

**DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED  
FRATERNAL COMPANIES**

**In Illinois By Insurance Category - Year 2004**

TOTAL LIFE BUSINESS .....	1
TOTAL ANNUITIES BUSINESS .....	2
DEPOSIT - TYPE CONTRACT FUNDS .....	3
OTHER CONSIDERATIONS .....	4
COLL. RENEWABLE A&H BUSINESS .....	5
NON CAN, A&H BUSINESS .....	6
GUAR. REN. A&H BUSINESS .....	7
NON- REN. FOR STATED REASONS ONLY A&H BUSINESS .....	8
OTHER ACCIDENT ONLY BUSINESS .....	9
ALL OTHER A&H BUSINESS .....	10
TOTAL OTHER INDIVIDUAL CERTIFICATES .....	11
TOTALS A&H BUSINESS .....	12
TOTAL .....	13

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 29 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	64,603,212	51.85
KNIGHTS OF COLUMBUS	19,907,836	15.98
MODERN WOODMEN OF AMERICA	9,699,394	7.78
INDEPENDENT ORDER OF FORESTERS	8,777,604	7.04
WOODMEN OF THE WORLD LIFE INSURANCE SOC	3,987,709	3.20
CATHOLIC FRATERNAL LIFE	2,752,145	2.21
POLISH NATIONAL ALLIANCE OF THE US OF NA	2,142,331	1.72
CATHOLIC ORDER OF FORESTERS	1,729,038	1.39
ROYAL NEIGHBORS OF AMERICA	1,521,157	1.22
WESTERN CATHOLIC UNION	1,055,182	.85
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,019,562	.82
CSA FRATERNAL LIFE	959,109	.77
NATIONAL MUTUAL BENEFIT THE	667,574	.54
CATHOLIC KNIGHTS	600,623	.48
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	553,645	.44
NATIONAL CATHOLIC SOCIETY OF FORESTERS	517,744	.42
GLEANER LIFE INSURANCE SOCIETY	452,223	.36
HOLY FAMILY SOCIETY OF THE U S A	384,512	.31
CROATIAN FRATERNAL UNION OF AMERICA	262,470	.21
WESTERN FRATERNAL LIFE ASSOCIATION	236,551	.19
SONS OF NORWAY	228,132	.18
POLISH WOMENS ALLIANCE OF AMERICA	205,085	.16
EQUITABLE RESERVE ASSOCIATION	189,339	.15
WOMANS LIFE INSURANCE SOCIETY	175,577	.14
UNITED STATES LETTER CARRIERS	163,571	.13
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	122,791,325	98.54
<b>Totals - All Companies</b>	124,608,082	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 29 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	136,850,645	48.50
GLEANER LIFE INSURANCE SOCIETY	48,336,705	17.13
MODERN WOODMEN OF AMERICA	42,640,024	15.11
POLISH NATIONAL ALLIANCE OF THE US OF NA	9,187,901	3.26
WESTERN CATHOLIC UNION	6,945,796	2.46
CATHOLIC ORDER OF FORESTERS	3,427,613	1.21
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	3,273,995	1.16
POLISH ROMAN CATHOLIC UNION OF AMERICA	3,147,541	1.12
WOMANS LIFE INSURANCE SOCIETY	2,561,557	.91
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,073,962	.73
CSA FRATERNAL LIFE	1,961,257	.70
MUTUAL BENEFICIAL ASSOCIATION INC THE	1,860,287	.66
INDEPENDENT ORDER OF FORESTERS	1,630,452	.58
CROATIAN FRATERNAL UNION OF AMERICA	1,514,837	.54
CATHOLIC FRATERNAL LIFE	1,497,303	.53
CATHOLIC FAMILY LIFE INSURANCE	1,452,047	.51
WOODMEN OF THE WORLD LIFE INSURANCE SOC	1,406,508	.50
FIRST CATHOLIC SLOVAK UNION USA & CANADA	1,346,219	.48
GREATER BENEFICIAL UNION OF PITTSBURGH	1,315,017	.47
CATHOLIC KNIGHTS	1,058,334	.38
GREEK CATHOLIC UNION OF THE U S A	977,198	.35
SONS OF NORWAY	937,715	.33
ROYAL NEIGHBORS OF AMERICA	797,178	.28
POLISH WOMENS ALLIANCE OF AMERICA	737,462	.26
UNITED STATES LETTER CARRIERS	714,675	.25
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	<b>277,652,228</b>	<b>98.41</b>
<b>Totals - All Companies</b>	<b>282,177,064</b>	<b>100.00</b>

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 29 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
INDEPENDENT ORDER OF FORESTERS	7,215,792	30.90
THRIVENT FINANCIAL FOR LUTHERANS	5,445,521	23.32
KNIGHTS OF COLUMBUS	3,944,077	16.89
WESTERN CATHOLIC UNION	2,028,847	8.69
GLEANER LIFE INSURANCE SOCIETY	1,489,838	6.38
POLISH NATIONAL ALLIANCE OF THE US OF NA	1,038,970	4.45
WOODMEN OF THE WORLD LIFE INSURANCE SOC	751,858	3.22
CATHOLIC ORDER OF FORESTERS	592,741	2.54
LOYAL CHRISTIAN BENEFIT ASSOCIATION	185,348	.79
CATHOLIC KNIGHTS OF AMERICA THE	168,675	.72
CATHOLIC KNIGHTS	140,809	.60
CSA FRATERNAL LIFE	83,621	.36
SONS OF NORWAY	82,000	.35
SLOVAK GYMNASTIC UNION SOKOL OF THE USA	76,125	.33
CATHOLIC FRATERNAL LIFE	20,240	.09
WOMANS LIFE INSURANCE SOCIETY	15,627	.07
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	14,766	.06
NATIONAL MUTUAL BENEFIT THE	11,213	.05
ROYAL NEIGHBORS OF AMERICA	10,700	.05
FIRST CATHOLIC SLOVAK UNION USA & CANADA	7,954	.03
WILLIAM PENN ASSOCIATION	6,986	.03
CROATIAN FRATERNAL UNION OF AMERICA	6,338	.03
WESTERN FRATERNAL LIFE ASSOCIATION	4,248	.02
SLOVENE NATIONAL BENEFIT SOCIETY	3,398	.01
ALLIANCE OF TRANSYLVANIAN SAXONS	1,782	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	23,347,474	99.99
<b>Totals - All Companies</b>	23,348,546	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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**ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004  
FRATERNAL ORDERS ONLY, TOP 25**

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[DIRECT PREMIUMS](#) [OTHER CONSIDERATIONS PG 29 LINE 4 COL 1](#)

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<b>COMPANY NAME</b>	<b>DIRECT PREMIUMS \$</b>	<b>PERCENT OF TOTAL</b>
GLENER LIFE INSURANCE SOCIETY	103,020	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	103,020	100.00
<b>Totals - All Companies</b>	103,020	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS COLL. RENEWABLE A&H BUSINESS PG 29 LINE 24 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UKRAINIAN NATIONAL ASSOCIATION INC	1,279	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	1,279	100.00
<b>Totals - All Companies</b>	1,279	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 29 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	1,731,684	98.89
WOODMEN OF THE WORLD LIFE INSURANCE SOC	5,614	.32
INDEPENDENT ORDER OF FORESTERS	5,376	.31
SLOVENE NATIONAL BENEFIT SOCIETY	2,816	.16
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	1,932	.11
MODERN WOODMEN OF AMERICA	1,849	.11
EQUITABLE RESERVE ASSOCIATION	1,021	.06
UKRAINIAN FRATERNAL ASSOCIATION	741	.04
ASSOCIATION OF LITHUANIAN WORKERS	50	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 9		
<b>Totals - Top 25 Companies</b>	1,751,083	100.00
<b>Totals - All Companies</b>	1,751,083	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 29 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	23,056,982	76.17
ORDER OF UNITED COMMERCIAL TRAVELERS AM	3,704,179	12.24
MENNONITE MUTUAL AID ASSOCIATION	2,016,081	6.66
KNIGHTS OF COLUMBUS	807,562	2.67
UNITED STATES LETTER CARRIERS	254,908	.84
WOODMEN OF THE WORLD LIFE INSURANCE SOC	113,646	.38
ROYAL NEIGHBORS OF AMERICA	112,306	.37
CATHOLIC ORDER OF FORESTERS	101,613	.34
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	62,635	.21
CROATIAN FRATERNAL UNION OF AMERICA	11,546	.04
MODERN WOODMEN OF AMERICA	11,494	.04
WORKMENS BENEFIT FUND OF THE U S A	4,365	.01
SLOVENE NATIONAL BENEFIT SOCIETY	3,879	.01
SONS OF NORWAY	2,460	.01
HOLY FAMILY SOCIETY OF THE U S A	1,562	.01
WILLIAM PENN ASSOCIATION	1,537	.01
CSA FRATERNAL LIFE	1,470	.00
GLEANER LIFE INSURANCE SOCIETY	1,181	.00
NATIONAL MUTUAL BENEFIT THE	1,157	.00
CATHOLIC FAMILY LIFE INSURANCE	755	.00
CATHOLIC KNIGHTS OF AMERICA THE	364	.00
ASSURED LIFE ASSOCIATION	40	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 22		
<b>Totals - Top 25 Companies</b>	30,271,722	100.00
<b>Totals - All Companies</b>	30,271,722	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	720,294	99.82
KNIGHTS OF COLUMBUS	1,281	.18
WOODMEN OF THE WORLD LIFE INSURANCE SOC	32	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	721,607	100.00
<b>Totals - All Companies</b>	721,607	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 29 LINE 25.4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ORDER OF UNITED COMMERCIAL TRAVELERS AM	127,676	66.15
TRAVELERS PROTECTIVE ASSOCIATION OF AM	65,211	33.78
KNIGHTS OF COLUMBUS	135	.07
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	193,022	100.00
<b>Totals - All Companies</b>	193,022	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS PG 29 LINE 25.5 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
MENNONITE MUTUAL AID ASSOCIATION	2,199,226	98.17
KNIGHTS OF COLUMBUS	20,483	.91
INDEPENDENT ORDER OF FORESTERS	16,247	.73
CSA FRATERNAL LIFE	3,781	.17
CATHOLIC KNIGHTS OF AMERICA THE	159	.01
AMERICAN FRATERNAL UNION	150	.01
CROATIAN CATHOLIC UNION OF USA & CANADA	76	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 7		
<b>Totals - Top 25 Companies</b>	2,240,122	100.00
<b>Totals - All Companies</b>	2,240,122	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL OTHER INDIVIDUAL CERTIFICATES PG 29 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	25,508,960	72.51
MENNONITE MUTUAL AID ASSOCIATION	4,215,307	11.98
ORDER OF UNITED COMMERCIAL TRAVELERS AM	3,831,855	10.89
KNIGHTS OF COLUMBUS	829,461	2.36
UNITED STATES LETTER CARRIERS	254,908	.72
WOODMEN OF THE WORLD LIFE INSURANCE SOC	119,292	.34
ROYAL NEIGHBORS OF AMERICA	112,306	.32
CATHOLIC ORDER OF FORESTERS	101,613	.29
TRAVELERS PROTECTIVE ASSOCIATION OF AM	65,211	.19
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	64,567	.18
INDEPENDENT ORDER OF FORESTERS	21,623	.06
MODERN WOODMEN OF AMERICA	13,342	.04
CROATIAN FRATERNAL UNION OF AMERICA	11,546	.03
SLOVENE NATIONAL BENEFIT SOCIETY	6,695	.02
CSA FRATERNAL LIFE	5,251	.01
WORKMENS BENEFIT FUND OF THE U S A	4,365	.01
SONS OF NORWAY	2,460	.01
HOLY FAMILY SOCIETY OF THE U S A	1,562	.00
WILLIAM PENN ASSOCIATION	1,537	.00
GLEANER LIFE INSURANCE SOCIETY	1,181	.00
NATIONAL MUTUAL BENEFIT THE	1,157	.00
EQUITABLE RESERVE ASSOCIATION	1,021	.00
CATHOLIC FAMILY LIFE INSURANCE	755	.00
UKRAINIAN FRATERNAL ASSOCIATION	741	.00
CATHOLIC KNIGHTS OF AMERICA THE	523	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	35,177,239	99.96
<b>Totals - All Companies</b>	35,177,555	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 29 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	25,508,960	72.51
MENNONITE MUTUAL AID ASSOCIATION	4,215,307	11.98
ORDER OF UNITED COMMERCIAL TRAVELERS AM	3,831,855	10.89
KNIGHTS OF COLUMBUS	829,461	2.36
UNITED STATES LETTER CARRIERS	254,908	.72
WOODMEN OF THE WORLD LIFE INSURANCE SOC	119,292	.34
ROYAL NEIGHBORS OF AMERICA	112,306	.32
CATHOLIC ORDER OF FORESTERS	101,613	.29
TRAVELERS PROTECTIVE ASSOCIATION OF AM	65,211	.19
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	64,567	.18
INDEPENDENT ORDER OF FORESTERS	21,623	.06
MODERN WOODMEN OF AMERICA	13,342	.04
CROATIAN FRATERNAL UNION OF AMERICA	11,546	.03
SLOVENE NATIONAL BENEFIT SOCIETY	6,695	.02
CSA FRATERNAL LIFE	5,251	.01
WORKMENS BENEFIT FUND OF THE U S A	4,365	.01
SONS OF NORWAY	2,460	.01
HOLY FAMILY SOCIETY OF THE U S A	1,562	.00
WILLIAM PENN ASSOCIATION	1,537	.00
UKRAINIAN NATIONAL ASSOCIATION INC	1,279	.00
GLEANER LIFE INSURANCE SOCIETY	1,181	.00
NATIONAL MUTUAL BENEFIT THE	1,157	.00
EQUITABLE RESERVE ASSOCIATION	1,021	.00
CATHOLIC FAMILY LIFE INSURANCE	755	.00
UKRAINIAN FRATERNAL ASSOCIATION	741	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	35,177,995	99.96
<b>Totals - All Companies</b>	35,178,834	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2004 FRATERNAL ORDERS ONLY, TOP 25

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TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
THRIVENT FINANCIAL FOR LUTHERANS	232,408,338	49.94
MODERN WOODMEN OF AMERICA	52,353,001	11.25
GLEANER LIFE INSURANCE SOCIETY	50,382,967	10.83
KNIGHTS OF COLUMBUS	24,681,374	5.30
INDEPENDENT ORDER OF FORESTERS	17,645,471	3.79
POLISH NATIONAL ALLIANCE OF THE US OF NA	12,369,202	2.66
WESTERN CATHOLIC UNION	10,029,825	2.16
WOODMEN OF THE WORLD LIFE INSURANCE SOC	6,265,367	1.35
CATHOLIC ORDER OF FORESTERS	5,851,005	1.26
ORDER OF UNITED COMMERCIAL TRAVELERS AM	4,580,124	.98
MENNONITE MUTUAL AID ASSOCIATION	4,538,627	.98
CATHOLIC FRATERNAL LIFE	4,269,688	.92
POLISH ROMAN CATHOLIC UNION OF AMERICA	4,167,103	.90
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	3,892,207	.84
CSA FRATERNAL LIFE	3,009,239	.65
WOMANS LIFE INSURANCE SOCIETY	2,752,761	.59
ROYAL NEIGHBORS OF AMERICA	2,441,341	.52
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	2,224,933	.48
MUTUAL BENEFICIAL ASSOCIATION INC THE	1,962,012	.42
CATHOLIC KNIGHTS	1,799,766	.39
CROATIAN FRATERNAL UNION OF AMERICA	1,795,191	.39
CATHOLIC FAMILY LIFE INSURANCE	1,573,543	.34
FIRST CATHOLIC SLOVAK UNION USA & CANADA	1,413,504	.30
GREATER BENEFICIAL UNION OF PITTSBURGH	1,353,121	.29
SONS OF NORWAY	1,250,307	.27
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	455,010,017	97.80
<b>Totals - All Companies</b>	465,415,548	100.00

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