

DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED  
FRATERNAL COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2014

TOTAL LIFE BUSINESS .....	1
TOTAL ANNUITIES BUSINESS .....	2
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TOTAL .....	13

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 23 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	77,374,299	48.27
Knights of Columbus	32,074,408	20.01
Independent Order of Foresters	14,595,407	9.11
Modern Woodmen of America	11,918,011	7.43
Catholic Holy Family Society	5,494,767	3.43
Woodmen of the World Life Insurance Soc	2,418,665	1.51
Polish National Alliance of U.S. of N.A.	2,389,039	1.49
Royal Neighbors of America	2,120,399	1.32
Catholic Financial Life	1,688,766	1.05
Catholic Order of Foresters	1,517,146	.95
Western Catholic Union	1,344,242	.84
Western Fraternal Life Association	1,086,510	.68
KSKJ Life, American Slovenian Cath Union	1,075,441	.67
CSA Fraternal Life	774,516	.48
Polish Roman Catholic Union of America	584,511	.36
National Mutual Benefit           The	455,978	.28
Gleaner Life Insurance Society	433,101	.27
National Catholic Society of Foresters	340,806	.21
Firemens Mutual Aid & Benefit Assn   The	322,097	.20
Degree of Honor Protective Association	295,018	.18
First Catholic Slovak Ladies Assn U S A	268,600	.17
GBU Financial Life	222,340	.14
Croatian Fraternal Union of America	184,560	.12
Sons of Norway	177,465	.11
Womans Life Insurance Society	149,805	.09
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	159,305,897	99.37
<b>Totals - All Companies</b>	160,298,486	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 23 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	216,803,254	61.11
Modern Woodmen of America	50,559,588	14.25
KSKJ Life, American Slovenian Cath Union	28,393,792	8.00
GBU Financial Life	10,844,991	3.06
Polish National Alliance of U.S. of N.A.	7,427,704	2.09
Greek Catholic Union of The U S A	3,661,568	1.03
Polish Roman Catholic Union of America	3,614,515	1.02
Western Catholic Union	3,488,618	.98
Gleaner Life Insurance Society	3,454,383	.97
Royal Neighbors of America	3,393,907	.96
Catholic Holy Family Society	2,678,236	.75
CSA Fraternal Life	2,306,670	.65
Catholic Order of Foresters	1,983,721	.56
National Slovak Society of The USA	1,868,882	.53
Catholic Financial Life	1,636,727	.46
First Catholic Slovak of USA and Canada	1,573,116	.44
Mutual Beneficial Association Inc The	1,498,389	.42
Everence Association, Inc.	1,400,240	.39
First Catholic Slovak Ladies Assn U S A	1,179,625	.33
Woodmen of the World Life Insurance Soc	1,122,053	.32
Womans Life Insurance Society	1,045,093	.29
Croatian Fraternal Union of America	997,640	.28
National Catholic Society of Foresters	790,062	.22
National Mutual Benefit The	698,543	.20
Slovak Catholic Sokol	519,129	.15
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	352,940,446	99.46
<b>Totals - All Companies</b>	354,771,954	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 23 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Knights of Columbus	19,759,818	74.39
KSKJ Life, American Slovenian Cath Union	4,179,251	15.73
Thrivent Financial For Lutherans	887,618	3.34
Gleaner Life Insurance Society	649,790	2.45
Catholic Order of Foresters	442,651	1.67
Polish National Alliance of U.S. of N.A.	311,232	1.17
Woodmen of the World Life Insurance Soc	83,524	.31
Western Catholic Union	83,374	.31
Loyal Christian Benefit Association	39,658	.15
Western Fraternal Life Association	36,064	.14
William Penn Association	28,180	.11
First Catholic Slovak Ladies Assn U S A	19,358	.07
CSA Fraternal Life	15,797	.06
Independent Order of Foresters	8,583	.03
Sons of Norway	7,000	.03
Womans Life Insurance Society	3,498	.01
Slovene National Benefit Society	3,178	.01
Croatian Fraternal Union of America	1,696	.01
Modern Woodmen of America	823	.00
Assured Life Association	125	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 20		
<b>Totals - Top 25 Companies</b>	26,561,21	100.00
<b>Totals - All Companies</b>	26,561,218	100.00

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ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014  
FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS OTHER CONSIDERATIONS PG 23 LINE 4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Gleaner Life Insurance Society	208,134	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	208,134	100.00
<b>Totals - All Companies</b>	208,134	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS COLLECTIVELY RENEWABLE & OTHER INDIVIDUAL A&H BUSINESS PG 23 LINE 24 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Ukrainian National Association Inc	465	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	465	100.00
<b>Totals - All Companies</b>	465	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 23 LINE 25.1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	1,211,791	93.69
Independent Order of Foresters	42,541	3.29
KSKJ Life, American Slovenian Cath Union	33,177	2.57
Woodmen of the World Life Insurance Soc	1,962	.15
Knights of Columbus	1,780	.14
CSA Fraternal Life	948	.07
Slovene National Benefit Society	893	.07
Modern Woodmen of America	329	.03
TOTAL NUMBER OF COMPANIES THIS LINE: 8		
<b>Totals - Top 25 Companies</b>	1,293,421	100.00
<b>Totals - All Companies</b>	1,293,421	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 23 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	20,963,785	53.79
KSKJ Life, American Slovenian Cath Union	3,853,127	9.89
Order of United Commercial Travelers Am	3,778,958	9.70
Royal Neighbors of America	2,968,658	7.62
Knights of Columbus	2,795,037	7.17
Assured Life Association	2,712,058	6.96
Everence Association, Inc.	1,648,459	4.23
Catholic Order of Foresters	104,618	.27
Woodmen of the World Life Insurance Soc	79,148	.20
Western Catholic Union	46,000	.12
Croatian Fraternal Union of America	5,108	.01
Loyal Christian Benefit Association	3,764	.01
National Mutual Benefit           The	3,543	.01
Modern Woodmen of America	1,892	.00
Slovene National Benefit Society	1,849	.00
Sons of Norway	1,716	.00
Workmens Benefit Fund of the U S A	1,544	.00
Gleaner Life Insurance Society	1,147	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	182	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 20		
<b>Totals - Top 25 Companies</b>	38,970,86	100.00
<b>Totals - All Companies</b>	38,970,864	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	94,705	99.32
Knights of Columbus	589	.62
Woodmen of the World Life Insurance Soc	58	.06
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TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	95,352	100.00
<b>Totals - All Companies</b>	95,352	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 23 LINE 25.4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Order of United Commercial Travelers Am	49,140	71.53
Travelers Protective Association of Am	19,476	28.35
Knights of Columbus	86	.13
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	68,702	100.00
<b>Totals - All Companies</b>	68,702	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS ALL OTHER A&H BUSINESS PG 23 LINE 25.6 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Knights of Columbus	16,569	70.79
Independent Order of Foresters	5,048	21.57
Everence Association, Inc.	1,638	7.00
Catholic United Financial	150	.64
TOTAL NUMBER OF COMPANIES THIS LINE: 4		
<b>Totals - Top 25 Companies</b>	23,405	100.00
<b>Totals - All Companies</b>	23,405	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTAL (LINES 25.1 to 25.6) PG 23 LINE 25.7 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	22,270,281	55.05
KSKJ Life, American Slovenian Cath Union	3,886,304	9.61
Order of United Commercial Travelers Am	3,828,099	9.46
Royal Neighbors of America	2,968,658	7.34
Knights of Columbus	2,814,061	6.96
Assured Life Association	2,712,058	6.70
Everence Association, Inc.	1,650,097	4.08
Catholic Order of Foresters	104,618	.26
Woodmen of the World Life Insurance Soc	81,168	.20
Independent Order of Foresters	47,589	.12
Western Catholic Union	46,000	.11
Travelers Protective Association of Am	19,476	.05
Croatian Fraternal Union of America	5,108	.01
Loyal Christian Benefit Association	3,764	.01
National Mutual Benefit The	3,543	.01
Slovene National Benefit Society	2,742	.01
Modern Woodmen of America	2,221	.01
Sons of Norway	1,716	.00
Workmens Benefit Fund of the U S A	1,544	.00
Gleaner Life Insurance Society	1,147	.00
CSA Fraternal Life	948	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	182	.00
Catholic United Financial	150	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 24		
<b>Totals - Top 25 Companies</b>	40,451,745	100.00
<b>Totals - All Companies</b>	40,451,745	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.7) PG 23 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	22,270,281	55.05
KSKJ Life, American Slovenian Cath Union	3,886,304	9.61
Order of United Commercial Travelers Am	3,828,099	9.46
Royal Neighbors of America	2,968,658	7.34
Knights of Columbus	2,814,061	6.96
Assured Life Association	2,712,058	6.70
Everence Association, Inc.	1,650,097	4.08
Catholic Order of Foresters	104,618	.26
Woodmen of the World Life Insurance Soc	81,168	.20
Independent Order of Foresters	47,589	.12
Western Catholic Union	46,000	.11
Travelers Protective Association of Am	19,476	.05
Croatian Fraternal Union of America	5,108	.01
Loyal Christian Benefit Association	3,764	.01
National Mutual Benefit The	3,543	.01
Slovene National Benefit Society	2,742	.01
Modern Woodmen of America	2,221	.01
Sons of Norway	1,716	.00
Workmens Benefit Fund of the U S A	1,544	.00
Gleaner Life Insurance Society	1,147	.00
CSA Fraternal Life	948	.00
Ukrainian National Association Inc	465	.00
Catholic Financial Life	271	.00
Catholic Holy Family Society	182	.00
Catholic United Financial	150	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	40,452,210	100.00
<b>Totals - All Companies</b>	40,452,210	100.00

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2014 FRATERNAL ORDERS ONLY, TOP 25

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TOTAL (LIFE + ANNUITIES + DEPOSIT TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
Thrivent Financial For Lutherans	317,335,452	54.50
Modern Woodmen of America	62,480,643	10.73
Knights of Columbus	54,658,287	9.39
KSKJ Life, American Slovenian Cath Union	37,534,788	6.45
Independent Order of Foresters	14,460,941	2.48
GBU Financial Life	11,067,331	1.90
Polish National Alliance of U.S. of N.A.	10,127,975	1.74
Royal Neighbors of America	8,482,964	1.46
Catholic Holy Family Society	8,173,185	1.40
Western Catholic Union	4,962,234	.85
Gleaner Life Insurance Society	4,746,555	.82
Polish Roman Catholic Union of America	4,199,027	.72
Catholic Order of Foresters	4,048,136	.70
Order of United Commercial Travelers Am	3,892,719	.67
Woodmen of the World Life Insurance Soc	3,705,410	.64
Greek Catholic Union of The U S A	3,684,088	.63
Catholic Financial Life	3,325,764	.57
Everence Association, Inc.	3,118,070	.54
CSA Fraternal Life	3,097,931	.53
Assured Life Association	2,737,346	.47
National Slovak Society of The USA	1,891,581	.32
First Catholic Slovak of USA and Canada	1,647,051	.28
Mutual Beneficial Association Inc The	1,547,977	.27
First Catholic Slovak Ladies Assn U S A	1,467,583	.25
Western Fraternal Life Association	1,244,614	.21
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	573,637,652	98.52
<b>Totals - All Companies</b>	582,292,002	100.00

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