S A	2,334,916	1.34
Royal Neighbors of America	1,794,735	1.03
Catholic Order of Foresters	1,489,846	.86
Catholic Financial Life	1,473,081	.85
Western Catholic Union	1,445,934	.83
Western Fraternal Life Association	980,428	.56
CSA Fraternal Life	778,978	.45
Polish Roman Catholic Union of America	629,222	.36
Gleaner Life Insurance Society	510,445	.29
National Mutual Benefit The	486,651	.28
Greek Catholic Union of The U S A	381,167	.22
National Catholic Society of Foresters	360,403	.21
Degree of Honor Protective Association	263,207	.15
Sons of Norway	237,313	.14
Womans Life Insurance Society	219,843	.13
Croatian Fraternal Union of America	207,353	.12
GBU Financial Life	132,431	.08
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	172,853,123	99.39
Totals - All Companies	173,919,419	100.00

* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 24 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	177,127,389	45.41
Modern Woodmen of America	59,104,378	15.15
KSKJ Life, American Slovenian Cath Union	43,387,554	11.12
Polish National Alliance of U.S. of N.A.	26,107,784	6.69
Western Catholic Union	20,058,356	5.14
Gleaner Life Insurance Society	13,899,763	3.56
Greek Catholic Union of The U S A	7,989,390	2.05
GBU Financial Life	6,357,682	1.63
National Catholic Society of Foresters	4,353,589	1.12
National Slovak Society of The USA	3,925,444	1.01
Catholic Holy Family Society	2,976,729	.76
CSA Fraternal Life	2,373,154	.61
Catholic Order of Foresters	2,340,560	.60
Catholic Financial Life	2,285,792	.59
Polish Roman Catholic Union of America	1,991,082	.51
Royal Neighbors of America	1,801,570	.46
Sons of Norway	1,394,265	.36
First Catholic Slovak of USA and Canada	1,376,658	.35
Mutual Beneficial Association Inc The	1,251,467	.32
William Penn Association	1,186,445	.30
Woodmen of the World Life Insurance Soc	1,177,605	.30
First Catholic Slovak Ladies Assn U S A	982,508	.25
Everence Association, Inc.	949,692	.24
Womans Life Insurance Society	947,372	.24
Croatian Fraternal Union of America	933,285	.24
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	386,279,513	99.01
Totals - All Companies	390,050,475	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 24 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Knights of Columbus	17,922,734	61.47
KSKJ Life, American Slovenian Cath Union	4,344,023	14.90
Western Catholic Union	3,916,940	13.43
Thrivent Financial For Lutherans	1,514,195	5.19
Polish National Alliance of U.S. of N.A.	347,559	1.19
William Penn Association	248,638	.85
Western Fraternal Life Association	231,315	.79
Gleaner Life Insurance Society	182,425	.63
Woodmen of the World Life Insurance Soc	140,531	.48
Catholic Order of Foresters	78,566	.27
CSA Fraternal Life	66,127	.23
Assured Life Association	57,603	.20
Independent Order of Foresters	46,595	.16
Sons of Norway	20,000	.07
First Catholic Slovak Ladies Assn U S A	17,478	.06
National Mutual Benefit The	8,621	.03
Loyal Christian Benefit Association	3,617	.01
Modern Woodmen of America	3,287	.01
Womans Life Insurance Society	2,512	.01
Croatian Fraternal Union of America	1,923	.01
Slovene National Benefit Society	1,889	.01
Royal Neighbors of America	1,134	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 22		
Totals - Top 25 Companies	29,157,712	100.00
Totals - All Companies	29,157,712	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 24 LINE 4 COL 1](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CSA Fraternal Life	460,492	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	460,492	100.00
Totals - All Companies	460,492	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GROUP POLICIES A&H BUSINESS PG 24 LINE 24 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Ukrainian National Association Inc	528	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
Totals - Top 25 Companies	528	100.00
Totals - All Companies	528	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 24 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	1,430,128	94.75
KSKJ Life, American Slovenian Cath Union	39,542	2.62
Independent Order of Foresters	23,650	1.57
CSA Fraternal Life	10,625	.70
Woodmen of the World Life Insurance Soc	2,129	.14
Knights of Columbus	1,766	.12
Slovene National Benefit Society	900	.06
Modern Woodmen of America	597	.04
TOTAL NUMBER OF COMPANIES THIS LINE: 8		
Totals - Top 25 Companies	1,509,337	100.00
Totals - All Companies	1,509,337	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 24 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	21,039,459	47.31
Royal Neighbors of America	5,324,179	11.97
KSKJ Life, American Slovenian Cath Union	5,299,750	11.92
Order of United Commercial Travelers Am	4,459,390	10.03
Assured Life Association	3,950,978	8.88
Everence Association, Inc.	2,189,847	4.92
Knights of Columbus	1,978,372	4.45
Catholic Order of Foresters	119,012	.27
Woodmen of the World Life Insurance Soc	88,169	.20
Croatian Fraternal Union of America	5,884	.01
National Mutual Benefit The	4,772	.01
Modern Woodmen of America	3,515	.01
Slovene National Benefit Society	1,999	.00
Sons of Norway	1,777	.00
Workmens Benefit Fund of the U S A	1,337	.00
Gleaner Life Insurance Society	1,033	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	137	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 18		
Totals - Top 25 Companies	44,469,881	99.98
Totals - All Companies	44,469,881	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	199,623	99.97
Woodmen of the World Life Insurance Soc	59	.03
TOTAL NUMBER OF COMPANIES THIS LINE: 2		
Totals - Top 25 Companies	199,682	100.00
Totals - All Companies	199,682	100.00

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**ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012
FRATERNAL ORDERS ONLY, TOP 25**

[DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 24 LINE 25.4 COL 1](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Order of United Commercial Travelers Am	63,227	83.19
Travelers Protective Association of Am	12,687	16.69
Knights of Columbus	93	.12
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
Totals - Top 25 Companies	76,007	100.00
Totals - All Companies	76,007	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES(LINES 25.1 to 25.5) PG 24 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Everence Association, Inc.	503,621	95.47
Knights of Columbus	16,569	3.14
Independent Order of Foresters	7,289	1.38
Catholic United Financial	65	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
Totals - Top 25 Companies	527,544	100.00
Totals - All Companies	527,544	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 to 24.4 + 25.6) PG 24 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	22,669,210	48.46
KSKJ Life, American Slovenian Cath Union	5,339,292	11.41
Royal Neighbors of America	5,324,179	11.38
Order of United Commercial Travelers Am	4,522,617	9.67
Assured Life Association	3,950,978	8.45
Everence Association, Inc.	2,693,469	5.76
Knights of Columbus	1,996,800	4.27
Catholic Order of Foresters	119,012	.25
Woodmen of the World Life Insurance Soc	90,357	.19
Independent Order of Foresters	30,939	.07
Travelers Protective Association of Am	12,687	.03
CSA Fraternal Life	10,625	.02
Croatian Fraternal Union of America	5,884	.01
National Mutual Benefit The	4,772	.01
Modern Woodmen of America	4,112	.01
Slovene National Benefit Society	2,899	.01
Sons of Norway	1,777	.00
Workmens Benefit Fund of the U S A	1,337	.00
Gleaner Life Insurance Society	1,033	.00
Ukrainian National Association Inc	528	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	137	.00
Catholic United Financial	65	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 23		
Totals - Top 25 Companies	46,782,980	100.00
Totals - All Companies	46,782,980	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2012 FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	290,464,503	45.36
Modern Woodmen of America	70,210,580	10.96
KSKJ Life, American Slovenian Cath Union	56,231,404	8.78
Knights of Columbus	52,075,614	8.13
Polish National Alliance of U.S. of N.A.	29,497,028	4.61
Western Catholic Union	25,421,230	3.97
Gleaner Life Insurance Society	14,593,666	2.28
Independent Order of Foresters	10,988,030	1.72
Catholic Holy Family Society	9,432,646	1.47
Royal Neighbors of America	8,921,618	1.39
Greek Catholic Union of The U S A	8,370,556	1.31
GBU Financial Life	6,490,113	1.01
National Catholic Society of Foresters	4,713,992	.74
Woodmen of the World Life Insurance Soc	4,703,068	.73
Order of United Commercial Travelers Am	4,595,370	.72
Assured Life Association	4,037,082	.63
Catholic Order of Foresters	4,027,984	.63
National Slovak Society of The USA	3,995,991	.62
Catholic Financial Life	3,759,144	.59
Everence Association, Inc.	3,730,050	.58
CSA Fraternal Life	3,689,376	.58
First Catholic Slovak Ladies Assn U S A	3,334,902	.52
Polish Roman Catholic Union of America	2,620,304	.41
Sons of Norway	1,653,355	.26
William Penn Association	1,460,758	.23
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
Totals - Top 25 Companies	629,018,364	98.23
Totals - All Companies	640,371,077	100.00

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