

**DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED  
FRATERNAL COMPANIES**

In Illinois By Insurance Category - 2001

|   |           |
|---|-----------|
| <b>TOTAL LIFE BUSINESS .....</b>  | <b>1</b>  |
| <b>TOTAL ANNUITIES BUSINESS .....</b>   | <b>2</b>  |
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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [TOTAL LIFE BUSINESS](#) PG 29 LINE 1 COL 1

| COMPANY NAME                             | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|--|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS            | 41,778,214         | 33.98            |
| LUTHERAN BROTHERHOOD                     | 22,394,453         | 18.22            |
| KNIGHTS OF COLUMBUS                      | 17,285,198         | 14.06            |
| INDEPENDENT ORDER OF FORESTERS           | 10,024,603         | 8.15             |
| MODERN WOODMEN OF AMERICA                | 9,318,671          | 7.58             |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC  | 3,029,078          | 2.46             |
| CATHOLIC FRATERNAL LIFE                  | 2,641,559          | 2.15             |
| POLISH NATIONAL ALLIANCE OF THE US OF NA | 2,542,081          | 2.07             |
| ROYAL NEIGHBORS OF AMERICA               | 2,103,199          | 1.71             |
| CATHOLIC ORDER OF FORESTERS              | 1,343,485          | 1.09             |
| WESTERN CATHOLIC UNION                   | 1,180,661          | .96              |
| POLISH ROMAN CATHOLIC UNION OF AMERICA   | 1,045,676          | .85              |
| GLEANER LIFE INSURANCE SOCIETY           | 1,005,392          | .82              |
| NATIONAL MUTUAL BENEFIT THE              | 830,676            | .68              |
| CSA FRATERNAL LIFE                       | 658,626            | .54              |
| NATIONAL CATHOLIC SOCIETY OF FORESTERS   | 606,305            | .49              |
| CATHOLIC KNIGHTS                         | 537,998            | .44              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ   | 405,823            | .33              |
| HOLY FAMILY SOCIETY OF THE U S A         | 400,298            | .33              |
| FIREMENS MUTUAL AID & BENEFIT ASSN THE   | 296,172            | .24              |
| SONS OF NORWAY                           | 280,527            | .23              |
| CROATIAN FRATERNAL UNION OF AMERICA      | 251,629            | .20              |
| POLISH WOMENS ALLIANCE OF AMERICA        | 234,165            | .19              |
| ORDER OF UNITED COMMERCIAL TRAVELERS AM  | 215,721            | .18              |
| UNITED STATES LETTER CARRIERS            | 189,216            | .15              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25  |                    |                  |
| <b>Totals - Top 25 Companies</b>         | 120,599,426        | 98.10            |
| <b>Totals - All Companies</b>            | 122,941,160        | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [TOTAL ANNUITIES BUSINESS](#) PG 29 LINE 2 COL 1

| COMPANY NAME                             | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|--|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS            | 57,665,609         | 32.89            |
| LUTHERAN BROTHERHOOD                     | 43,446,292         | 24.78            |
| MODERN WOODMEN OF AMERICA                | 32,618,471         | 18.60            |
| GLEANER LIFE INSURANCE SOCIETY           | 16,522,586         | 9.42             |
| POLISH NATIONAL ALLIANCE OF THE US OF NA | 5,549,259          | 3.17             |
| CSA FRATERNAL LIFE                       | 4,326,134          | 2.47             |
| ROYAL NEIGHBORS OF AMERICA               | 1,556,307          | .89              |
| WESTERN CATHOLIC UNION                   | 1,393,038          | .79              |
| CATHOLIC ORDER OF FORESTERS              | 1,372,725          | .78              |
| GREATER BENEFICIAL UNION OF PITTSBURGH   | 1,081,567          | .62              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ   | 1,018,811          | .58              |
| INDEPENDENT ORDER OF FORESTERS           | 919,451            | .52              |
| CATHOLIC FRATERNAL LIFE                  | 772,976            | .44              |
| CROATIAN FRATERNAL UNION OF AMERICA      | 689,377            | .39              |
| FIRST CATHOLIC SLOVAK LADIES ASSN U S A  | 591,334            | .34              |
| WOMANS LIFE INSURANCE SOCIETY            | 517,953            | .30              |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC  | 481,740            | .27              |
| FIRST CATHOLIC SLOVAK UNION USA & CANADA | 387,161            | .22              |
| NATIONAL CATHOLIC SOCIETY OF FORESTERS   | 374,392            | .21              |
| WESTERN FRATERNAL LIFE ASSOCIATION       | 337,428            | .19              |
| ASSURED LIFE ASSOCIATION                 | 322,835            | .18              |
| SLOVENE NATIONAL BENEFIT SOCIETY         | 319,631            | .18              |
| POLISH WOMENS ALLIANCE OF AMERICA        | 303,811            | .17              |
| CATHOLIC KNIGHTS                         | 297,570            | .17              |
| CATHOLIC FAMILY LIFE INSURANCE           | 280,525            | .16              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25  |                    |                  |
| <b>Totals - Top 25 Companies</b>         | 173,146,983        | 98.73            |
| <b>Totals - All Companies</b>            | 175,324,442        | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 29 LINE 3 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 16,950,223         | 51.93            |
| KNIGHTS OF COLUMBUS                     | 5,222,756          | 16.00            |
| INDEPENDENT ORDER OF FORESTERS          | 3,813,555          | 11.68            |
| MODERN WOODMEN OF AMERICA               | 2,745,237          | 8.41             |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 1,516,270          | 4.65             |
| LUTHERAN BROTHERHOOD                    | 538,792            | 1.65             |
| CATHOLIC ORDER OF FORESTERS             | 523,359            | 1.60             |
| ROYAL NEIGHBORS OF AMERICA              | 424,923            | 1.30             |
| MENNONITE MUTUAL AID ASSOCIATION        | 334,704            | 1.03             |
| CSA FRATERNAL LIFE                      | 190,761            | .58              |
| CATHOLIC KNIGHTS                        | 127,447            | .39              |
| GLEANER LIFE INSURANCE SOCIETY          | 95,455             | .29              |
| ASSURED LIFE ASSOCIATION                | 53,145             | .16              |
| EQUITABLE RESERVE ASSOCIATION           | 26,623             | .08              |
| WESTERN CATHOLIC UNION                  | 18,000             | .06              |
| SONS OF NORWAY                          | 15,000             | .05              |
| FIRST CATHOLIC SLOVAK LADIES ASSN U S A | 12,650             | .04              |
| NATIONAL FRATERNAL SOCIETY OF THE DEAF  | 8,875              | .03              |
| CROATIAN FRATERNAL UNION OF AMERICA     | 7,791              | .02              |
| WESTERN FRATERNAL LIFE ASSOCIATION      | 7,199              | .02              |
| SLOVENE NATIONAL BENEFIT SOCIETY        | 5,273              | .02              |
| CATHOLIC FAMILY LIFE INSURANCE          | 1,201              | .00              |
| CATHOLIC FRATERNAL LIFE                 | 1,091              | .00              |
| GREEK CATHOLIC UNION OF THE U S A       | 732                | .00              |
| CATHOLIC KNIGHTS OF AMERICA THE         | 72                 | .00              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25 |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 32,641,134         | 99.99            |
| <b>Totals - All Companies</b>           | 32,641,170         | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001  
FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [OTHER CONSIDERATIONS](#) PG 29 LINE 4 COL 1

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| COMPANY NAME                           | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|--|--------------------|------------------|
| GLENER LIFE INSURANCE SOCIETY          | 137,542            | 100.00           |
| TOTAL NUMBER OF COMPANIES THIS LINE: 1 |                    |                  |
| <b>Totals - Top 25 Companies</b>       | 137,542            | 100.00           |
| <b>Totals - All Companies</b>          | 137,542            | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [NON CAN](#), [A&H BUSINESS](#) PG 29 LINE 25.1 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 1,009,539          | 49.73            |
| LUTHERAN BROTHERHOOD                    | 989,997            | 48.77            |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 7,496              | .37              |
| INDEPENDENT ORDER OF FORESTERS          | 6,988              | .34              |
| SLOVENE NATIONAL BENEFIT SOCIETY        | 5,311              | .26              |
| MODERN WOODMEN OF AMERICA               | 4,315              | .21              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ  | 2,376              | .12              |
| EQUITABLE RESERVE ASSOCIATION           | 1,542              | .08              |
| UKRAINIAN NATIONAL ASSOCIATION INC      | 1,413              | .07              |
| UKRAINIAN FRATERNAL ASSOCIATION         | 804                | .04              |
| ASSOCIATION OF LITHUANIAN WORKERS       | 108                | .01              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 11 |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 2,029,889          | 100.00           |
| <b>Totals - All Companies</b>           | 2,029,889          | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 29 LINE 25.2 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 14,464,659         | 47.73            |
| LUTHERAN BROTHERHOOD                    | 7,008,327          | 23.13            |
| ORDER OF UNITED COMMERCIAL TRAVELERS AM | 6,154,039          | 20.31            |
| MENNONITE MUTUAL AID ASSOCIATION        | 1,750,714          | 5.78             |
| KNIGHTS OF COLUMBUS                     | 418,876            | 1.38             |
| UNITED STATES LETTER CARRIERS           | 271,106            | .89              |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 75,909             | .25              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ  | 55,044             | .18              |
| CATHOLIC ORDER OF FORESTERS             | 49,470             | .16              |
| MODERN WOODMEN OF AMERICA               | 15,917             | .05              |
| CROATIAN FRATERNAL UNION OF AMERICA     | 13,496             | .04              |
| SLOVENE NATIONAL BENEFIT SOCIETY        | 6,354              | .02              |
| WORKMENS BENEFIT FUND OF THE U S A      | 5,953              | .02              |
| SONS OF NORWAY                          | 2,857              | .01              |
| WILLIAM PENN ASSOCIATION                | 2,624              | .01              |
| HOLY FAMILY SOCIETY OF THE U S A        | 2,277              | .01              |
| GLEANER LIFE INSURANCE SOCIETY          | 1,451              | .00              |
| NATIONAL MUTUAL BENEFIT THE             | 1,046              | .00              |
| CATHOLIC KNIGHTS OF AMERICA THE         | 832                | .00              |
| CSA FRATERNAL LIFE                      | 532                | .00              |
| WORKMENS CIRCLE THE                     | 430                | .00              |
| NATIONAL FRATERNAL SOCIETY OF THE DEAF  | 144                | .00              |
| CATHOLIC FAMILY LIFE INSURANCE          | 104                | .00              |
| POLISH NATIONAL UNION OF AMERICA        | 89                 | .00              |
| ASSURED LIFE ASSOCIATION                | 51                 | .00              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25 |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 30,302,301         | 99.97            |
| <b>Totals - All Companies</b>           | 30,302,301         | 100.00           |

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

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| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 763,869            | 99.81            |
| KNIGHTS OF COLUMBUS                     | 1,418              | .19              |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 50                 | .01              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 3  |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 765,337            | 100.00           |
| <b>Totals - All Companies</b>           | 765,337            | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT



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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [OTHER ACCIDENT ONLY BUSINESS](#) PG 29 LINE 25.4 COL 1

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| COMPANY NAME                           | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|--|--------------------|------------------|
| TRAVELERS PROTECTIVE ASSOCIATION OF AM | 56,448             | 99.59            |
| KNIGHTS OF COLUMBUS                    | 118                | .21              |
| WORKMENS BENEFIT FUND OF THE U S A     | 115                | .20              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 3 |                    |                  |
| <b>Totals - Top 25 Companies</b>       | 56,681             | 100.00           |
| <b>Totals - All Companies</b>          | 56,681             | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [ALL OTHER A&H BUSINESS](#) PG 29 LINE 25.5 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| ORDER OF UNITED COMMERCIAL TRAVELERS AM | 170,887            | 75.66            |
| INDEPENDENT ORDER OF FORESTERS          | 27,450             | 12.15            |
| KNIGHTS OF COLUMBUS                     | 24,962             | 11.05            |
| CSA FRATERNAL LIFE                      | 1,765              | .78              |
| HOLY FAMILY SOCIETY OF THE U S A        | 386                | .17              |
| CATHOLIC KNIGHTS OF AMERICA THE         | 254                | .11              |
| CROATIAN CATHOLIC UNION OF USA & CANADA | 161                | .07              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 7  |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 225,865            | 99.99            |
| <b>Totals - All Companies</b>           | 225,865            | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [TOTAL OTHER INDIVIDUAL CERTIFICATES](#) PG 29 LINE 25.6 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 16,238,067         | 48.65            |
| LUTHERAN BROTHERHOOD                    | 7,998,324          | 23.96            |
| ORDER OF UNITED COMMERCIAL TRAVELERS AM | 6,324,927          | 18.95            |
| MENNONITE MUTUAL AID ASSOCIATION        | 1,750,714          | 5.24             |
| KNIGHTS OF COLUMBUS                     | 445,373            | 1.33             |
| UNITED STATES LETTER CARRIERS           | 271,106            | .81              |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 83,455             | .25              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ  | 57,420             | .17              |
| TRAVELERS PROTECTIVE ASSOCIATION OF AM  | 56,448             | .17              |
| CATHOLIC ORDER OF FORESTERS             | 49,470             | .15              |
| INDEPENDENT ORDER OF FORESTERS          | 34,438             | .10              |
| MODERN WOODMEN OF AMERICA               | 20,232             | .06              |
| CROATIAN FRATERNAL UNION OF AMERICA     | 13,496             | .04              |
| SLOVENE NATIONAL BENEFIT SOCIETY        | 11,665             | .03              |
| WORKMENS BENEFIT FUND OF THE U S A      | 6,068              | .02              |
| SONS OF NORWAY                          | 2,857              | .01              |
| HOLY FAMILY SOCIETY OF THE U S A        | 2,663              | .01              |
| WILLIAM PENN ASSOCIATION                | 2,624              | .01              |
| CSA FRATERNAL LIFE                      | 2,297              | .01              |
| EQUITABLE RESERVE ASSOCIATION           | 1,542              | .00              |
| GLEANER LIFE INSURANCE SOCIETY          | 1,451              | .00              |
| UKRAINIAN NATIONAL ASSOCIATION INC      | 1,413              | .00              |
| CATHOLIC KNIGHTS OF AMERICA THE         | 1,086              | .00              |
| NATIONAL MUTUAL BENEFIT THE             | 1,046              | .00              |
| UKRAINIAN FRATERNAL ASSOCIATION         | 804                | .00              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25 |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 33,378,986         | 99.97            |
| <b>Totals - All Companies</b>           | 33,380,073         | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 29 LINE 26 COL 1

| COMPANY NAME                            | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|---|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS           | 16,238,067         | 48.65            |
| LUTHERAN BROTHERHOOD                    | 7,998,324          | 23.96            |
| ORDER OF UNITED COMMERCIAL TRAVELERS AM | 6,324,927          | 18.95            |
| MENNONITE MUTUAL AID ASSOCIATION        | 1,750,714          | 5.24             |
| KNIGHTS OF COLUMBUS                     | 445,373            | 1.33             |
| UNITED STATES LETTER CARRIERS           | 271,106            | .81              |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC | 83,455             | .25              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ  | 57,420             | .17              |
| TRAVELERS PROTECTIVE ASSOCIATION OF AM  | 56,448             | .17              |
| CATHOLIC ORDER OF FORESTERS             | 49,470             | .15              |
| INDEPENDENT ORDER OF FORESTERS          | 34,438             | .10              |
| MODERN WOODMEN OF AMERICA               | 20,232             | .06              |
| CROATIAN FRATERNAL UNION OF AMERICA     | 13,496             | .04              |
| SLOVENE NATIONAL BENEFIT SOCIETY        | 11,665             | .03              |
| WORKMENS BENEFIT FUND OF THE U S A      | 6,068              | .02              |
| SONS OF NORWAY                          | 2,857              | .01              |
| HOLY FAMILY SOCIETY OF THE U S A        | 2,663              | .01              |
| WILLIAM PENN ASSOCIATION                | 2,624              | .01              |
| CSA FRATERNAL LIFE                      | 2,297              | .01              |
| EQUITABLE RESERVE ASSOCIATION           | 1,542              | .00              |
| GLEANER LIFE INSURANCE SOCIETY          | 1,451              | .00              |
| UKRAINIAN NATIONAL ASSOCIATION INC      | 1,413              | .00              |
| CATHOLIC KNIGHTS OF AMERICA THE         | 1,086              | .00              |
| NATIONAL MUTUAL BENEFIT THE             | 1,046              | .00              |
| UKRAINIAN FRATERNAL ASSOCIATION         | 804                | .00              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25 |                    |                  |
| <b>Totals - Top 25 Companies</b>        | 33,378,986         | 99.97            |
| <b>Totals - All Companies</b>           | 33,380,073         | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

| COMPANY NAME                             | DIRECT PREMIUMS \$ | PERCENT OF TOTAL |
|--|--------------------|------------------|
| AID ASSOCIATION FOR LUTHERANS            | 132,632,113        | 36.39            |
| LUTHERAN BROTHERHOOD                     | 74,377,861         | 20.41            |
| MODERN WOODMEN OF AMERICA                | 44,702,611         | 12.27            |
| KNIGHTS OF COLUMBUS                      | 22,783,327         | 6.25             |
| GLENER LIFE INSURANCE SOCIETY            | 17,762,426         | 4.87             |
| INDEPENDENT ORDER OF FORESTERS           | 14,792,047         | 4.06             |
| POLISH NATIONAL ALLIANCE OF THE US OF NA | 8,091,340          | 2.22             |
| ORDER OF UNITED COMMERCIAL TRAVELERS AM  | 6,543,102          | 1.80             |
| CSA FRATERNAL LIFE                       | 5,177,818          | 1.42             |
| WOODMEN OF THE WORLD LIFE INSURANCE SOC  | 5,110,543          | 1.40             |
| ROYAL NEIGHBORS OF AMERICA               | 4,084,429          | 1.12             |
| CATHOLIC FRATERNAL LIFE                  | 3,415,626          | .94              |
| CATHOLIC ORDER OF FORESTERS              | 3,289,039          | .90              |
| WESTERN CATHOLIC UNION                   | 2,591,699          | .71              |
| MENNONITE MUTUAL AID ASSOCIATION         | 2,467,730          | .68              |
| AMERICAN SLOVENIAN CATHOLIC UNION KSKJ   | 1,482,054          | .41              |
| POLISH ROMAN CATHOLIC UNION OF AMERICA   | 1,183,571          | .32              |
| GREATER BENEFICIAL UNION OF PITTSBURGH   | 1,120,845          | .31              |
| NATIONAL MUTUAL BENEFIT THE              | 1,097,741          | .30              |
| NATIONAL CATHOLIC SOCIETY OF FORESTERS   | 980,697            | .27              |
| CATHOLIC KNIGHTS                         | 963,015            | .26              |
| CROATIAN FRATERNAL UNION OF AMERICA      | 962,293            | .26              |
| FIRST CATHOLIC SLOVAK LADIES ASSN U S A  | 758,445            | .21              |
| UNITED STATES LETTER CARRIERS            | 726,618            | .20              |
| WOMANS LIFE INSURANCE SOCIETY            | 693,520            | .19              |
| TOTAL NUMBER OF COMPANIES THIS LINE: 25  |                    |                  |
| <b>Totals - Top 25 Companies</b>         | 357,790,510        | 98.17            |
| <b>Totals - All Companies</b>            | 364,424,388        | 100.00           |

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT